

# University of Phoenix - Prior Learning Assessment - Corporate Articulation

## KAPLAN PROFESSIONAL SCHOOLS



### Credit Recommendation Guide (CRG)

The following courses have been evaluated by Corporate Articulation to potentially fulfill General Education or Elective credits for an Undergraduate Degree. In order to receive any of the credits recommended below, students should submit supporting documents to Prior Learning Assessment. For more information on PLA visit: [ecampus.phoenix.edu/pla](http://ecampus.phoenix.edu/pla) or contact the department toll free at 866-440-4707.

\*NOTE: Fees are applicable for credits evaluated.

PLA will not award credit for certifications or coursework that duplicates the content of credits earned through PLA, transfer credit, National Testing Program credit or University of Phoenix.

Clock hour to semester credit hour conversions are made based on current academic standards as outlined in the academic policy of the University.

#### University of Phoenix Equivalency: (General Education or Elective category to which credit can be applied)

Combinable: Courses may only be combined with courses of similar content, modality and General Education/Elective areas.

Non-Academic: Lack of college level theory and/or principle necessary for credit recognition. Company specific and skill-based training.

Too Few Hours: Courses/training that cannot receive credit because they are less than 1 hour total in length. Similar content in a 1(+) hour timeframe may be eligible for credit.

Applicable Hours: Indicates the total amount of actual learning time. Any breaks or lunch time included in the initial clock hours have been removed.

Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency
<b>NOTE: SECURITIES LICENSES ARE PRE-AVAILABLE IN THE APOLLO QUICK LIST REVIEW FOR APPLICABLE CREDIT AWARD.</b>							
<b>SERIES 6</b>							
	INVESTMENT COMPANY PRODUCTS/VARIABLE CONTRACTS LIMITED REPRESENTATIVE	CLASSROOM	01/2009-12/2009	17	14		PLEASE SEE APOLLO QUICKLIST FOR CREDIT AWARD
	INVESTMENT COMPANY PRODUCTS/VARIABLE CONTRACTS LIMITED REPRESENTATIVE	ONLINE	01/2009-12/2009	13-15	13-15		PLEASE SEE APOLLO QUICKLIST FOR CREDIT AWARD
<b>SERIES 63</b>							
	UNIFORM SECURITIES AGENT STATE LAW	ONLINE	01/2009-12/2009				PLEASE SEE APOLLO QUICKLIST FOR CREDIT AWARD
<b>SERIES 7</b>							
	GENERAL SECURITIES REPRESENTATIVE	CLASSROOM	01/2009-12/2009	34	28		PLEASE SEE APOLLO QUICKLIST FOR CREDIT AWARD
	GENERAL SECURITIES REPRESENTATIVE	ONLINE	01/2009-12/2009	28	28		PLEASE SEE APOLLO QUICKLIST FOR CREDIT AWARD

Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency
<b>SERIES 65</b>							
	UNIFORM INVESTMENT ADVISER LAW	ONLINE	01/2009-12/2009	18	18	PLEASE SEE APOLLO QUICKLIST FOR CREDIT AWARD	
<b>SERIES 66</b>							
	UNIFORM COMBINED STATE LAW (EQUIVALENT OF S-63 PLUS S-65)	ONLINE	01/2009-12/2009	10	10	PLEASE SEE APOLLO QUICKLIST FOR CREDIT AWARD	
<b>SERIES 24</b>							
	GENERAL SECURITIES PRINCIPAL	ONLINE	01/2009-12/2009			PLEASE SEE APOLLO QUICKLIST FOR CREDIT AWARD	
<b>REAL ESTATE CLASSROOM/ONLINE</b>							
	REAL ESTATE LAW	CLASSROOM	01/2009-12/2009	30	30	2	INTERDISCIPLINARY/ELECTIVE
	REAL ESTATE PRACTICE	CLASSROOM	01/2009-12/2009	30	30	2	INTERDISCIPLINARY/ELECTIVE
	REAL ESTATE BROKER BASICS	CLASSROOM	01/2009-12/2009	30	30	2	INTERDISCIPLINARY/ELECTIVE
	EXAM PREP	CLASSROOM	01/2009-12/2009	9	7.5	0	NON-ACADEMIC
<b>REAL ESTATE HOME STUDY WITH CLASSROOM REVIEWS</b>							
	REAL ESTATE LAW	CLASSROOM	01/2009-12/2009	16	14.5	0.5	INTERDISCIPLINARY/ELECTIVE
	REAL ESTATE PRACTICE	CLASSROOM	01/2009-12/2009	32	30.5	2	INTERDISCIPLINARY/ELECTIVE
	BROKER BASICS	CLASSROOM	01/2009-12/2009	16	14.5	0.5	INTERDISCIPLINARY/ELECTIVE
	EXAM PREP	CLASSROOM	01/2009-12/2009	16	14.5	0	NON-ACADEMIC
<b>REAL ESTATE CONTINUING EDUCATION</b>							
	NMREC MANDATORY COURSE	CLASSROOM	01/2009-12/2009	9	8	0.5	INTERDISCIPLINARY/ELECTIVE
	QUALIFYING BROKER REFRESHER	CLASSROOM	01/2009-12/2009	4	4	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	INTRODUCTION TO RESIDENTIAL PROPERTY MANAGEMENT	CLASSROOM	01/2009-12/2009	9	8	0.5	INTERDISCIPLINARY/ELECTIVE
	FRAUD IN REAL PROPERTY TRANSACTIONS	CLASSROOM	01/2009-12/2009	3	3	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	REAL ESTATE CONTRACTS & SELLER FINANCING	CLASSROOM	01/2009-12/2009	4	4	COMBINABLE	INTERDISCIPLINARY/ELECTIVE

