



AFFILIATED COMPUTER SERVICES, INC (ACS)

1998-2011 Credit Recommendation Guide

The following courses have been evaluated by University of Phoenix Prior Learning Assessment to potentially fulfill General Education or Elective credits for an Undergraduate Degree. In order to potentially receive any of the credits recommended below, students should submit supporting documents to Prior Learning Assessment. For more information on PLA visit: ecampus.phoenix.edu/pla or contact the department toll free at 866-440-4707.

There are fees associated with your PLA submission. However, you may be eligible for PLA benefits. Please contact your Finance Advisor for more information. PLA will not award credit for certifications or coursework that duplicates the content of credits earned through PLA, transfer credit, National Testing Program credit or University of Phoenix. Clock hour to semester credit hour conversions are made by the University using current U.S. Department of Education standards.

University of Phoenix Equivalency: General Education or Elective category to which credit can be applied.

Combinable: Courses may only be combined with courses of similar content and General Education/Elective areas.

Non-Academic: Lack of college level theory and/or principle necessary for credit recognition. Company specific and skill-based training.

Too Few Hours: Courses/training that cannot receive credit because they are less than 1 hour total in length. Similar content in a 1(+) hour timeframe may be eligible for credit.

Applicable Hours: Indicates the total amount of actual learning time. Any breaks or lunch time included in the initial clock hours have been removed.

Updated: 07/31/2019

The credit awards shown are for informative purposes, state and program limits on Prior Learning Assessment credit may apply.

Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency
1998-2006							
*NOTE - THE ASTERISKS IN THE APPLICABLE HOURS COLUMN INDICATES PREVIOUSLY EVALUATED COURSES.							
COR009	SARBANES OXLEY	CLASSROOM	01/2004- 12/2006	2	hour(s)	*	COMBINABLE INTERDISCIPLINARY/ ELECTIVE
COR013	DOMESTIC VIOLENCE PROGRAM	CLASSROOM	01/2004- 12/2006	2	hour(s)	*	COMBINABLE INTERDISCIPLINARY/ ELECTIVE
LDR001	BE A CHANGE AGENT	CLASSROOM	01/2002- 12/2006	8	hour(s)	*	0.5 INTERDISCIPLINARY/ ELECTIVE
LDR002	INTERVIEWING	CLASSROOM	01/2002- 12/2006	2	hour(s)	*	COMBINABLE INTERDISCIPLINARY/ ELECTIVE
LDR003	CIVIL TREATMENT FOR EMPLOYEES	CLASSROOM	01/2003- 12/2006	8	hour(s)	*	0.5 INTERDISCIPLINARY/ ELECTIVE
LDR004	CIVIL TREATMENT FOR MANAGERS	CLASSROOM	01/1998- 12/2006	8	hour(s)	*	0.5 INTERDISCIPLINARY/ ELECTIVE
LDR008	COACHING	CLASSROOM	01/2002- 12/2006	4	hour(s)	*	COMBINABLE INTERDISCIPLINARY/ ELECTIVE

