## University of Phoenix - Prior Learning Assessment - Corporate Articulation

## Arizona School of Real Estate & Business



Credit Recommendation Guide (CRG)

The following courses have been evaluated by Corporate Articulation to potentially fulfill General Education or Elective credits for an Undergraduate Degree. In order to receive any of the credits recommended below, students should submit supporting documents to Prior Learning Assessment. For more information on PLA visit: ecampus.phoenix.edu/pla or contact the department toll free at 866-440-4707.

\*NOTE: Fees are applicable for credits evaluated.

PLA will not award credit for certifications or coursework that duplicates the content of credits earned through PLA, transfer credit, National Testing Program credit or University of Phoenix.

Clock hour to semester credit hour conversions are made based on current academic standards as outlined in the academic policy of the University.

## University of Phoenix Equivalency: (General Education or Elective category to which credit can be applied)

Combinable: Courses may only be combined with courses of similar content, modality and General Education/Elective areas.

Non-Academic: Lack of college level theory and/or principle necessary for credit recognition. Company specific and skill-based training.

Too Few Hours: Courses/training that cannot receive credit because they are less than 1 hour total in length. Similar content in a 1(+) hour timeframe may be eligible for credit.

Applicable Hours: Indicates the total amount of actual learning time. Any breaks or lunch time included in the initial clock hours have been removed.

| Course<br>Number | Course Title   | Delivery Method    | Course<br>Year      | Course<br>Length | Applicable<br>Hours | Credits<br>Recommended | University of Phoenix<br>Equivalency |
|------------------|--|--------------------|---------------------|------------------|---------------------|------------------------|--------------------------------------|
|                  | EDIT WILL ONLY BE GIVEN FOR A REAL ESTATE BRO<br>SE SEE THE APOLLO QUICKLIST. * <b>NOTE -</b> THERE ARE<br>CONTENT WILL RECEIVE CREDIT O | MULTIPLE CONTENT D | UPLICATION          | IS WITHIN        | THIS ORGANIZ        | ZATION'S TRAINING. (   |                                      |
| 002              | AGENCY DISCLOSURE FORMS  | CLASSROOM          | 01/1999-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 003              | AGENCY DISCLOSURE - AAR GUIDELINES   | CLASSROOM          | 01/1999-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 004              | AGENCY LAW - CASE STUDIES & PROBLEM<br>SOLVING   | CLASSROOM          | 01/1999-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 006              | AGENCY RELATIONSHIPS IN REAL ESTATE  | CLASSROOM          | 01/1999-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 010              | AGENCY: PROPERTY MANAGEMENT AND LEASING  | CLASSROOM          | 01/1999-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 026              | ARIZONA PROPERTY TAX   | CLASSROOM          | 01/1999-<br>12/2007 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 027              | ARIZONA WATER LAW  | CLASSROOM          | 01/1999-<br>12/2007 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |

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|------------------|--|------------------|---------------------|------------------|---------------------|------------------------|--------------------------------------|
|                  |  |                  | 01/1999-            | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 030              | BANKRUPTCY 101                                       | CLASSROOM        | 12/2010             | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
| 004              |  |                  | 01/1999-            | 4                |                     |                        |                                      |
| 031              | BASIC MATH AND CALCULATOR FUNCTIONS                  | CLASSROOM        | 12/2010             | HOURS            | 0                   | 0                      | NON-ACADEMIC                         |
| 035              | BUYER BROKERAGE/WHEN YOU REPRESENT THE<br>BUYER ONLY | CLASSROOM        | 01/1999-<br>12/2010 | 3<br>HOURS       | 0.5                 |                        | INTERDISCIPLINARY/<br>ELECTIVE       |
| 035              | BUTER ONLT   | CLASSROOM        | 01/1999-            | 3                | 2.5                 | COMBINABLE             | ELECTIVE                             |
| 037              | CAREER COUNSELING                                    | CLASSROOM        | 12/2010             | HOURS            | 0                   | 0                      | NON-ACADEMIC                         |
|                  |  |                  | 01/1999-            | 3                | Ŭ                   | 0                      | INTERDISCIPLINARY/                   |
| 038              | COMMISSIONER'S RULES I                               | CLASSROOM        | 12/2010             | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  |  |                  | 01/1999-            | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 040              | COMMISSIONER'S RULES III                             | CLASSROOM        | 12/2010             | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  |  |                  | 01/1999-            | 3                |                     |                        |                                      |
| 043              | RULES & REGS QUIZ: COMMISSIONER'S RULES VII          | CLASSROOM        | 12/2010             | HOURS            | 0                   | 0                      | NON-ACADEMIC                         |
| 054              | FEDERAL FAIR HOUSING ACT PROPERTY                    | 01 4 0 0 0 0 0 4 | 01/1999-            | 3                |                     |                        |                                      |
| 051              | MANAGEMENT   | CLASSROOM        | 12/2010             | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
| 055              | UPDATE OF RECENT CHANGES                             | CLASSROOM        | 01/1999-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 000              |  | CLASSINOOM       | 01/1999-            | 3                | 2.5                 | COMDINABLE             | INTERDISCIPLINARY/                   |
| 056              | RULES-NEW ISSUES IN PUBLIC DUTIES                    | CLASSROOM        | 12/2010             | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  |  |                  | 01/1999-            | 3                | 2.0                 | COMBINITIEE            | INTERDISCIPLINARY/                   |
| 061              | COMMERCIAL FINANCING AND ITS ALTERNATIVES            | CLASSROOM        | 12/2010             | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  |  |                  | 01/1999-            | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 066              | SUBDIVISION RULES                                    | CLASSROOM        | 12/2010             | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  |  |                  | 01/1999-            | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 069              | CONTRACT NEGOTIATIONS                                | CLASSROOM        | 12/2010             | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
| 074              |  | 01 40000014      | 01/1999-            | 3                |                     |                        |                                      |
| 071              | CONTRACT WRITING FOR TODAY'S FINANCING               | CLASSROOM        | 12/2010             | HOURS<br>6       | 2.5                 | COMBINABLE             | ELECTIVE<br>INTERDISCIPLINARY/       |
| 072              | INTRO TO CONTRACT WRITING                            | CLASSROOM        | 01/1999-<br>12/2010 | 6<br>HOURS       | 5                   | COMBINABLE             | ELECTIVE                             |
| 072              |  | OLAGOILOOM       | 01/1999-            | 3                | 5                   | COMDINABLE             | INTERDISCIPLINARY/                   |
| 081              | FEDERAL FAIR HOUSING ACT                             | CLASSROOM        | 12/2010             | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  |  |                  | 01/1999-            | 4                |                     |                        | INTERDISCIPLINARY/                   |
| 085              | GENERAL CONTRACTORS: CONCRETE AND STEEL              | CLASSROOM        | 12/2010             | HOURS            | 3.33                | COMBINABLE             | ELECTIVE                             |
|                  | GENERAL CONTRACTORS: MASONRY & WOOD                  |                  | 01/1999-            | 4                |                     |                        | INTERDISCIPLINARY/                   |
| 086              | FRAMING  | CLASSROOM        | 12/2010             | HOURS            | 3.33                | COMBINABLE             | ELECTIVE                             |
|                  |  |                  | 01/1999-            | 4                |                     |                        | INTERDISCIPLINARY/                   |
| 088              | GENERAL CONTRACTORS: MATERIAL QUANTITIES             | CLASSROOM        | 12/2010             | HOURS            | 3.33                | COMBINABLE             | ELECTIVE                             |
| 080              | GENERAL CONTRACTORS: ROOFING, PLASTER,               |                  | 01/1999-            | 4                | 0.00                |                        |                                      |
| 089              | STUCCO & MATHEMATICS                                 | CLASSROOM        | 12/2010             | HOURS            | 3.33                | COMBINABLE             | ELECTIVE                             |

