

# University of Phoenix - Prior Learning Assessment - Corporate Articulation

## Desert Schools Federal Credit Union

### Credit Recommendation Guide (CRG)



The following courses have been evaluated by Corporate Articulation to potentially fulfill General Education or Elective credits for an Undergraduate Degree. In order to receive any of the credits recommended below, students should submit supporting documents to Prior Learning Assessment. For more information on PLA visit: [ecampus.phoenix.edu/pla](http://ecampus.phoenix.edu/pla) or contact the department toll free at 866-440-4707.

\*NOTE: Fees are applicable for credits evaluated.

PLA will not award credit for certifications or coursework that duplicates the content of credits earned through PLA, transfer credit, National Testing Program credit or University of Phoenix.

Clock hour to semester credit hour conversions are made based on current academic standards as outlined in the academic policy of the University.

#### University of Phoenix Equivalency: (General Education or Elective category to which credit can be applied)

Combinable: Courses may only be combined with courses of similar content, modality and General Education/Elective areas.

Non-Academic: Lack of college level theory and/or principle necessary for credit recognition. Company specific and skill-based training.

Too Few Hours: Courses/training that cannot receive credit because they are less than 1 hour total in length. Similar content in a 1(+) hour timeframe may be eligible for credit.

Applicable Hours: Indicates the total amount of actual learning time. Any breaks or lunch time included in the initial clock hours have been removed.

Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency
Credit Union National Association Self Study Modules Per PONSII guidelines, each set of modules must be completed before credit will be granted.							
	MANAGEMENT ENRICHMENT TRAINING PROGRAM (MERIT)				*		
	1. M02 BUSINESS COMMUNICATIONS	SELF-PACED	version 1: 10/1998- 12/2000 version 2: 01/2001- 12/2003	32	*	2 LD	COMMUNICATION ARTS
	2. M14 MANAGING CONFLICT				*		
	3. M15 INTERPERSONAL SKILLS: UNDERSTANDING YOUR EFFECT ON OTHERS				*		
	1. M01 FUNDAMENTALS OF MANAGERIAL SKILLS	SELF-PACED	10/1998- 12/2003	48	*	3 LD	INTERDISCIPLINARY/ ELECTIVE
	2. M05 DELEGATING FOR RESULTS				*		
	3. M07 MANAGING TEAMWORK				*		
	4. M08 PROCESSING IMPROVEMENT: ACHIEVING QUALITY TOGETHER				*		

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	1. M03 RECRUITING, INTERVIEWING & SELECTING EMPLOYEES	SELF-PACED	version 1:10/1998-12/2000 version 2: 01/2001-12/2003	48	*	3 LD	INTERDISCIPLINARY/ ELECTIVE
	2. M04 TRAINING AND ORIENTING EMPLOYEES				*		
	3. M06 MANAGING EMPLOYEE PERFORMANCE				*		
	4. M11 COMPENSATION SYSTEMS				*		
	5. M12 WORKPLACE DIVERSITY				*		
	6. M13 EMPLOYMENT LAW AND PREVENTING SEXUAL HARASSMENT				*		
STAFF TRAINING AND RECOGNITION PROGRAM (STAR)							
	1. S300 BASIC ACCOUNTING	SELF-PACED	10/1998-02/2004	32	*	2 LD	INTERDISCIPLINARY/ ELECTIVE
	2. S310 ACCOUNTING FOR CREDIT UNIONS				*		
	3. S320 CREDIT UNION FINANCIAL ANALYSIS				*		
	1. S210 LENDING PRODUCTS AND REGULATIONS	SELF-PACED	10/1998-12/2003	32	*	2 LD	INTERDISCIPLINARY/ ELECTIVE
	2. S220 COLLECTIONS				*		
	3. S400 BANKRUPTCY AND COURT PROCEEDINGS				*		
	1. S10 CREDIT UNION ORIENTATION	SELF-PACED	10/1998-02/2004	32	*	2LD	INTERDISCIPLINARY/ ELECTIVE
	2. S30 SECURITY				*		
	3. S100 MONEY AND NEGOTIABLE INSTRUMENTS				*		
	4. S110 MEMBER SERVICES				*		
	1. S500 IMPROVING AND MAINTAINING QUALITY SER	SELF-PACED	10/1998-12/2003	48	*	3 LD	INTERDISCIPLINARY/ ELECTIVE
	2. S120 CROSS-SELLING				*		
	1. S420 LOAN MARKETING	SELF-PACED	10/1998-02/2004	32	*	2 LD	INTERDISCIPLINARY/ ELECTIVE
	2. S510 SUCCESSFUL SALES TECHNIQUES				*		
	3. S520 INTERPERSONAL SKILLS: UNDERSTANDING YOUR IMPACT ON MEMBERS				*		
	1. S200 THE LENDING PROCESS	SELF-PACED	10/1998-12/2003	48	*	2 LD	INTERDISCIPLINARY/ ELECTIVE
	2. S210 LENDING PRODUCTS AND REGULATIONS				*		
	3. S410 MORTGAGE LENDING				*		
	1. S900 PREVENTING FRAUD	SELF-PACED	01/2000-12/2003	32	*	2 LD	INTERDISCIPLINARY/ ELECTIVE
	2. S910 SECURITY ISSUES				*		
REGTRAC LEVEL 2: COMPLIANCE EXPERT CERTIFICATION AND CREDIT UNION COMPLIANCE EXPERT (CUCE) DESIGNATION							
	1. DEPOSIT ACCOUNT REGULATIONS	SELF-PACED OR CLASSROOM	12/1999-03/2000	NA	*	1 LD	INTERDISCIPLINARY/ ELECTIVE