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LDR009	FUNDAMENTALS OF EXCEPTIONAL MANAGEMENT	CLASSROOM	01/2002- 12/2006	4	hour(s)	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
LDR010	INFLUENCING FOR WIN-WIN OUTCOMES	CLASSROOM	01/2002- 12/2006	4	hour(s)	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
LDR011	MAKING THE MOST OF TEAM DIFFERENCES	CLASSROOM	01/2002- 12/2006	4	hour(s)	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
LDR012	MANAGING YOUR PRIORITIES	CLASSROOM	01/2003- 12/2006	4	hour(s)	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
LDR013	MOVING FROM CONFLICT TO COLLABORATION	CLASSROOM	01/2002- 12/2006	4	hour(s)	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
LDR014	NAVIGATING CHANGE FOR YOUR ORGANIZATION	CLASSROOM	01/2002- 12/2006	4	hour(s)	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
LDR015	POWER ETIQUETTE	CLASSROOM	01/2003- 12/2006	4	hour(s)	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
LDR016	PRESENTATION SKILLS	CLASSROOM	01/2002- 12/2006	4	hour(s)	*	COMBINABLE	COMMUNICATION ARTS
LDR018	PROBLEM SOLVING	CLASSROOM	01/2002- 12/2006	4	hour(s)	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
LDR019	PROVIDING AND RECEIVING CONSTRUCTIVE FEEDBACK	CLASSROOM	01/2002- 12/2006	4	hour(s)	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
LDR020	IDENTIFYING WORK PRIORITIES AND SETTING VERIFIABLE GOALS	CLASSROOM	01/2003- 12/2006	4	hour(s)	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
LDR021	STEPPING UP TO MANAGEMENT	CLASSROOM	01/2004- 12/2006	4	hour(s)	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
LDR022	STRATEGIC BUSINESS WRITING	CLASSROOM	01/2002- 12/2006	4	hour(s)	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
LDR023	THE LEADER IN EACH OF US	CLASSROOM	01/2002- 12/2006	4	hour(s)	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
LDR024	PRESENTING YOUR THOUGHTS AND IDEAS	CLASSROOM	01/2002- 12/2006	4	hour(s)	*	COMBINABLE	COMMUNICATION ARTS
LDR025	CORRECTING PERFORMANCE PROBLEMS	CLASSROOM	01/2003- 12/2006	4	hour(s)	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
LDR026	CONDUCTING A COLLABORATIVE PERFORMANCE REVIEW	CLASSROOM	01/2003- 12/2006	4	hour(s)	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
LDR027	GAINING COMMITMENT TO PRESET GOALS	CLASSROOM	01/2005- 12/2006	4	hour(s)	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
LDR028	MOVING YOUR ORGANIZATION FORWARD	CLASSROOM	01/2003- 12/2006	4	hour(s)	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
LDR030	PROACTIVE LISTENING	CLASSROOM	01/2003- 12/2006	4	hour(s)	*	COMBINABLE	COMMUNICATION ARTS
LDR031	HANDLING EMOTIONS UNDER PRESSURE	CLASSROOM	01/2005- 12/2006	4	hour(s)	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
LDR032	GIVING RECOGNITION	CLASSROOM	01/2005- 12/2006	4	hour(s)	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
LDR033	CRUCIAL CONVERSATIONS	CLASSROOM	01/2003- 12/2006	8	hour(s)	*	0.5	INTERDISCIPLINARY/ ELECTIVE
LDR034	EFFECTIVE PRESENTATION SKILLS	CLASSROOM	01/2003- 12/2006	4	hour(s)	*	COMBINABLE	COMMUNICATION ARTS

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LDR037	QUALITY TRAINING	CLASSROOM	01/2004- 12/2006	12	hour(s)	*	0.5	INTERDISCIPLINARY/ ELECTIVE
LDR046	EFFECTIVE MEETINGS	CLASSROOM	01/2002- 12/2006	4	hour(s)	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
LDR047	DEALING WITH DIFFICULT PEOPLE	CLASSROOM	01/2004- 12/2006	4	hour(s)	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
LDR048	GLOBAL BUSINESS ETIQUETTE	CLASSROOM	01/2004- 12/2006	4	hour(s)	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
LDR049	LISTENING FOR SUCCESS	CLASSROOM	01/2004- 12/2006	4	hour(s)	*	COMBINABLE	COMMUNICATION ARTS
LDR052	ROOT CAUSE ANALYSIS	CLASSROOM	01/2004- 12/2006	4	hour(s)	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
LDR060	MANAGER ACCOUNTABILITY COURSE	CLASSROOM	01/2004- 12/2006	8	hour(s)	*	0.5	INTERDISCIPLINARY/ ELECTIVE
LDR061	POLISH YOUR POWERPOINT	CLASSROOM	01/2004- 12/2006	4	hour(s)	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
LDR062	DAZZLING DELIVERY	CLASSROOM	01/2004- 12/2006	4	hour(s)	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
LDR063	PERSUASIVE BEGINNINGS & KILLER CLOSINGS	CLASSROOM	01/2005- 12/2006	4	hour(s)	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
LDR069	MANAGE PERSONAL CREATIVITY	CLASSROOM	01/2004- 12/2006	3	hour(s)	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
LDR072	MANAGER ACCOUNTABILITY WORKSHOP	CLASSROOM	01/2004- 12/2006	7.5	hour(s)	*	0.5	INTERDISCIPLINARY/ ELECTIVE
LDR073	PROFESSIONAL GLOBAL MANAGEMENT	CLASSROOM	01/2005- 12/2006	5.5	hour(s)	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
LDR075	WORKING WITH JAMAICANS	CLASSROOM	01/2005- 12/2006	4	hour(s)	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
PRJ001	PROJECT MANAGEMENT FUNDAMENTALS	CLASSROOM	01/2002- 12/2006	8	hour(s)	*	0.5	INTERDISCIPLINARY/ ELECTIVE
PRJ004	INTRODUCTION TO PROJECT MANAGEMENT	CLASSROOM	01/2005- 12/2006	7	hour(s)	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
PRJ005	PROJECT MANAGER BOOT CAMP	CLASSROOM	01/2004- 12/2006	24	hour(s)	*	1.5	INTERDISCIPLINARY/ ELECTIVE
SAL002	CUSTOMER COMMUNICATION SKILLS	CLASSROOM	01/2002- 12/2006	4	hour(s)	*	COMBINABLE	COMMUNICATION ARTS
SAL004	TEAM SELLING AND EXECUTIVE BRIDGING	CLASSROOM	01/2003- 12/2006	4	hour(s)	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SAL015	CLIENT INTERACTION TRAINING	CLASSROOM	01/2004- 12/2006	4	hour(s)	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SAL016	BUILDING STRONG RELATIONSHIPS	CLASSROOM	01/2004- 12/2006	4	hour(s)	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SAL018	CONSULTATIVE SELLING	CLASSROOM	01/2004- 12/2006	8	hour(s)	*	0.5	INTERDISCIPLINARY/ ELECTIVE
SAL023	INTENT, INQUIRY, AND IMPACT	CLASSROOM	01/2004- 12/2006	12	hour(s)	*	0.5	INTERDISCIPLINARY/ ELECTIVE
SAL031	UNDERSTANDING BEHAVIOR STYLES	CLASSROOM	01/2005- 12/2006	4	hour(s)	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE