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	WHY TITLE INSURANCE	CLASSROOM	01/2009-12/2009	4	4	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	UNDERSTANDING TITLE COMMITMENTS & POLICIES	CLASSROOM	01/2009-12/2009	2	2	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	RULES OF THE RE COMMISSION	CLASSROOM	01/2009-12/2009	4	4	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	UNDERSTANDING ELECTRONIC TRANSACTIONS & E-SIGNATURES	CLASSROOM	01/2009-12/2009	3	3	0	NON-ACADEMIC
	ZIPFORM, ADVANCE TECHNIQUES	CLASSROOM	01/2009-12/2009	3	3	0	NON-ACADEMIC
	ADVANCE MAP READING AND SURVEYS	CLASSROOM	01/2009-12/2009	8	8	0.5	INTERDISCIPLINARY/ELECTIVE
	FAIR HOUSING MADE EZ	CLASSROOM	01/2009-12/2009	4	4	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	PROPERTY MANAGEMENT UPDATE	CLASSROOM	01/2009-12/2009	4	4	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	UNDERSTANDING THE LOAN PROCESS AND PREQUALIFYING BUYERS	CLASSROOM	01/2009-12/2009	4	4	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	ZIPFORM, INTRODUCTION	CLASSROOM	01/2009-12/2009	3	3	0	NON-ACADEMIC
	MECHANICS' LIENS: LAW & STRATEGY	CLASSROOM	01/2009-12/2009	3	3	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	EASEMENTS AND ACCESS FOR THE NON-LAWYER	CLASSROOM	01/2009-12/2009	4	4	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	PROPERTY DISCLOSURES: THE RE PROFESSIONAL GUIDE TO REDUCING RISK	CLASSROOM	01/2009-12/2009	7	6	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	1031 TAX DEFERRED EXCHANGES	CLASSROOM	01/2009-12/2009	4	4	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	DIVERSITY ISSUES AND THE REAL ESTATE PROFESSIONAL	CLASSROOM	01/2009-12/2009	6	6	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	ANATOMY OF A PURCHASE CONTRACT	CLASSROOM	01/2009-12/2009	4	4	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	UNDERSTANDING AND USING RANM FORMS UPDATE	CLASSROOM	01/2009-12/2009	8	7	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	BOOT CAMP-NEW ASSOCIATE BASIC TRAINING	CLASSROOM	01/2009-12/2009	10	10	0.5	INTERDISCIPLINARY/ELECTIVE
	BROKERAGE RELATIONSHIPS	CLASSROOM	01/2009-12/2009	4	4	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	LEASING & MANAGING RESIDENTIAL REAL ESTATE	CLASSROOM	01/2009-12/2009	8	8	0.5	INTERDISCIPLINARY/ELECTIVE