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	1. DEPOSIT ACCOUNT REGULATIONS	SELF-PACED OR CLASSROOM	04/2000-08/2006	NA	*	1 LD	INTERDISCIPLINARY/ELECTIVE
	2. GENERAL OPERATIONS REGULATIONS	SELF-PACED OR CLASSROOM	12/1999-03/2000	NA	*	1 LD	INTERDISCIPLINARY/ELECTIVE
	2. GENERAL OPERATIONS REGULATIONS	SELF-PACED OR CLASSROOM	04/2000-08/2006	NA	*	1 LD	INTERDISCIPLINARY/ELECTIVE
	3. CONSUMER LENDING REGULATIONS	SELF-PACED OR CLASSROOM	12/1999-03/2000	NA	*	1 LD	INTERDISCIPLINARY/ELECTIVE
	3. CONSUMER LENDING REGULATIONS	SELF-PACED OR CLASSROOM	04/2000-08/2006	NA	*	1 LD	INTERDISCIPLINARY/ELECTIVE
	4. MORTGAGE LENDING REGULATIONS	SELF-PACED OR CLASSROOM	12/1999-03/2000	NA	*	1 UD	INTERDISCIPLINARY/ELECTIVE
	4. MORTGAGE LENDING REGULATIONS	SELF-PACED OR CLASSROOM	04/2000-08/2006	NA	*	1 UD	INTERDISCIPLINARY/ELECTIVE
	5. NCUA REQUIREMENTS AND GUIDANCE	SELF-PACED OR CLASSROOM	12/1999-03/2000	NA	*	1 UD	INTERDISCIPLINARY/ELECTIVE
	5. NCUA REQUIREMENTS AND GUIDANCE	SELF-PACED OR CLASSROOM	04/2000-08/2006	NA	*	1 UD	INTERDISCIPLINARY/ELECTIVE
CUNA Staff Training. The following Self-paced courses in this section may be combined in increments of 15 clock hours which is equivalent to 0.5 semester credit.							
	S1200 FINANCIAL MANAGEMENT MADE EASY I	SELF-PACED	01/2001-12/2005	8	*	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	S1210 FINANCIAL MANAGEMENT MADE EASY II	SELF-PACED	01/2001-12/2005	8	*	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	S1300 MEMBER SERVICE EXCEEDING EXPECTATIONS	SELF-PACED	01/2001-12/2005	8	*	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	S1301 FINANCIAL COUNSELING FOR MEMBERS	SELF-PACED	01/2001-12/2005	8	*	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	S1310 STAFF COLLECTIONS BALANCING MEMBER SERVICE & CREDIT UNION INTERESTS	SELF-PACED	01/2001-12/2005	8	*	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	S1320 ROBBERY PREVENTION AND PREPARATION	SELF-PACED	01/2001-12/2005	8	*	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	S1120 USING TECHNOLOGY TO IMPROVE MEMBER SERVICE	SELF-PACED	01/2001-12/2005	8	*	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	S1303 COMMUNICATION AND TELEPHONE SKILLS	SELF-PACED	01/2002-12/2005	8	*	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	S1010 WRITE EFFECTIVELY	SELF-PACED	01/2002-12/2005	8	*	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	S1300 MEMBER SERVICE EXCEEDING EXPECTATIONS`	SELF-PACED	01/2001-12/2005	8	*	COMBINABLE	INTERDISCIPLINARY/ELECTIVE

