



University of Phoenix®

KAPLAN PROFESSIONAL SCHOOLS

2009 Credit Recommendation Guide

The following courses have been evaluated by University of Phoenix Prior Learning Assessment to potentially fulfill General Education or Elective credits for an Undergraduate Degree. In order to potentially receive any of the credits recommended below, students should submit supporting documents to Prior Learning Assessment. For more information on PLA visit: ecampus.phoenix.edu/pla or contact the department toll free at 866-440-4707.

There are fees associated with your PLA submission. However, you may be eligible for PLA benefits. Please contact your Finance Advisor for more information. PLA will not award credit for certifications or coursework that duplicates the content of credits earned through PLA, transfer credit, National Testing Program credit or University of Phoenix. Clock hour to semester credit hour conversions are made by the University using current U.S. Department of Education standards.

University of Phoenix Equivalency: General Education or Elective category to which credit can be applied.

Combinable: Courses may only be combined with courses of similar content and General Education/Elective areas.

Non-Academic: Lack of college level theory and/or principle necessary for credit recognition. Company specific and skill-based training.

Too Few Hours: Courses/training that cannot receive credit because they are less than 1 hour total in length. Similar content in a 1(+) hour timeframe may be eligible for credit.

Applicable Hours: Indicates the total amount of actual learning time. Any breaks or lunch time included in the initial clock hours have been removed.

Updated: 09/26/2019

The credit awards shown are for informative purposes, state and program limits on Prior Learning Assessment credit may apply.

| Course Number | Course Title | Delivery Method | Course Year | Course Length | Applicable Hours | Credits Recommended | University of Phoenix Equivalency |
|---|---|-----------------|-----------------|---------------|------------------|---------------------|--|
| NOTE: SECURITIES LICENSES ARE PRE-AVAILABLE IN THE APOLLO QUICK LIST REVIEW FOR APPLICABLE CREDIT AWARD. | | | | | | | |
| SERIES 6 | | | | | | | |
| | INVESTMENT COMPANY PRODUCTS/VARIABLE CONTRACTS LIMITED REPRESENTATIVE | CLASSROOM | 01/2009-12/2009 | 17 | 14 | | PLEASE SEE APOLLO QUICKLIST FOR CREDIT AWARD |
| | INVESTMENT COMPANY PRODUCTS/VARIABLE CONTRACTS LIMITED REPRESENTATIVE | ONLINE | 01/2009-12/2009 | 13-15 | 13-15 | | PLEASE SEE APOLLO QUICKLIST FOR CREDIT AWARD |
| SERIES 63 | | | | | | | |
| | UNIFORM SECURITIES AGENT STATE LAW | ONLINE | 01/2009-12/2009 | | | | PLEASE SEE APOLLO QUICKLIST FOR CREDIT AWARD |
| SERIES 7 | | | | | | | |
| | GENERAL SECURITIES REPRESENTATIVE | CLASSROOM | 01/2009-12/2009 | 34 | 28 | | PLEASE SEE APOLLO QUICKLIST FOR CREDIT AWARD |
| | GENERAL SECURITIES REPRESENTATIVE | ONLINE | 01/2009-12/2009 | 28 | 28 | | PLEASE SEE APOLLO QUICKLIST FOR CREDIT AWARD |