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|                  | GENERAL CONTRACTORS: BUSINESS                    |                 | 01/1999-            | 4                |                     |   | INTERDISCIPLINARY/                   |
| 090              | MANAGEMENT II                                    | CLASSROOM       | 12/2010             | HOURS            | 3.33                | COMBINABLE                                  | ELECTIVE                             |
|                  | GENERAL CONTRACTORS: BUSINESS                    |                 | 01/1999-            | 4                |                     |   | INTERDISCIPLINARY/                   |
| 091              | MANAGEMENT I                                     | CLASSROOM       | 12/2010             | HOURS            | 3.33                | COMBINABLE                                  | ELECTIVE                             |
| 093              | HEWLETT PACKARD-12C KEYSTROKES AND<br>CONCEPTS   | CLASSROOM       | 01/1999-<br>12/2009 | 6<br>HOURS       | 0                   | 0   | NON-ACADEMIC                         |
| 095              | HOW LANDSCAPING ENHANCES REAL ESTATE<br>VALUES   | CLASSROOM       | 01/1999-<br>12/2009 | 3<br>HOURS       | 2.5                 | COMBINABLE                                  | INTERDISCIPLINARY/<br>ELECTIVE       |
| 098              | HOW TO BUILD A HOUSE                             | CLASSROOM       | 01/1999-<br>12/2003 | 6<br>HOURS       | 5                   | COMBINABLE                                  | INTERDISCIPLINARY/<br>ELECTIVE       |
| 099              | HOW TO BUY A BUSINESS                            | CLASSROOM       | 01/1999-<br>12/2009 | 3<br>HOURS       | 2.5                 | COMBINABLE                                  | INTERDISCIPLINARY/<br>ELECTIVE       |
| 107              | HOW TO INVEST IN TAX FORECLOSURES                | CLASSROOM       | 01/1999-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE                                  | INTERDISCIPLINARY/<br>ELECTIVE       |
| -                |  |                 | 01/1999-            | 3                | 2.0                 | O O M D I I I I I I I I I I I I I I I I I I | INTERDISCIPLINARY/                   |
| 118              | HOW TO WRITE A COMMERCIAL LEASE                  | CLASSROOM       | 12/2010             | HOURS            | 2.5                 | COMBINABLE                                  | ELECTIVE                             |
|                  |  |                 | 01/1999-            | 3                |                     |   | INTERDISCIPLINARY/                   |
| 119              | HOW TO WRITE A RESIDENTIAL LEASE                 | CLASSROOM       | 12/2010             | HOURS            | 2.5                 | COMBINABLE                                  | ELECTIVE                             |
| 138              | LANDLORD TENANT ACT                              | CLASSROOM       | 01/1999-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE                                  | INTERDISCIPLINARY/<br>ELECTIVE       |
| 140              | WILLS & TRUSTS                                   | CLASSROOM       | 01/1999-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE                                  | INTERDISCIPLINARY/<br>ELECTIVE       |
| 141              | LIABILITY AND THE LICENSEE                       | CLASSROOM       | 01/1999-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE                                  | INTERDISCIPLINARY/<br>ELECTIVE       |
|                  |  |                 | 01/1999-            | 3                | 2.0                 | COMBINICEL                                  | INTERDISCIPLINARY/                   |
| 143              | HOW TO LIST REAL ESTATE                          | CLASSROOM       | 12/2010             | HOURS            | 2.5                 | COMBINABLE                                  | ELECTIVE                             |
| 145              | MARKETING LUXURY HOMES                           | CLASSROOM       | 01/1999-<br>12/2009 | 3<br>HOURS       | 2.5                 | COMBINABLE                                  | INTERDISCIPLINARY/<br>ELECTIVE       |
| 146              | HOLDING AN OPEN HOUSE                            | CLASSROOM       | 01/1999-<br>12/2004 | 3<br>HOURS       | 2.5                 | COMBINABLE                                  | INTERDISCIPLINARY/<br>ELECTIVE       |
| 153              | NEW AAR CONTRACT & FORMS                         | CLASSROOM       | 01/1999-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE                                  | INTERDISCIPLINARY/<br>ELECTIVE       |
|                  | +  |                 | 01/1999-            | 3                |                     | C C II VIDEL                                | INTERDISCIPLINARY/                   |
| 154              | TAX LAW & THE PROFESSIONAL REALTOR               | CLASSROOM       | 12/2009             | HOURS            | 2.5                 | COMBINABLE                                  | ELECTIVE                             |
| 157              | PROPERTY AND CASUALTY INSURANCE LICENSING        | CLASSROOM       | 01/1999-<br>12/2010 | 4<br>HOURS       | 3.33                | COMBINABLE                                  | INTERDISCIPLINARY/<br>ELECTIVE       |
| 158              | PROPERTY MANAGEMENT CONTRACTS & FORMS            | CLASSROOM       | 01/1999-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE                                  | INTERDISCIPLINARY/<br>ELECTIVE       |
| 160              | PROPERTY MANAGEMENT REGULATIONS AND<br>STANDARDS | CLASSROOM       | 01/1999-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE                                  | INTERDISCIPLINARY/<br>ELECTIVE       |

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| 162              | QUALIFYING BUYERS TO BUY                              | CLASSROOM       | 01/1999-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 168              | HOW TO BECOME A SUCCESS                               | CLASSROOM       | 01/1999-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 172              | RESIDENTIAL FINANCING                                 | CLASSROOM       | 01/1999-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 175              | RESIDENTIAL REMODELING                                | CLASSROOM       | 01/1999-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 177              | TAXES RECORDKEEPING & THE SELF-EMPLOYED<br>R.E. AGENT | CLASSROOM       | 01/1999-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 184              | WORKING WITH BLUEPRINTS                               | CLASSROOM       | 01/1999-<br>12/2009 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 186              | ZONING REGULATIONS AND AREA DEVELOPMENT               | CLASSROOM       | 01/1999-<br>12/2001 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 190              | UNDERSTANDING THE STOCK MARKET                        | CLASSROOM       | 01/1999-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 191              | HOW APPRAISERS DEVELOP CAPITALIZATION<br>RATES        | CLASSROOM       | 01/1999-<br>12/2004 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 192              | APPRAISING INCOME PRODUCING PROPERTY                  | CLASSROOM       | 01/1999-<br>12/2009 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 193              | CONTRACT LAW - DISCLOSURE                             | CLASSROOM       | 01/1999-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 196              | AGENCY - COMMERCIAL REAL ESTATE                       | CLASSROOM       | 01/1999-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 197              | APPRAISAL VALUATION & CURRENT ECONOMIC<br>TRENDS      | CLASSROOM       | 01/1999-<br>12/2010 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 199              | HOW TO APPRAISE LEASEHOLD INTERESTS                   | CLASSROOM       | 01/1999-<br>12/2009 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 205              | PROFESSIONAL CARE LIABILITY                           | CLASSROOM       | 01/1999-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 207              | AGENCY - NEW HOME SALES                               | CLASSROOM       | 01/1999-<br>12/2008 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 208              | LAND PLANNING AND ZONING                              | CLASSROOM       | 01/1999-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 209              | INVESTING IN MEXICAN REAL ESTATE                      | CLASSROOM       | 01/1999-<br>12/2008 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 210              | AGENCY - RISK REDUCTION                               | CLASSROOM       | 01/1999-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 211              | FEDERAL FAIR HOUSING AND THE ADA                      | CLASSROOM       | 01/1999-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |

