



University of Phoenix®

DRIVETIME AUTOMOTIVE GROUP INC.

2004-2005 Credit Recommendation Guide

The following courses have been evaluated by University of Phoenix Prior Learning Assessment to potentially fulfill General Education or Elective credits for an Undergraduate Degree. In order to potentially receive any of the credits recommended below, students should submit supporting documents to Prior Learning Assessment. For more information on PLA visit: ecampus.phoenix.edu/pla or contact the department toll free at 866-440-4707.

There are fees associated with your PLA submission. However, you may be eligible for PLA benefits. Please contact your Finance Advisor for more information. PLA will not award credit for certifications or coursework that duplicates the content of credits earned through PLA, transfer credit, National Testing Program credit or University of Phoenix. Clock hour to semester credit hour conversions are made by the University using current U.S. Department of Education standards.

University of Phoenix Equivalency: General Education or Elective category to which credit can be applied.

Combinable: Courses may only be combined with courses of similar content and General Education/Elective areas.

Non-Academic: Lack of college level theory and/or principle necessary for credit recognition. Company specific and skill-based training.

Too Few Hours: Courses/training that cannot receive credit because they are less than 1 hour total in length. Similar content in a 1(+) hour timeframe may be eligible for credit.

Applicable Hours: Indicates the total amount of actual learning time. Any breaks or lunch time included in the initial clock hours have been removed.

Updated: 09/05/2019

The credit awards shown are for informative purposes, state and program limits on Prior Learning Assessment credit may apply.

Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency
CO 100	FDCPA	CLASSROOM	01/2010-12/2010	3 HOURS	0	0	NON-ACADEMIC
CO 109	VISION	CLASSROOM	01/2010-12/2010	4 HOURS	4	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
CO 110	DIALER SYSTEM TRAINING	CLASSROOM	01/2011-12/2011	2 HOURS	0	0	NON-ACADEMIC
DT 100	ETHICS ONLINE WEBINAR FOR ALL REGIONS	CLASSROOM	01/2011-12/2011	1.5 HOURS	0	0	NON-ACADEMIC
DT 103	ANTI-MONEY LAUNDERING ONLINE WEBINAR	CLASSROOM	01/2010-12/2010	1.5 HOURS	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
DT 108	HARASSMENT PREVENTION TRAINING	SELF-PACED	01/2011-12/2011	4 HOURS	0	0	NON-ACADEMIC
DT 112	ETHICS HOME OFFICE LIVE	CLASSROOM	01/2011-12/2011	1.5 HOURS	0	0	NON-ACADEMIC
HR 103	INTERVIEWING AND SELECTION	CLASSROOM	01/2010-12/2010	4 HOURS	4	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
HR 201	FAMILY MEDICAL LEAVE ACT (FMLA) & AMERICANS WITH DISABILITIES ACT (ADA)	CLASSROOM	01/2010-12/2010	2 HOURS	0	0	NON-ACADEMIC

Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency
OM 100	CASH MODULE WEBINAR	CLASSROOM	01/2011-12/2011	1 HOUR	0	0	NON-ACADEMIC
OM 106	TITLE TRACKER(WEBINAR)	CLASSROOM	01/2011-12/2011	1 HOUR	1	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
RS 106	RETAIL CALL TACTICS	CLASSROOM	01/2010-12/2010	2 HOURS	0	0	NON-ACADEMIC
RS 107	HOW TO TRAIN	CLASSROOM	01/2011-12/2011	4 HOURS	4	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
RS 109	DEFUSING CUSTOMER ANGER-RETAIL	CLASSROOM	01/2010-12/2010	3.5 HOURS	3.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
RS 114	LOT ATTENDANT TRAINING	CLASSROOM	01/2011-12/2011	1 HOUR	0	0	NON-ACADEMIC
RS 117	LEADING NON-COMMISSION SALES PEOPLE	CLASSROOM	01/2010-12/2010	4 HOURS	4	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	PERFORMANCE MANAGEMENT – MODULE I	CLASSROOM	01/2011-12/2011	6.5 HOURS	6.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	PERFORMANCE MANAGEMENT – MODULE II	CLASSROOM	01/2011-12/2011	6.5 HOURS	6.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	TRAIN THE TRAINER	CLASSROOM	01/2009-12/2009	13 HOURS	13	0.5	INTERDISCIPLINARY/ ELECTIVE
	MANAGEMENT 101	CLASSROOM	01/2011-12/2011	8 HOURS	8	0.5	INTERDISCIPLINARY/ ELECTIVE
	RETAIL SALES: THE CUSTOMER EXPERIENCE	CLASSROOM	01/2010-12/2010	10 HOURS	10	0.5	INTERDISCIPLINARY/ ELECTIVE
	UNDERWRITING TRAINING	CLASSROOM	01/2011-12/2011	8 HOURS	8	0.5	INTERDISCIPLINARY/ ELECTIVE
MGT 102	INSIDE OUT LEADERSHIP TRAINING	CLASSROOM	01/2010-12/2011	14 HOURS	14	0.5	INTERDISCIPLINARY/ ELECTIVE
HR 112	PERFORMANCE MANAGEMENT - MODULE III	CLASSROOM	01/2011-12/2011	6 HOURS	6	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
HR 300	TRAIN THE TRAINER	CLASSROOM	01/2011-12/2011	12 HOURS	12	0.5	INTERDISCIPLINARY/ ELECTIVE

The University's Central Administration is located at 4025 S. Riverpoint Parkway, Phoenix, AZ 85040. University of Phoenix is accredited by The Higher Learning Commission and is a member of the North Central Association. © 2019 University of Phoenix, Inc. All rights reserved.