



University of Phoenix®

GREATER HOUSTON BUILDERS ASSOCIATION

2004-2010 Credit Recommendation Guide

The following courses have been evaluated by University of Phoenix Prior Learning Assessment to potentially fulfill General Education or Elective credits for an Undergraduate Degree. In order to potentially receive any of the credits recommended below, students should submit supporting documents to Prior Learning Assessment. For more information on PLA visit: ecampus.phoenix.edu/pla or contact the department toll free at 866-440-4707.

There are fees associated with your PLA submission. However, you may be eligible for PLA benefits. Please contact your Finance Advisor for more information. PLA will not award credit for certifications or coursework that duplicates the content of credits earned through PLA, transfer credit, National Testing Program credit or University of Phoenix. Clock hour to semester credit hour conversions are made by the University using current U.S. Department of Education standards.

University of Phoenix Equivalency: General Education or Elective category to which credit can be applied.

Combinable: Courses may only be combined with courses of similar content and General Education/Elective areas.

Non-Academic: Lack of college level theory and/or principle necessary for credit recognition. Company specific and skill-based training.

Too Few Hours: Courses/training that cannot receive credit because they are less than 1 hour total in length. Similar content in a 1(+) hour timeframe may be eligible for credit.

Applicable Hours: Indicates the total amount of actual learning time. Any breaks or lunch time included in the initial clock hours have been removed.

Updated: 09/17/2019

The credit awards shown are for informative purposes, state and program limits on Prior Learning Assessment credit may apply.

Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency
	*NOTE - THE ASTERISKS IN THE APPLICABLE HOURS COLUMN INDICATES PREVIOUSLY EVALUATED COURSES.						
	FOUNDATION CONSTRUCTION	CLASSROOM	01/2004-12/2004	2	*	COMINABLE	INTERDISCIPLINARY/ ELECTIVE
	JOB SITE SAFETY - OSHA, PRODUCTION AND PROFITS	CLASSROOM	01/2004-12/2004	2	*	COMINABLE	INTERDISCIPLINARY/ ELECTIVE
	ARBITRATION OF EMPLOYMENT CLAIMS - IS IT THE BEST	CLASSROOM	01/2004-12/2004	1	*	COMINABLE	INTERDISCIPLINARY/ ELECTIVE
	40 STEPS TO IMPROVE YOUR BUSINESS TODAY	CLASSROOM	01/2004-12/2004	2	*	COMINABLE	INTERDISCIPLINARY/ ELECTIVE
	OFF SITE PROJECT MANAGEMENT	CLASSROOM	01/2004-12/2004	6	*	COMINABLE	INTERDISCIPLINARY/ ELECTIVE
	FINANCIAL MANAGEMENT	CLASSROOM	01/2004-12/2004	6	*	COMINABLE	INTERDISCIPLINARY/ ELECTIVE
2010							
	BASICS OF BUILDING	CLASSROOM	01/2010-12/2010	8 HOURS	8	0.5	INTERDISCIPLINARY/ ELECTIVE

Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency
	BUILDING CODES & STANDARDS	CLASSROOM	01/2010-12/2010	8 HOURS	8	0.5	INTERDISCIPLINARY/ ELECTIVE
	BUILDING TECHNOLOGY: STRUCTURES AND EXTERIOR FINISHES	CLASSROOM	01/2010-12/2010	8 HOURS	8	0.5	INTERDISCIPLINARY/ ELECTIVE
	BUILDING TECHNOLOGY: SYSTEMS AND INTERIOR FINISHES	CLASSROOM	01/2010-12/2010	8 HOURS	8	0.5	INTERDISCIPLINARY/ ELECTIVE
	GREEN BUILDING FOR THE BUILDING PROFESSIONAL	CLASSROOM	01/2010-12/2010	8 HOURS	8	0.5	INTERDISCIPLINARY/ ELECTIVE
	BUSINESS ACCOUNTING & JOB COST	CLASSROOM	01/2010-12/2010	8 HOURS	8	0.5	INTERDISCIPLINARY/ ELECTIVE
	BUSINESS MANAGEMENT FOR THE BUILDING PROFESSIONAL	CLASSROOM	01/2010-12/2010	8 HOURS	8	0.5	INTERDISCIPLINARY/ ELECTIVE
	CONSTRUCTION CONTRACTS & LAW	CLASSROOM	01/2010-12/2010	8 HOURS	8	0.5	INTERDISCIPLINARY/ ELECTIVE
	CUSTOMER SERVICE	CLASSROOM	01/2010-12/2010	8 HOURS	8	0.5	INTERDISCIPLINARY/ ELECTIVE
	DIVERSIFICATION: CAPITALIZING ON NEW BUSINESS OPPORTUNITIES	CLASSROOM	01/2010-12/2010	8 HOURS	8	0.5	INTERDISCIPLINARY/ ELECTIVE
	FINANCIAL MANAGEMENT	CLASSROOM	01/2010-12/2010	8 HOURS	8	0.5	INTERDISCIPLINARY/ ELECTIVE
	NEGOTIATING SKILLS	CLASSROOM	01/2010-12/2010	8 HOURS	8	0.5	INTERDISCIPLINARY/ ELECTIVE
	RISK MANAGEMENT AND INSURANCE FOR BUILDING PROFESSIONALS	CLASSROOM	01/2010-12/2010	8 HOURS	8	0.5	INTERDISCIPLINARY/ ELECTIVE
	RECOGNIZING THE BIG FOUR SAFETY HAZARDS OF THE HOMEBUILDING INDUSTRY	CLASSROOM	01/2010-12/2010	8 HOURS	8	0.5	INTERDISCIPLINARY/ ELECTIVE
	LAND ACQUISITION AND DEVELOPMENT FINANCE	CLASSROOM	01/2010-12/2010	8 HOURS	8	0.5	INTERDISCIPLINARY/ ELECTIVE
	LAND DEVELOPMENT, SITE PLANNING AND ZONING	CLASSROOM	01/2010-12/2010	8 HOURS	8	0.5	INTERDISCIPLINARY/ ELECTIVE
	DESIGN / BUILD	CLASSROOM	01/2010-12/2010	8 HOURS	8	0.5	INTERDISCIPLINARY/ ELECTIVE
	DESIGNING FOR THE ACTIVE ADULT	CLASSROOM	01/2010-12/2010	8 HOURS	8	0.5	INTERDISCIPLINARY/ ELECTIVE
	DESIGN BUILDING SOLUTIONS FOR AGING & ACCESSIBILITY (CAPS II)	CLASSROOM	01/2010-12/2010	8 HOURS	8	0.5	INTERDISCIPLINARY/ ELECTIVE
	ESTIMATING	CLASSROOM	01/2010-12/2010	8 HOURS	8	0.5	INTERDISCIPLINARY/ ELECTIVE
	SCHEDULING	CLASSROOM	01/2010-12/2010	8 HOURS	8	0.5	INTERDISCIPLINARY/ ELECTIVE
	PROJECT MANAGEMENT	CLASSROOM	01/2010-12/2010	8 HOURS	8	0.5	INTERDISCIPLINARY/ ELECTIVE
	PROFITABLE BUSINESS THROUGH QUALITY PRACTICES	CLASSROOM	01/2010-12/2010	8 HOURS	8	0.5	INTERDISCIPLINARY/ ELECTIVE
	TRAIN THE TRAINER	CLASSROOM	01/2010-12/2010	9 HOURS	9	0.5	COMMUNICATIONS ARTS
	CERTIFIED NEW HOME SALES PROFESSIONAL (CSP)	CLASSROOM	01/2010-12/2010	24 HOURS	24	1.5	INTERDISCIPLINARY/ ELECTIVE

Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency
	THE CHALLENGE OF NEW HOME SALES MANAGEMENT (IRM IV)	CLASSROOM	01/2010-12/2010	16 HOURS	16	1	INTERDISCIPLINARY/ ELECTIVE
	EFFECTIVE MARKETING ON A SHOESTRING BUDGET	CLASSROOM	01/2010-12/2010	8 HOURS	8	0.5	INTERDISCIPLINARY/ ELECTIVE
	ESSENTIAL CLOSING STRATEGIES	CLASSROOM	01/2010-12/2010	8 HOURS	8	0.5	INTERDISCIPLINARY/ ELECTIVE
	HOUSE CONSTRUCTION AS A SELLING TOOL	CLASSROOM	01/2010-12/2010	16 HOURS	16	1	INTERDISCIPLINARY/ ELECTIVE
	INCREASED PROFITS THROUGH EFFECTIVE BUILDER / BROKER COOPERATION	CLASSROOM	01/2010-12/2010	4 HOURS	4	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	LIFESTYLE MERCHANDISING, ADVERTISING, AND PROMOTION STRATEGIES (IRM III)	CLASSROOM	01/2010-12/2010	16 HOURS	16	1	INTERDISCIPLINARY/ ELECTIVE
	MULTICULTURAL SALES TECHNIQUES & STRATEGIES	CLASSROOM	01/2010-12/2010	8 HOURS	8	0.5	INTERDISCIPLINARY/ ELECTIVE
	MARKET AND COMMUNICATIONS STRATEGIES FOR AGING & ACCESSIBILITY (CAPS I)	CLASSROOM	01/2010-12/2010	8 HOURS	8	0.5	INTERDISCIPLINARY/ ELECTIVE
	MARKETING STRATEGIES, PLANS AND BUDGETS (IRM II)	CLASSROOM	01/2010-12/2010	16 HOURS	16	1	INTERDISCIPLINARY/ ELECTIVE
	SALES & MARKETING	CLASSROOM	01/2010-12/2010	8 HOURS	8	0.5	INTERDISCIPLINARY/ ELECTIVE
	SALES & MARKETING FOR REMODELERS	CLASSROOM	01/2010-12/2010	8 HOURS	8	0.5	INTERDISCIPLINARY/ ELECTIVE
	UNDERSTANDING HOUSING MARKETS AND CONSUMERS (IRM I)	CLASSROOM	01/2010-12/2010	16 HOURS	16	1	INTERDISCIPLINARY/ ELECTIVE

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