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| 214              | CONTRACT WRITING FOR BUYER BROKER               | CLASSROOM       | 01/1999-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 217              | INTRODUCTION TO REAL ESTATE INVESTING           | CLASSROOM       | 01/1999-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 218              | ARIZONA LAND MARKET                             | CLASSROOM       | 01/1999-            | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 221              | ASSET PROTECTION/FORMS OF BUSINESS<br>OWNERSHIP | CLASSROOM       | 01/1999-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 223              | COMMERCIAL GROUND LEASE                         | CLASSROOM       | 01/1999-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 224              | HOW TO WRITE A LEASE OPTION/PURCHASE            | CLASSROOM       | 01/1999-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 226              | MORTGAGE BROKER LICENSING COURSE                | CLASSROOM       | 01/1999-<br>12/2010 | 24<br>HOURS      | 20                  | 1                      | INTERDISCIPLINARY/<br>ELECTIVE       |
| 227              | ETHICS OF SELLING IN TODAY'S MARKETPLACE        | CLASSROOM       | 01/1999-<br>12/2004 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 230              | WRITING THE NEW HOME SALES CONTRACT             | CLASSROOM       | 01/1999-<br>12/2011 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 231              | LEGAL CONCERNS FOR NEW HOME SALES               | CLASSROOM       | 01/1999-<br>12/2008 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 246              | NEW HOMES SALES - CLOSING THE SALE              | CLASSROOM       | 01/1999-<br>12/2008 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 247              | GOVERNMENT LANDS IN ARIZONA                     | CLASSROOM       | 01/1999-<br>12/2009 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 248              | ESCROW PROBLEM SOLVING                          | CLASSROOM       | 01/1999-<br>12/2005 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 249              | REAL ESTATE MATH METHODS AND APPLICATIONS       | CLASSROOM       | 01/1999-<br>12/2010 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 256              | APPRAISAL REVIEW PROCESS                        | CLASSROOM       | 01/1999-<br>12/2010 | 7<br>HOURS       | 5.83                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 257              | LOAN ORIGINATION TRAINING COURSE                | CLASSROOM       | 01/1999-<br>12/2009 | 24<br>HOURS      | 20                  | 1                      | INTERDISCIPLINARY/<br>ELECTIVE       |
| 258              | INTRODUCTION TO RESIDENTIAL LENDING             | CLASSROOM       | 01/1999-<br>12/2009 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 259              | LOAN PROGRAMS AVAILABLE                         | CLASSROOM       | 01/1999-<br>12/2009 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 260              | GOVERMENT FINANCING                             | CLASSROOM       | 01/1999-<br>12/2009 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 261              | LOAN APPLICATION PROCESS                        | CLASSROOM       | 01/1999-<br>12/2009 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |

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| 262              | LOAN PROCESSING                                      | CLASSROOM       | 01/1999-<br>12/2009 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 263              | UNDERWRITING GUIDELINES                              | CLASSROOM       | 01/1999-<br>12/2009 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 264              | CLOSING THE LOAN                                     | CLASSROOM       | 01/1999-<br>12/2009 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 265              | LOAN ORIGINATOR SALES AND MARKETING                  | CLASSROOM       | 01/1999-<br>12/2009 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 266              | COMMERCIAL CONTRACT WRITING                          | CLASSROOM       | 01/1999-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 267              | VACANT LAND CONTRACT                                 | CLASSROOM       | 01/1999-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 270              | ARIZONA FAIR HOUSING LAW                             | CLASSROOM       | 01/1999-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 272              | CONSTRUCTION MATERIALS AND ENVIRONMENTAL<br>CONCERNS | CLASSROOM       | 01/1999-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 273              | FEDERAL FAIR HOUSING AND LENDING PRACTICES           | CLASSROOM       | 01/1999-<br>12/2002 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 279              | CONSTRUCTION LAW: ZONING/IBC/ADA/FAIR<br>HOUSING     | CLASSROOM       | 01/1999-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 280              | FAIR HOUSING ADVERTISING                             | CLASSROOM       | 01/1999-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 290              | REAL ESTATE LAWARIZONA APPLICATIONS                  | CLASSROOM       | 01/1999-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 293              | HOW TO START A BUSINESS                              | CLASSROOM       | 01/1999-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 294              | WORKING WITH HOMEOWNER ASSOCIATIONS                  | CLASSROOM       | 01/1999-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 296              | ASSET PROTECTION AND REAL ESTATE                     | CLASSROOM       | 01/1999-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 299              | CONSTRUCTION LAW UBC/ADA/FAIR HOUSING                | CLASSROOM       | 01/1999-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 300              | PRINCIPLES OF INVESTING                              | CLASSROOM       | 01/1999-<br>12/2009 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 304              | FAIR HOUSING ISSUES                                  | CLASSROOM       | 01/1999-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 314              | RULESETHICAL CONDUCT                                 | CLASSROOM       | 01/1999-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 317              | POLICIES & PROCEDURES                                | CLASSROOM       | 01/1999-<br>12/2004 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |

| Course<br>Number | Course Title                               | Delivery Method                          | Course<br>Year | Course<br>Length | Applicable<br>Hours | Credits<br>Recommended | University of Phoenix<br>Equivalency |
|------------------|--|--|----------------|------------------|---------------------|------------------------|--------------------------------------|
|                  |  |  | 01/1999-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 321              | ARIZONA LAND DEVELOPMENT                   | CLASSROOM                                | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  | AGENCY LAW - PROTECTING THE RIGHTS OF THE  |  | 01/1999-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 322              | BUYER OR SELLER                            | CLASSROOM                                | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  |  |  | 01/1999-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 353              | LIFE & HEALTH INSURANCE COURSE             | CLASSROOM                                | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  |  |  | 01/1999-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 373              | REAL ESTATE IN MEXICO TODAY                | CLASSROOM                                | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  |  |  | 01/1999-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 375              | LAND SALES TRAINING PROGRAM                | CLASSROOM                                | 12/2008        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  |  |  | 01/1999-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 400              | HOME INSPECTION & THE REAL ESTATE INDUSTRY | CLASSROOM                                | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  |  |  | 01/1999-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 402              | HOW TO LIST & SELL BUSINESS OPPORTUNITIES  | CLASSROOM                                | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  |  |  | 01/1999-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 408              | CONTRACT LAW                               | CLASSROOM                                | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  | OVERVIEW TO COMMERCIAL PROPERTY            |  | 11/2000-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 411              | MANAGEMENT                                 | CLASSROOM                                | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  | COMMERCIAL PROPERTY MANAGEMENT             |  | 11/2000-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 412              | STANDARDS                                  | CLASSROOM                                | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  |  |  | 01/2000-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 413              | MAINTENANCE & OPERATION ISSUES             | CLASSROOM                                | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  |  |  | 11/2000-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 414              | RISK REDUCTION & THE ADA                   | CLASSROOM                                | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  |  |  | 11/2000-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 415              | COMMERCIAL LEASING ISSUES                  | CLASSROOM                                | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  | ACCOUNTING AND FINANCING (FOR COMMERCIAL   |  | 11/2000-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 416              | PROPERTY MANAGER)                          | CLASSROOM                                | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  |  |  | 01/1999-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 422              | LAND DEVELOPMENT 101                       | CLASSROOM                                | 12/2008        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  |  |  | 01/1999-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 430              | NEW HOME SALES A STRATEGY FOR SUCCESS      | CLASSROOM                                | 12/2008        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
| 10.1             | NEW HOME SALES A STRATEGY FOR SUCCESS      | 0.4000001                                | 01/1999-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 431              | (SESSION 2)                                | CLASSROOM                                | 12/2008        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
| 405              | COMMISSIONER'S STANDARDS IN BUSINESS       | 01 4 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | 01/1999-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 435              | BROKERAGE                                  | CLASSROOM                                | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  | LISTING AND MARKETING PROCESS/BUYER        |  | 01/1999-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 436              | BROKER AGENCY                              | CLASSROOM                                | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  |  | 0  | 01/1999-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 437              | BUSINESS VALUATION APPROACHES & METHODS    | CLASSROOM                                | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |