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	PROCURING CAUSE : THE BASICS & BEYOND	CLASSROOM	01/2009-12/2009	4	4	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	PRACTICAL APPLICATIONS OF REAL ESTATE CONTRACTS	CLASSROOM	01/2009-12/2009	4	4	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	UNDERSTANDING NM REAL PROPERTY TAXES	CLASSROOM	01/2009-12/2009	8	8	0.5	INTERDISCIPLINARY/ELECTIVE
	NEGOTIATION AND COMPLETING AN EXCHANGE	CLASSROOM	01/2009-12/2009	8	8	0.5	INTERDISCIPLINARY/ELECTIVE
	RESPECTING RESPA I	CLASSROOM	01/2009-12/2009	4	4	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	NAR CODE ETHICS AND ENFORCEMENT	CLASSROOM	01/2009-12/2009	4	4	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	UNIFORM OWNER/ RESIDENT RELATIONS ACT	CLASSROOM	01/2009-12/2009	6	6	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	REAL ESTATE AND TAXES: WHAT EVERY AGENT SHOULD KNOW	CLASSROOM	01/2009-12/2009	6	6	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	RISK REDUCTION ISSUES	CLASSROOM	01/2009-12/2009	6	6	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	FAIR HOUSING	SELF-PACED	01/2009-12/2009	4	4	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	PROPERTY RED FLAGS	SELF-PACED	01/2009-12/2009	4	4	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	SELF-PACED	01/2009-12/2009	4	4	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	SELF-PACED	01/2009-12/2009	4	4	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	REAL ESTATE FINANCE TODAY	SELF-PACED	01/2009-12/2009	4	4	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	RISK MANAGEMENT	SELF-PACED	01/2009-12/2009	4	4	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	BUYER REPRESENTATION IN REAL ESTATE	SELF-PACED	01/2009-12/2009	4	4	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	REAL ESTATE FINANCE & TAX ISSUES	SELF-PACED	01/2009-12/2009	4	4	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	PROPERTY MANAGEMENT AND MANAGING RISK	SELF-PACED	01/2009-12/2009	4	4	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	ETHICS IN REAL ESTATE	SELF-PACED	01/2009-12/2009	4	4	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	FAIR HOUSING LAW & PRACTICE	SELF-PACED	01/2009-12/2009	4	4	COMBINABLE	INTERDISCIPLINARY/ELECTIVE

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	THE TRUTH ABOUT MOLD	SELF-PACED	01/2009-12/2009	4	4	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	UNDERSTANDING 1031 TAX-FREE EXCHANGES	SELF-PACED	01/2009-12/2009	6	6	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	REAL ESTATE & TAXES: WHAT EVERY AGENT SHOULD KNOW	SELF-PACED	01/2009-12/2009	6	6	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	SELF-PACED	01/2009-12/2009	10	10	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	PRINCIPLES OF COMMERCIAL REAL ESTATE UNDERWRITING	SELF-PACED	01/2009-12/2009	4	4	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	COMMERCIAL REAL ESTATE: LISTING PROPERTIES	SELF-PACED	01/2009-12/2009	4	4	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	COMMERCIAL REAL ESTATE: SMART MARKETING PRACTICES	SELF-PACED	01/2009-12/2009	4	4	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	PRINCIPLES OF COMMERCIAL REAL ESTATE FINANCE	SELF-PACED	01/2009-12/2009	6	6	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	PRINCIPLES OF CONSTRUCTION LENDING	SELF-PACED	01/2009-12/2009	8	8	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
	COMMERCIAL REAL ESTATE: UNDERSTANDING INVESTMENTS	SELF-PACED	01/2009-12/2009	8	8	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
<b>QUALIFYING BROKER</b>							
<b>NOTE: REAL ESTATE BROKER LICENSE ONLY-* 3.0 CREDITS IS THE MAXIMUM . PRE-LICENSURE COURSES DUPLICATE CREDIT GIVEN FOR THE LICENSE.</b>							
	QUALIFYING BROKER SPOTLIGHT	CLASSROOM	01/2009-12/2009	30	30	PLEASE SEE APOLLO QUICKLIST FOR CREDIT AWARD	
	BROKERAGE OFFICE ADMINISTRATION	CLASSROOM	01/2009-12/2009	30	30	PLEASE SEE APOLLO QUICKLIST FOR CREDIT AWARD	
	BROKER EXAM PREP	CLASSROOM	01/2009-12/2009	18	16	PLEASE SEE APOLLO QUICKLIST FOR CREDIT AWARD	