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	S600 CREDIT UNION TECHNOLOGY	SELF-PACED	01/2005-12/2005	8	*	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	S1302 TRANSITIONING FROM STAFF TO MANAGEMENT	SELF-PACED	01/2001-12/2005	8	*	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	S110 MEMBER RELATIONS	SELF-PACED	01/2005-12/2005	8	*	0	NON-ACADEMIC
Desert School Virtual University							
	OVERCOMING STRESS	CLASSROOM	01/2005-12/2005	NA	*	0	NON-ACADEMIC
	TIME MASTERY	CLASSROOM	01/2005-12/2005	6.5	*	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
AchieveGlobal							
	BASIC PRINCIPLES AND QUALITIES OF GENUINE LEADERSHIP™	CLASSROOM	01/2005-12/2005	4	*	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	PROVIDING CONSTRUCTIVE FEEDBACK™	CLASSROOM	01/2005-12/2005	4	*	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	DEVELOPING OTHERS™	CLASSROOM	01/2005-12/2005	4	*	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	GIVING RECOGNITION™	CLASSROOM	01/2005-12/2005	4	*	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	PERSONAL STRATEGIES FOR NAVIGATING CHANGE	CLASSROOM	01/2005-12/2005	4	*	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	MANAGING YOUR PRIORITIES	CLASSROOM	01/2005-12/2005	4	*	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	PLANNING FOR PERFORMANCE DISCUSSIONS™	CLASSROOM	01/2005-12/2005	4	*	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	INFLUENCING FOR WIN-WIN OUTCOMES	CLASSROOM	01/2005-12/2005	4	*	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	MOVING FROM CONFLICT TO COLLABORATION	CLASSROOM	01/2005-12/2005	4	*	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	PROACTIVE LISTENING	SELF-PACES	01/2005-12/2005	2	*	COMBINABLE	COMMUNICATION ARTS
	HANDLING EMOTIONS UNDER PRESSURE	SELF-PACED	01/2005-12/2005	2	*	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	IDENTIFYING WORK PRIORITIES AND SETTING VERIFIABLE GOALS	SELF-PACES	01/2005-12/2005	2	*	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
AchieveGlobal Service Courses:							
	REACHING FOR STELLAR SERVICE™	CLASSROOM	01/2005-12/2005	4	*	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	CARING FOR CUSTOMERS™	CLASSROOM	01/2005-12/2005	4	*	COMBINABLE	INTERDISCIPLINARY/ELECTIVE

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	HEALING CUSTOMER RELATIONSHIPS ™	CLASSROOM	01/2005-12/2005	4	*	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	DAZZLING YOUR CUSTOMERS ™	CLASSROOM	01/2005-12/2005	4	*	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	GUIDING CUSTOMER CONVERSATIONS ™	CLASSROOM	01/2005-12/2005	8	*	0.5	INTERDISCIPLINARY/ELECTIVE
	SERVING A WORLD OF CUSTOMERS ™	CLASSROOM	01/2005-12/2005	4	*	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	TEAMING UP FOR SEAMLESS SERVICE ™	CLASSROOM	01/2005-12/2005	4	*	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
Integrity Systems:							
	INTEGRITY SELLING®	CLASSROOM	01/2005-12/2005	19	*	1	INTERDISCIPLINARY/ELECTIVE