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|------------------|---|-----------------|----------------|------------------|---------------------|------------------------|--------------------------------------|
|                  | FINANCIAL STATEMENT ANALYSIS & BANK       |                 | 01/1999-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 438              | FINANCING                                 | CLASSROOM       | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  |   |                 | 01/1999-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 439              | PURCHASE OFFER/PURCHASE AGREEMENT         | CLASSROOM       | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  |   |                 | 01/1999-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 440              | ESCROW PROCESS/UCC                        | CLASSROOM       | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  |   |                 | 01/1999-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 441              | BUILDING CODES/ADA/FAIR HOUSING           | CLASSROOM       | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  |   |                 | 02/1999-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 446              | REAL ESTATE SETTLEMENT PROCEDURES ACT     | CLASSROOM       | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  |   |                 | 07/1999-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 447              | CONTRACT LAW - CASE STUDY                 | CLASSROOM       | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  |   |                 | 04/2000-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 453              | FAIR HOUSING TEACHING HISTORY             | CLASSROOM       | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  |   |                 | 08/2000-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 455              | FHA APPRAISAL REQUIREMENTS                | CLASSROOM       | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  |   |                 | 10/2000-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 457              | BROKER MANAGEMENT CLINIC                  | CLASSROOM       | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  | DISCLOSURE ISSUES IN A LITIGIOUS          |                 | 01/2001-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 459              | ENVIRONMENT                               | CLASSROOM       | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  |   |                 | 01/2001-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 460              | PROFESSIONAL CONDUCT                      | CLASSROOM       | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  |   |                 | 03/2001-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 461              | REAL ESTATE LAW RESIDENTIAL ISSUES        | CLASSROOM       | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  | RESIDENTIAL CONTRACT WRITING & PROBLEM    |                 | 03/2001-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 462              | SOLVING                                   | CLASSROOM       | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  |   |                 | 03/2001-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 463              | APARTMENTS AS AN INVESTMENT               | CLASSROOM       | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  |   |                 | 03/2001-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 464              | ARCHITECTURAL STYLES                      | CLASSROOM       | 12/2008        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  |   |                 | 03/2001-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 466              | ARIZONA TITLE PROCEDURES                  | CLASSROOM       | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  | REAL ESTATE CONTRACTS LEGAL & LETHICAL    |                 | 04/2001-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 468              | CONSIDERATIONS                            | CLASSROOM       | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  |   |                 | 04/2002-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 479              | REAL ESTATE DISCLOSURE COURT CASES        | CLASSROOM       | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  | REAL ESTATE DISCLOSURE ISSUES: THE PUBLIC |                 | 04/2002-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 480              | REPORT                                    | CLASSROOM       | 12/2008        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  | REAL ESTATE DISCLOSURE ISSUES BUYER &     |                 | 04/2002-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 481              | SELLER OBLIGATIONS                        | CLASSROOM       | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |

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|------------------|---|-----------------|---------------------|------------------|---------------------|------------------------|--------------------------------------|
| 483              | REAL ESTATE DISCLOSURE ISSUES TRANSACTION<br>IMPACT           | CLASSROOM       | 04/2002-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 484              | AGENCY LAW - CASE STUDIES                                     | CLASSROOM       | 04/2002-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 485              | DISCLOSURE ISSUES - COMMERCIAL REAL ESTATE                    | CLASSROOM       | 04/2002-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 486              | DISCLOSURE ISSUES - FOR THE RESIDENTIAL<br>PROPERTY MANAGER   | CLASSROOM       | 04/2002-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 487              | ENVIRONMENTAL ISSUES - FACING COMMERCIAL<br>PROPERTY MANAGERS | CLASSROOM       | 04/2002-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 488              | DISCLOSURE ISSUESBUSINESS BROKERS                             | CLASSROOM       | 04/2002-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 489              | REAL ESTATE ASSISTANT TRAINING PROGRAM III                    | CLASSROOM       | 04/2002-<br>12/2010 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 490              | REAL ESTATE ASSISTANT TRAINING PROGRAM I                      | CLASSROOM       | 04/2002-<br>12/2010 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 491              | REAL ESTATE ASSISTANT TRAINING PROGRAM II                     | CLASSROOM       | 04/2002-<br>12/2010 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 492              | REAL ESTATE ASSISTANT TRAINING PROGRAM IV                     | CLASSROOM       | 04/2002-<br>12/2010 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 493              | REAL ESTATE ASSISTANT TRAINING PROGRAM V                      | CLASSROOM       | 04/2002-<br>12/2010 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 494              | REAL ESTATE DISCLOSURE ISSUES RE<br>TRANSACTION ISSUES        | CLASSROOM       | 04/2002-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 504              | HOME INSPECTION IN-TRAINING PROGRAM                           | CLASSROOM       | 03/2003-<br>12/2010 | 80<br>HOURS      | 66.67               | 4                      | INTERDISCIPLINARY/<br>ELECTIVE       |
| 505              | REAL ESTATE BROKER LICENSING COURSE                           | CLASSROOM       | 09/2002-<br>12/2010 | 90<br>HOURS      | 75                  | 5                      | INTERDISCIPLINARY/<br>ELECTIVE       |
| 506              | REAL ESTATE SALES LICENSING COURSE                            | CLASSROOM       | 03/1999-<br>12/2010 | 90<br>HOURS      | 75                  | 5                      | INTERDISCIPLINARY/<br>ELECTIVE       |
| 510              | BENEFITS OF WILLS AND TRUSTS                                  | CLASSROOM       | 04/2003-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 512              | SURVIVAL GUIDE TO HOME INSPECTION                             | CLASSROOM       | 06/2003-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 516              | VACANT LAND AS AN INVESTMENT                                  | CLASSROOM       | 09/2003-<br>12/2009 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 519              | THE BROKER AUDIT DECLARTION                                   | CLASSROOM       | 01/2004-<br>12/2008 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 521              | TOP TEN LEGAL ISSUES IN AZ REAL ESTATE                        | CLASSROOM       | 01/2004-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |

| Course<br>Number | Course Title  | Delivery Method | Course<br>Year      | Course<br>Length | Applicable<br>Hours | Credits<br>Recommended | University of Phoenix<br>Equivalency |
|------------------|---|-----------------|---------------------|------------------|---------------------|------------------------|--------------------------------------|
| 522              | ANALYZING & RECASTING FINANCIAL STATEMENTS                                    | CLASSROOM       | 03/2004-<br>12/2010 | 12<br>HOURS      | 10                  | 0.5                    | INTERDISCIPLINARY/<br>ELECTIVE       |
| 527              | APPRAISING MANUFACTURED HOUSING   | CLASSROOM       | 03/2004-<br>12/2010 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 529              | QUALIFIER PLUS IIIX TRAINING-CALCULATOR                                       | CLASSROOM       | 07/2004-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 537              | HOW TO SELL-PROMOTING LISTINGS  | CLASSROOM       | 12/2004-<br>12/2008 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 538              | HOW TO SELL-SELLING BUYER   | CLASSROOM       | 12/2004-<br>12/2008 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 545              | FAIR HOUSING DOWN THROUGH THE AGES  | CLASSROOM       | 12/2004-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 547              | UNIFORM RESIDENTIAL APPRAISAL REPORT  | CLASSROOM       | 07/2005-<br>122006  | 7<br>HOURS       | 5.83                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 548              | REALTOR CODE OF ETHICS TRAINING   | CLASSROOM       | 07/2005-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 549              | RESIDENTIAL LOAN PROCESSING COURSE-LOAN<br>PROGRAM                            | CLASSROOM       | 01/2006-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 550              | RESIDENTIAL LOAN PROCESSING COURSE-LOAN<br>PROCESSING OVERVIEW                | CLASSROOM       | 01/2006-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 551              | RESIDENTIAL LOAN PROCESSING COURSE-<br>PRE0QUALIFYING THE BUYER               | CLASSROOM       | 01/2006-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 552              | RESIDENTIAL LOAN PROCESSING COURSE<br>CREDIT ANALYSIS AND UNDERWRITING PRINCI | CLASSROOM       | 01/2006-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 553              | RESIDENTIAL LOAN PROCESSING COURSELOAN<br>PRICING AND CONDITIONS              | CLASSROOM       | 01/2006-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 554              | RESIDENTIAL LOAN PROCESSING COURSETITLE,<br>CLOSING, AND FUNDING              | CLASSROOM       | 01/2006-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 555              | PROCESSOR DUTIES  | CLASSROOM       | 01/2006-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 556              | ANALYZING THE LOAN PACKAGE  | CLASSROOM       | 01/2006-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 557              | REAL ESTATE MARKET UPDATE   | CLASSROOM       | 01/2006-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 558              | REAL ESTATE FEASIBILITY STUDY   | CLASSROOM       | 01/2008-<br>12/2008 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 559              | REAL ESTATE INVESTMENT ANALYSIS   | CLASSROOM       | 01/2006-<br>12/2008 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 560              | PRINCIPLE OF REAL ESTATE INVESTING  | CLASSROOM       | 01/2006-<br>12/2008 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |