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SAL034	SEALING THE DEAL - ABC	CLASSROOM	01/2004- 12/2006	4	hour(s)	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SAL038	DISCOVERING OVERLOOKED PROSPECTS	CLASSROOM	01/2005- 12/2006	8	hour(s)	*	0.5	INTERDISCIPLINARY/ ELECTIVE
SAL039	DISCOVERING CLIENT RDE	CLASSROOM	01/2005- 12/2006	12	hour(s)	*	0.5	INTERDISCIPLINARY/ ELECTIVE
SAL040	BEHAVIOR STYLES AND SELLING STYLES	CLASSROOM	01/2003- 12/2006	4	hour(s)	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SAL041	CLIENT FOCUSED SALES INTERVIEWS	CLASSROOM	01/2003- 12/2006	4	hour(s)	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SAL042	TIME & PRIORITY MANAGEMENT	CLASSROOM	01/2003- 12/2006	4	hour(s)	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SAL043	OVERCOMING ALL OBJECTIONS	CLASSROOM	01/2003- 12/2006	4	hour(s)	*	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SAL044	BUSINESS THINK - ADD VALUE	CLASSROOM	01/2005- 12/2006	12	hour(s)	*	0.5	INTERDISCIPLINARY/ ELECTIVE
SAL046	RELATIONSHIP POLITICAL MAPPING	CLASSROOM	01/2005- 12/2006	8	hour(s)	*	0.5	INTERDISCIPLINARY/ ELECTIVE
2008-2011								
	CONTINUING APOP FINANCIAL AID OFFICER TRAINING	CLASSROOM	01/2010-12/2011	165.00	hour(s)	18.92	1	INTERDISCIPLINARY/ ELECTIVE
	DISBURSEMENT HOLDS OFFICER TRAINING	CLASSROOM	01/2009-12/2011	150	hour(s)	35.25	2	INTERDISCIPLINARY/ ELECTIVE
	REFUNDS SPECIALIST TRAINING	CLASSROOM	01/2008-12/2011	210	hour(s)	35.5	2	INTERDISCIPLINARY/ ELECTIVE
	REEVALUATION FINANCIAL AID OFFICER TRAINING	CLASSROOM	01/2010-12/2011	195	hour(s)	28.25	1.5	INTERDISCIPLINARY/ ELECTIVE
	PRECERTIFICATION TRAINING	CLASSROOM	01/2011- 12/2011	165	hour(s)	32.75	2	INTERDISCIPLINARY/ ELECTIVE
	DISBURSEMENT RELEASE OFFICER TRAINING	CLASSROOM	01/2009-12/2011	150	hour(s)	23	1.5	INTERDISCIPLINARY/ ELECTIVE

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