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|                  | FHA/FNMA REQUIREMENTS FOR APPRAISING       |                 | 02/2006-       | 4                |                     |                        | INTERDISCIPLINARY/                   |
| 561              | CONDOMINIUMS                               | CLASSROOM       | 12/2010        | HOURS            | 3.33                | COMBINABLE             | ELECTIVE                             |
|                  | FHA MINIMUM PROPERTY STANDARDS AND FNMA    |                 | 02/2006-       | 4                |                     |                        | INTERDISCIPLINARY/                   |
| 562              | APPRAISAL GUIDELINES                       | CLASSROOM       | 12/2010        | HOURS            | 3.33                | COMBINABLE             | ELECTIVE                             |
|                  |  |                 | 03/2006-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 563              | LEGAL TOPICS FOR THE REAL ESTATE LICENSEES | CLASSROOM       | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
| 504              |  | 014000004       | 05/2006-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 564              | AGENCY ISSUES-PAST, PRESENT, AND FUTURE    | CLASSROOM       | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  |  | 0               | 07/2006-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 567              | LANDLORDS & TENANTS PLAYING FAIR           | CLASSROOM       | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  |  |                 | 07/2006-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 568              | MANAGING SINGLE-FAMILY HOMES               | CLASSROOM       | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  |  |                 | 09/2006-       | 30               |                     |                        | INTERDISCIPLINARY/                   |
| 570              | AP-02 BASIC APPRAISAL PROCEDURES           | CLASSROOM       | 12/2010        | HOURS            | 25                  | 1.5                    | ELECTIVE                             |
|                  |  |                 | 09/2006-       | 30               |                     |                        | INTERDISCIPLINARY/                   |
| 571              | AP-01BASIC APPRAISAL PRINCIPLES            | CLASSROOM       | 12/2010        | HOURS            | 25                  | 1.5                    | ELECTIVE                             |
|                  |  |                 | 09/2006-       | 15               |                     |                        | INTERDISCIPLINARY/                   |
| 572              | AP-07 RESIDENTIAL REPORT WRITING           | CLASSROOM       | 12/2010        | HOURS            | 12.5                | 0.5                    | ELECTIVE                             |
|                  |  |                 | 09/2006-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 573              | COMMERCIAL REAL ESTATE FINANCING           | CLASSROOM       | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  |  |                 | 11/2006-       | 7                |                     |                        | INTERDISCIPLINARY/                   |
| 574              | CONDIMINIUMS, CO-OPS, AND PUDS             | CLASSROOM       | 12/2010        | HOURS            | 5.83                | COMBINABLE             | ELECTIVE                             |
|                  |  |                 | 12/2006-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 575              | ARIZONA LAWS AND CONSUMER PROTECTION       | CLASSROOM       | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  | RESEARCHING YOUR WAY TO REDUCED RISK IN    |                 | 02/2007-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 578              | REAL ESTATE                                | CLASSROOM       | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  | ARIZONA CONTRACT LAW AND NEW HOME          |                 | 03/2007-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 579              | CONSTRUCTION                               | CLASSROOM       | 12/2008        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  |  |                 | 03/2007 -      | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 580              | ARIZONA LAW AND THE HOME BUILDER           | CLASSROOM       | 12/2008        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  | DISCLOSURE OBLIGATIONS AND CONSTRUCTION    |                 | 03/2007-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 581              | DEFECTS                                    | CLASSROOM       | 12/2009        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  |  |                 | 03/2007-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 582              | THE ILLUSTRATED PROCESS OF HOME BUILDING   | CLASSROOM       | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  | COMPLETING CONSTRUCTION OF THE NEW HOME-   |                 | 03/2007-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 583              | THE PROJECT IN PICTURES                    | CLASSROOM       | 12/2009        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  | LOAN FRAUD AND OTHER FACTORS IMPACTING     |                 | 03/2007-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 584              | RESIDENTIAL REAL ESTATE                    | CLASSROOM       | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  | KEEPING CURRENT WITH COMMISIONER'S         |                 | 03/2007-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 585              | STANDARDS                                  | CLASSROOM       | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |

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|------------------|--|-----------------|----------------|------------------|---------------------|------------------------|--------------------------------------|
|                  | REAL ESTATE SALES PRE-LICENSURE            |                 | 03/2007-       | 90               |                     |                        |                                      |
| 586              | (CHAPPARAL HIGH SCHOOL)                    | CLASSROOM       | 12/2010        | HOURS            | 0                   | 0                      | NON-ACADEMIC                         |
|                  | AP-04 RESIDENTIAL MARKET ANALYSIS AND      |                 | 06/2007-       | 15               |                     |                        | INTERDISCIPLINARY/                   |
| 591              | HIGHEST AND BEST USE                       | CLASSROOM       | 12/2010        | HOURS            | 12.5                | 0.5                    | ELECTIVE                             |
|                  | AP-05 RESIDENTIAL APPRAISER SITE VALUATION |                 | 06/2007-       | 15               |                     |                        | INTERDISCIPLINARY/                   |
| 592              | AND COST APPROACH                          | CLASSROOM       | 12/2010        | HOURS            | 12.5                | 0.5                    | ELECTIVE                             |
|                  | AP-06 RESIDENTIAL SALES COMPARISON AND     |                 | 06/2007-       | 30               |                     |                        | INTERDISCIPLINARY/                   |
| 593              | INCOME APPROACHES                          | CLASSROOM       | 12/2010        | HOURS            | 25                  | 1.5                    | ELECTIVE                             |
|                  |  |                 | 08/1999-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 595              | FAIR HOUSING AWARENESS                     | CLASSROOM       | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  |  |                 | 09/2007-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 596              | SHORT SALE                                 | CLASSROOM       | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  | FISSURES AND OTHER GEOIOGIC HAZARDS IN     |                 | 09/2007-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 597              | ARIZONA                                    | CLASSROOM       | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  | REAL ESTATE FORECLOSURES- LEGAL AND        |                 | 09/2007-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 598              | PRACTICAL CONCERNS                         | CLASSROOM       | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  | PROTECTING A BROKERAGE: IN DEPTH VIEWS OF  |                 | 10/2007-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 599              | COMPLIANCE AND E&O                         | CLASSROOM       | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  |  |                 | 10/2007-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 600              | HOW TO WRITE A BUSINESS PLAN               | CLASSROOM       | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  |  |                 | 10/2007-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 501              | MANAGING THE GROWING REAL ESTATE OFFICE    | CLASSROOM       | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  | CREATING THE START-UP: THE ACCOUNTING      |                 | 10/2007-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 602              | PANORAMA                                   | CLASSROOM       | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  |  |                 | 10/2007-       | 3                |                     |                        | INTERDISCIPLINARY/                   |
| 603              | RECORDKEEPING MADE RELEVANT                | CLASSROOM       | 12/2010        | HOURS            | 2.5                 | COMBINABLE             | ELECTIVE                             |
|                  | HOW TO BECOME A SUCCESS - DEVELOPING       |                 | 10/2007-       | 4                |                     |                        | INTERDISCIPLINARY/                   |
| 604              | LEADERSHIP QUALITIES                       | CLASSROOM       | 12/2009        | HOURS            | 3.33                | COMBINABLE             | ELECTIVE                             |
|                  |  |                 | 07/2007-       | 15               |                     |                        | INTERDISCIPLINARY/                   |
| 605              | AP-08 STATISTICS, MODELING, FINANCE        | CLASSROOM       | 12/2010        | HOURS            | 12.5                | 0.5                    | ELECTIVE                             |
|                  | AP-09 ADVANCED RESIDENTIAL APPLICATIONS    |                 | 07/2007-       | 15               |                     |                        | INTERDISCIPLINARY/                   |
| 506              | AND CASE STUDIES                           | CLASSROOM       | 12/2010        | HOURS            | 12.5                | 0.5                    | ELECTIVE                             |
|                  | AP-11 GENERAL APPRAISER MARKET ANALYSIS    | 0. 40050000     | 02/2008-       | 30               |                     |                        | INTERDISCIPLINARY/                   |
| 607              | AND HIGHEST AND BEST                       | CLASSROOM       | 12/2010        | HOURS            | 25                  | 1.5                    | ELECTIVE                             |
|                  | AP-12 GENERAL APPRAISER SITE VALUATION AND | 0. 40050000     | 09/2006-       | 30               |                     |                        | INTERDISCIPLINARY/                   |
| 608              | COST APPROACH                              | CLASSROOM       | 12/2010        | HOURS            | 25                  | 1.5                    | ELECTIVE                             |
|                  | AP-13 GENERAL APPRAISER SALES COMPARISON   |                 | 09/2007-       | 30               |                     |                        | INTERDISCIPLINARY/                   |
| 609              | APPROACH                                   | CLASSROOM       | 12/2010        | HOURS            | 25                  | 1.5                    | ELECTIVE                             |
|                  |  |                 | 05/2007-       | 30               |                     |                        | INTERDISCIPLINARY/                   |
| 510              | AP-14A GENERAL APPRAISER INCOME APPROACH   | CLASSROOM       | 12/2010        | HOURS            | 25                  | 1.5                    | ELECTIVE                             |

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|------------------|---|-----------------|---------------------|------------------|---------------------|------------------------|--------------------------------------|
| 611              | AP-14B GENERAL APPRAISER INCOME APPROACH  | CLASSROOM       | 07/2007-<br>12/2010 | 30<br>HOURS      | 25                  | 1.5                    | INTERDISCIPLINARY/<br>ELECTIVE       |
| 613              | FAIR HOUSING  | SELF-PACED      | 12/2007-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 614              | LATEST TRENDS IN MORTGAGE PRODUCTS  | SELF-PACED      | 12/2007-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 615              | FORECLOSURES  | SELF-PACED      | 12/2007-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 616              | MANAGING SINGLE FAMILY HOMES & WRITING THE<br>RESIDENTIAL LEASE                                   | CLASSROOM       | 02/2008-<br>12/2008 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 620              | PREFORECLOSURE OPPORTUNITIES  | CLASSROOM       | 01/2008-<br>12/2010 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 625              | FORECLOSURE AND SHORT SALES   | CLASSROOM       | 01/2008-<br>12/2008 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 626              | 1031 EXCHANGES - ADVANCED ISSUES  | CLASSROOM       | 02/2008-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 628              | 1031 EXCHANGES - ESSENTIAL CONCEPTS   | CLASSROOM       | 02/2008-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 629              | 1031 EXCHANGES- INTERMEDIATE ISSUES   | CLASSROOM       | 02/2008-<br>12/2009 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 630              | REAL ESTATE MORTGAGE MARKET-NEW<br>PROGRAMS AND REQUIREMENTS                                      | CLASSROOM       | 02/2008-<br>12/2008 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 631              | DOING BUSINESS ON INDIAN RESERVATION<br>PRACTICAL CONSIDERATIONS                                  | CLASSROOM       | 03/2008-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 632              | COMMERCIAL PRACTITIONER CONTRACT WRITING  | CLASSROOM       | 03/2008-<br>12/2008 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 633              | PROPERTY LAW  | SELF-PACED      | 02/2008-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 634              | COMMERCIAL PRACTIONER LEASE PREPARATION   | CLASSROOM       | 03/2008-<br>12/2008 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 635              | DISCLOSURE- DECISION MAKING   | CLASSROOM       | 04/2008-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 636              | AP-10A THE COMPREHENSIVE ROADMAP TO<br>SUPERVISING ENTRY-LEVEL APPRAISERS (20<br>HOUR QUALIFYING) | CLASSROOM       | 02/2008-<br>12/2010 | 20<br>HOURS      | 16.67               | 1                      | INTERDISCIPLINARY/<br>ELECTIVE       |
| 637              | AP-10B MASTERING UNIQUE AND COMPLEX<br>PROPERTY APPRAISAL (20 HOUR QUALIFYING)                    | CLASSROOM       | 02/2008-<br>12/2010 | 20<br>HOURS      | 16.67               | 1                      | INTERDISCIPLINARY/<br>ELECTIVE       |
| 638              | AP-15 GENERAL APPRAISER REPORT WRITING AND CASE STUDIES   | CLASSROOM       | 10/2008-<br>12/2010 | 30<br>HOURS      | 25                  | 1.5                    | INTERDISCIPLINARY/<br>ELECTIVE       |
| 639              | HOME VALUATION - CODE OF CONDUCT  | CLASSROOM       | 04/2008-<br>12/2009 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |

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| 640              | REAL ESTATE IN MEXICO   | CLASSROOM       | 05/2008-<br>12/2008 | 4<br>HOURS       | 0.00                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 040              | RESIDENTAIL RENTALS- LEASING IN TODAY'S                               | CLASSICOOM      | 04/2008-            | 4                | 3.33                | COMBINABLE             | INTERDISCIPLINARY/                   |
| 641              | MARKET  | CLASSROOM       | 12/2008             | HOURS            | 3.33                | COMBINABLE             | ELECTIVE                             |
| 642              | ANNUAL INSTRUCTOR DEVELOPMENT WORKSHOP                                | CLASSROOM       | 04/2008-<br>12/2008 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 643              | MARKET UPDATE "REAL ESTATE MID-YEAR<br>REPORT"                        | CLASSROOM       | 04/2008-<br>12/2008 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 644              | COMMERCIAL REAL ESTATE - MARKET TRENDS,<br>CONDITIONS AND DEVELOPMENT | CLASSROOM       | 05/2008-<br>12/2008 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 645              | AGENCY- THEN AND NOW  | SELF-PACED      | 05/2008-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 650              | SELLING LUXURY HOMES - UPDATE ON MARKET<br>TRENDS                     | CLASSROOM       | 07/2008-<br>12/2008 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 651              | WRITING THE FHA CONTRACT AND OTHER<br>FINANCING TRENDS                | CLASSROOM       | 07/2008-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 653              | INTRODUCTION TO BUSINESS BROKERAGE                                    | CLASSROOM       | 07/2006-<br>12/2010 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 654              | ARIZONA CONTRACT LAW  | SELF-PACED      | 09/2008-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 658              | BUYING DISTRESSED PROPERTY "AUCTIONS,<br>REO'S, SHORT                 | CLASSROOM       | 08/2008-<br>12/2008 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 659              | ARIZONA 2009  | CLASSROOM       | 09/2008-<br>12/2008 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 661              | SUPERVISING BEGINNING APPRAISERS IV                                   | CLASSROOM       | 11/2008-<br>12/2010 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 662              | TAX LIENS AS AN INVESTMENT 2009                                       | CLASSROOM       | 11/2008-<br>12/2009 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 663              | ARIZONA BROKER MANAGEMENT CLINIC FOR<br>PROPERTY MANAGERS             | SELF-PACED      | 11/2008-<br>12/2010 | 3<br>HOURS       | 0                   | 0                      | NON-ACADEMIC                         |
| 665              | MARKET FORCES IMPACTING REAL ESTATE                                   | CLASSROOM       | 12/2008-<br>12/2009 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 667              | PROPERTY MANAGEMENT SEMINAR   | CLASSROOM       | 12/2008-<br>12/2009 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 669              | HOW TO WRITE A BROKER PRICE OPINION                                   | CLASSROOM       | 01/2009-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 670              | ARIZONA DISCLOSURE OBLIGATIONS  | SELF-PACED      | 01/2009-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 672              | REO AND AUCTION MARKET "CONSIDERATIONS<br>FOR 2009"                   | CLASSROOM       | 02/2009-<br>12/2009 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |

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|------------------|--|-----------------|---------------------|------------------|---------------------|------------------------|--------------------------------------|
| 673              | ECONOMIC INFLUENCES ON REAL ESTATE   | CLASSROOM       | 02/2009-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 674              | MARKET CYCLES INFLUENCES REAL ESTATE   | CLASSROOM       | 02/2009-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 675              | FORECLOSURE/SHORT SALE SEMINAR   | CLASSROOM       | 02/2009-<br>12/2009 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 678              | BUYING BANK-OWNED (REO) PROPERTY   | CLASSROOM       | 02/2009-<br>12/2009 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 683              | HOW TO WORK THE DISTRESSED PROPERTY<br>MARKET  | CLASSROOM       | 02/2009-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 684              | RESIDENTIAL LEASING - RENTAL ISSUES FOR 2009   | CLASSROOM       | 04/2009-<br>12/2009 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 685              | LOAN MODIFICATION: TERMS, DOCUMENTATION<br>AND BORROWER QUALIFICATIONS FOR MODIFYING<br>RESIDENTIAL AND COMMERICAL LOANS; UPDATE<br>OF GOVERNMENT STANDARDS. | CLASSROOM       | 04/2009-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 686              | QUALIFYING THE TENANT/FAIR HOUSING   | CLASSROOM       | 03/2009-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 687              | HOW TO EVICT A TENANT - LEGAL & PRACTICAL  | CLASSROOM       | 03/2009-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 688              | LATEST MARKETING AND SELLING TECHNIQUES  | CLASSROOM       | 03/2009-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 689              | REGULATORY UPDATE FOR APPRAISERS   | CLASSROOM       | 03/2009-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 689              | REGULATORY UPDATE FOR APPARAISERS  | CLASSROOM       | 03/2009-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 690              | DEBT FORGIVENESS, FORECLOSURE, DEBT<br>RESTRUCTURING AND THE TAX ASPECTS RELAT   | CLASSROOM       | 05/2009-<br>12/2009 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 691              | MAINTAINING THE RENTAL PROPERTY  | CLASSROOM       | 03/2009-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 692              | LISTING PROPERTY IN TODAY'S MARKET   | CLASSROOM       | 05/2009-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 693              | FORECLOSURE AND SHORT SALE LEGAL UPDATE  | CLASSROOM       | 06/2009-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 694              | LOAN RESTRUCTURING, TAX IMPLICATIONS & NEW<br>FEDERAL GUIDELINES   | CLASSROOM       | 04/2009-<br>12/2009 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 695              | LEGAL ETHICS FOR ARIZONA LAWYERS   | CLASSROOM       | 06/2009-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 696              | HOW TO START A PROPERTY MANAGEMENT<br>COMPANY  | CLASSROOM       | 05/2009-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |

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| 697              | DISTRESSED REAL ESTATE "OPPORTUNITIES &<br>CHALLENGES"           | CLASSROOM       | 05/2009-<br>12/2009 | 4<br>HOURS       | 4                   | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 700              | 2009 INSTRUCTOR DEVELOPMENT WORKSHOP                             | CLASSROOM       | 05/2009-<br>12/2009 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 701              | MARKET UPDATE 2009 " MID-YEAR REPORT"                            | CLASSROOM       | 06/2009-<br>12/2009 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 704              | RECASTING FINANCIALS   | CLASSROOM       | 5/2009-<br>12/2011  | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 705              | DISCLOSURE REQUIREMENTS IN TODAY'S MARKET                        | CLASSROOM       | 06/2009-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 706              | SELLING REAL ESTATE IN ANY ECONOMY                               | CLASSROOM       | 05/2009-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 707              | LEASE CONCESSIONS AND MODIFICATIONS                              | CLASSROOM       | 08/2009-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 709              | COMMERCIAL REAL ESTATE "WORKING IN THE<br>NEW COMMERCIAL MARKET" | CLASSROOM       | 07/2009-<br>12/2009 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 711              | 20-HOUR AZ MLO PRELICENSURE SAFE<br>COMPREHENSIVE                | CLASSROOM       | 12/2009-<br>12/2010 | 20<br>HOURS      | 16.67               | 1                      | INTERDISCIPLINARY/<br>ELECTIVE       |
| 712              | LANDSCAPING "GREEN"  | CLASSROOM       | 07/2009-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 714              | FORECLOSURE MARKET " UPDATE ON RECENT<br>CHANGES"                | CLASSROOM       | 08/2009-<br>12/2009 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 715              | LUXURY HOMES 2009 - "RE-TOOLING FOR TODAY'S<br>MARKET"           | CLASSROOM       | 10/2009-<br>12/2009 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 717              | INVESTING IN DISTRESSED PROPERTIES                               | CLASSROOM       | 08/2009-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 718              | FINANCING FOR TODAY'S DISTRESSED<br>PROPERTIES                   | CLASSROOM       | 09/2009-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 719              | INVESTMENT AND ASSET PROTECTION                                  | CLASSROOM       | 09/2009-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 720              | ARIZONA 2010 " REAL ESTATE & BUSINESS<br>FORCAST"                | CLASSROOM       | 10/2009-<br>12/2009 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 722              | NEW SHORT SALE MARKET " STRATEGIES FOR<br>SUCCESS IN 2010"       | CLASSROOM       | 11/2009-<br>12/2009 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 723              | AGENCY AND THE USE OF ELECTRONIC MEDIA                           | CLASSROOM       | 09/2009-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 729              | PROPERTY MANAGEMENT LEGAL REQUIREMENTS                           | CLASSROOM       | 11/2009-<br>12/2009 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 732              | LENDING LAW UPDATE   | CLASSROOM       | 11/2009-<br>12/2009 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |

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| 735              | COMMERCIAL BROKERS COMMISSIONERS'S<br>STANDARDS & PROFESSIONAL CONDUCT                        | CLASSROOM       | 10/2009-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 736              | NEGOTIATION AND DISPUTE RESOLUTION SKILLS   | CLASSROOM       | 12/2009-<br>12/2009 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 737              | CLIMATE CHANGE UPDATE: EPA'S NEW<br>GREENHOUSE GAS REPORT RULE AND IMPACT<br>UPON DEVELOPMENT | CLASSROOM       | 01/2010-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 738              | TAX LIENS AS AN INVESTMENT FOR 2010   | CLASSROOM       | 11/2009-<br>12/2010 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 739              | IREM/CCIM ECONOMIC FORECAST MEETING " THE<br>REAL SCOOP"                                      | CLASSROOM       | 12/2009-<br>12/2010 | 3<br>HOURS       | 0                   | 0                      | NON-ACADEMIC                         |
| 740              | COMMERCIAL REAL ESTATE DISCLOSURE IN<br>TODAY'S MARKET  | CLASSROOM       | 11/2009-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 741              | 4-HOUR AZ MLO PRELICENSURE SAFE COURSE-<br>ARIZONA STATE COMPONENT                            | CLASSROOM       | 12/2009-<br>12/2010 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 743              | FEDERAL LAW & NONTRADITIONAL MORTGAGE,<br>PART A  | CLASSROOM       | 11/2009-<br>12/2010 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 744              | ETHICS & NONTRADITIONAL MORTGAGE, PART B  | CLASSROOM       | 11/2009-<br>12/2010 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 745              | ARIZONA STATE COMPONENT - ARIZONA<br>MORTGAGE LAW   | CLASSROOM       | 12/2009-<br>12/2010 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 746              | LENDING PRINCIPLES & PRACTICES  | CLASSROOM       | 11/2009-<br>12/2010 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 747              | FINANCING PROGRAMS & VALUATION  | CLASSROOM       | 11/2009-<br>12/2010 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 748              | MORTGAGE BROKER REVIEW  | CLASSROOM       | 01/1999-<br>12/2010 | 4<br>HOURS       | 0                   | 0                      | NON-ACADEMIC                         |
| 749              | 2010 MORTGAGE BROKER RESPONSIBLE<br>INDIVIDUAL RENEWAL  | CLASSROOM       | 09/2010-<br>12/2010 | 12<br>HOURS      | 0                   | 0                      | NON-ACADEMIC                         |
| 750              | LOAN MODIFICATIONS, SHORT SALES,<br>FORECLOSURES  | CLASSROOM       | 12/2009-<br>12/2011 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 751              | WHAT APPRAISERS WANT REAL ESTATE AGENTS TO KNOW   | CLASSROOM       | 02/2010-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 752              | PROPERTY MANAGEMENT "ISSUES FACING<br>RESIDENTIAL PROPERTY MANAGERS"                          | CLASSROOM       | 01/2010-<br>12/2010 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 753              | DEFAULTS UNDER PERSONAL PROPERTY LOANS &<br>LIENS   | CLASSROOM       | 02/2010-<br>12/2010 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 754              | UNIFORM STANDARDS OF PROFESSIONAL<br>APPRAISAL PRACTICE (USPAP)                               | CLASSROOM       | 01/2003-<br>12/2010 | 7<br>HOURS       | 5.83                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 755              | UNIFORM STDS OF PROFESSIONAL APPRAISAL<br>PRACTICE & CODE OF ETHICS                           | CLASSROOM       | 01/1999-<br>12/2010 | 15<br>HOURS      | 12.5                | 0.5                    | INTERDISCIPLINARY/<br>ELECTIVE       |

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| 756              | FAIR HOUSING AND INTERNET ADVERTISING                                   | CLASSROOM       | 03/2010-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 757              | NEW RESPA IMPACT: AGENTS, GFE, AND HUD-1                                | CLASSROOM       | 02/2010-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 758              | PROPERTY RIGHTS & AMERICAN FREEDOMS                                     | CLASSROOM       | 02/2010-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 759              | WORKING WITH LENDERS "SHORT SALES & BANK<br>OWNED PROPERTIES            | CLASSROOM       | 02/2010-<br>12/2010 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 760              | MAKING FHA LOANS  | SELF-PACED      | 02/2010-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 761              | DEMYSTIFYING REAL ESTATE SHORT SALES                                    | SELF-PACED      | 02/2010-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 762              | PRINCIPLES OF BANK LENDING & THE REAL<br>ESTATE AGENT                   | CLASSROOM       | 03/2010-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 763              | ANTI-DEFICIENCY LAW UPDATE, GUARANTOR<br>LIABILITIES AND DEFENSES       | CLASSROOM       | 03/2010-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 764              | PREPARING AND NEGOTIATING SHORT SALE<br>TRANSACTIONS: AVOIDING PITFALLS | CLASSROOM       | 04/2010-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 765              | FORECLOSURE IMPACTS UPON HOAS &<br>HOMEOWNERS IN HOAS                   | CLASSROOM       | 05/2010-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 766              | LOAN MODIFICATION BASICS  | SELF-PACED      | 02/2010-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 767              | LAND DEVELOPMENT RULES  | CLASSROOM       | 03/2010-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 768              | REAL ESTATE INVESTING "NEW OPPORTUNITIES IN<br>THE INVESTING MARKET"    | CLASSROOM       | 03/2010-<br>12/2010 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 770              | HOAS FORECLOSURES AND BANK OWNED<br>PROPERTY                            | CLASSROOM       | 04/2010-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 771              | HOA'S AND USE RESTRICTIONS ON THE PROPERTY                              | CLASSROOM       | 04/2010-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 772              | HOAS AND RENTAL PROPERTY  | CLASSROOM       | 04/2010-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 773              | COMMERCIAL CONTRACT WRITING - DRAFTING & NEGOTIATING                    | CLASSROOM       | 04/2010-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 774              | FORECLOSURES & RECEIVERSHIPS - IMPACT ON<br>TENANTS                     | CLASSROOM       | 04/2010-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 775              | AGENCY ISSUES FOR COMMERCIAL BROKERS                                    | CLASSROOM       | 04/2010-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 776              | RISK REDUCTION; ADA FOR COMMERCIAL REAL<br>ESTATE                       | CLASSROOM       | 04/2010-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |

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| 777              | DISCLOSURE DUTIES OF THE COMMERCIAL<br>BROKER                       | CLASSROOM       | 04/2010-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 778              | COMMERCIAL LOAN WORKOUTS AND<br>MODIFICATIONS                       | CLASSROOM       | 04/2010-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 779              | WORKING WITH INVESTORS AND OWNERS                                   | CLASSROOM       | 04/2010-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 789              | RESIDENTIAL LEASING "RENTAL ISSUES FOR 2010"                        | CLASSROOM       | 04/2010-<br>12/2010 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 801              | SHORT SALE SUMMIT "AGENTS DUTIES &<br>LIABILITIES"                  | CLASSROOM       | 05/2010-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 802              | CREATING THE BROKERAGE  | CLASSROOM       | 06/2010-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 803              | RECORDKEEPING COMPLIANCE  | CLASSROOM       | 01/2010-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 804              | PLANNING AND MANAGING GROWTH  | CLASSROOM       | 06/2010-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 805              | ETHICS FOR LAWYERS  | CLASSROOM       | 06/2010-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 806              | HANDLING OF LIENS IN FORECLOSURE AND<br>BANKRUPTCY                  | CLASSROOM       | 07/2010-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 807              | IMMIGRATION & OTHER NEW LAWS AFFECTING<br>BUSINESS & REAL ESTATE    | CLASSROOM       | 08/2010-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 809              | REAL ESTATE FORECLOSURE "IMPACT ON<br>LENDERS, BORROWERS, INVESTORS | CLASSROOM       | 06/2010-<br>12/2010 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 810              | 30 WAYS TO LOSE YOUR LICENSE  | CLASSROOM       | 09/2008-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 812              | DISCLOSURES AND RESIDENTIAL REMODELING                              | CLASSROOM       | 07/2010-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 813              | DISCLOSURE - MAINTENANCE OF RENTAL<br>PROPERTY                      | CLASSROOM       | 07/2010-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 814              | MLO ARIZONA TEST PREP   | CLASSROOM       | 07/2010-<br>12/2010 | 4<br>HOURS       | 0                   | 0                      | NON-ACADEMIC                         |
| 815              | COMMERCIAL REAL ESTATE "TRENDS, GROWTH & RECOVERY"                  | CLASSROOM       | 08/2010-<br>12/2010 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 816              | SCAMS AND FRAUDS "SHORT SALE,<br>FORECLOSURES, LENDING SCHEMES"     | CLASSROOM       | 08/2010-<br>12/2010 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 817              | LUXURY HOMES 2010 "HOW TO SELL IN THE<br>DISTRESSED MARKET"         | CLASSROOM       | 10/2010-<br>12/2010 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 818              | NEW DEVELOPMENTS IN RECEIVERSHIPS                                   | CLASSROOM       | 11/2010-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |

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| 819              | SOCIAL MEDIA AND THE MLO                                | CLASSROOM       | 09/2010-<br>12/2010 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 820              | MORTGAGE DISCRIMINATION ISSUES                          | CLASSROOM       | 11/2010-<br>12/2010 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 821              | 2010 FHA UPDATE   | CLASSROOM       | 09/2010-<br>12/2010 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 822              | UNDERSTANDING ARIZONA STATUTES                          | CLASSROOM       | 09/2010-<br>12/2010 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 823              | FINANCIAL SERVICES BILL UPDATE                          | CLASSROOM       | 09/2010-<br>12/2010 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 824              | COMMERCIAL MORTGAGE LENDING                             | CLASSROOM       | 09/2010-<br>12/2010 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 825              | NEW HEALTHCARE LEGISLATION HOW IT IMPACTS<br>BUSINESSES | CLASSROOM       | 12/2010-<br>12/2010 | 3<br>HOURS       | 2.5                 | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |
| 826              | ARIZONA 2011  | CLASSROOM       | 11/2010-<br>12/2010 | 4<br>HOURS       | 3.33                | COMBINABLE             | INTERDISCIPLINARY/<br>ELECTIVE       |