| Course Number | Course Title | Delivery Method | Course Year | Course Length | Applicable Hours | Credits Recommended | University of Phoenix Equivalency |
|--|---|-----------------|-----------------|---------------|------------------|---------------------|--|
| SERIES 65 | | | | | | | |
| | UNIFORM INVESTMENT ADVISER LAW | ONLINE | 01/2009-12/2009 | 18 | 18 | | PLEASE SEE APOLLO QUICKLIST FOR CREDIT AWARD |
| SERIES 66 | | | | | | | |
| | UNIFORM COMBINED STATE LAW (EQUIVALENT OF S-63 PLUS S-65) | ONLINE | 01/2009-12/2009 | 10 | 10 | | PLEASE SEE APOLLO QUICKLIST FOR CREDIT AWARD |
| SERIES 24 | | | | | | | |
| | GENERAL SECURITIES PRINCIPAL | ONLINE | 01/2009-12/2009 | | | | PLEASE SEE APOLLO QUICKLIST FOR CREDIT AWARD |
| REAL ESTATE CLASSROOM/ONLINE | | | | | | | |
| | REAL ESTATE LAW | CLASSROOM | 01/2009-12/2009 | 30 | 30 | 2 | INTERDISCIPLINARY/ ELECTIVE |
| | REAL ESTATE PRACTICE | CLASSROOM | 01/2009-12/2009 | 30 | 30 | 2 | INTERDISCIPLINARY/ ELECTIVE |
| | REAL ESTATE BROKER BASICS | CLASSROOM | 01/2009-12/2009 | 30 | 30 | 2 | INTERDISCIPLINARY/ ELECTIVE |
| | EXAM PREP | CLASSROOM | 01/2009-12/2009 | 9 | 7.5 | 0 | NON-ACADEMIC |
| REAL ESTATE HOME STUDY WITH CLASSROOM REVIEWS | | | | | | | |
| | REAL ESTATE LAW | CLASSROOM | 01/2009-12/2009 | 16 | 14.5 | 0.5 | INTERDISCIPLINARY/ ELECTIVE |
| | REAL ESTATE PRACTICE | CLASSROOM | 01/2009-12/2009 | 32 | 30.5 | 2 | INTERDISCIPLINARY/ ELECTIVE |
| | BROKER BASICS | CLASSROOM | 01/2009-12/2009 | 16 | 14.5 | 0.5 | INTERDISCIPLINARY/ ELECTIVE |
| | EXAM PREP | CLASSROOM | 01/2009-12/2009 | 16 | 14.5 | 0 | NON-ACADEMIC |
| REAL ESTATE CONTINUING EDUCATION | | | | | | | |
| | NMREC MANDATORY COURSE | CLASSROOM | 01/2009-12/2009 | 9 | 8 | 0.5 | INTERDISCIPLINARY/ ELECTIVE |
| | QUALIFYING BROKER REFRESHER | CLASSROOM | 01/2009-12/2009 | 4 | 4 | COMBINABLE | INTERDISCIPLINARY/ ELECTIVE |
| | INTRODUCTION TO RESIDENTIAL PROPERTY MANAGEMENT | CLASSROOM | 01/2009-12/2009 | 9 | 8 | 0.5 | INTERDISCIPLINARY/ ELECTIVE |
| | FRAUD IN REAL PROPERTY TRANSACTIONS | CLASSROOM | 01/2009-12/2009 | 3 | 3 | COMBINABLE | INTERDISCIPLINARY/ ELECTIVE |
| | REAL ESTATE CONTRACTS & SELLER FINANCING | CLASSROOM | 01/2009-12/2009 | 4 | 4 | COMBINABLE | INTERDISCIPLINARY/ ELECTIVE |
| | WHY TITLE INSURANCE | CLASSROOM | 01/2009-12/2009 | 4 | 4 | COMBINABLE | INTERDISCIPLINARY/ ELECTIVE |
| | UNDERSTANDING TITLE COMMITMENTS & POLICIES | CLASSROOM | 01/2009-12/2009 | 2 | 2 | COMBINABLE | INTERDISCIPLINARY/ ELECTIVE |

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|---------------|--|-----------------|-----------------|---------------|------------------|---------------------|-----------------------------------|
| | RULES OF THE RE COMMISSION | CLASSROOM | 01/2009-12/2009 | 4 | 4 | COMBINABLE | INTERDISCIPLINARY/ ELECTIVE |
| | UNDERSTANDING ELECTRONIC TRANSACTIONS & E-SIGNATURES | CLASSROOM | 01/2009-12/2009 | 3 | 3 | 0 | NON-ACADEMIC |
| | ZIPFORM, ADVANCE TECHNIQUES | CLASSROOM | 01/2009-12/2009 | 3 | 3 | 0 | NON-ACADEMIC |
| | ADVANCE MAP READING AND SURVEYS | CLASSROOM | 01/2009-12/2009 | 8 | 8 | 0.5 | INTERDISCIPLINARY/ ELECTIVE |
| | FAIR HOUSING MADE EZ | CLASSROOM | 01/2009-12/2009 | 4 | 4 | COMBINABLE | INTERDISCIPLINARY/ ELECTIVE |
| | PROPERTY MANAGEMENT UPDATE | CLASSROOM | 01/2009-12/2009 | 4 | 4 | COMBINABLE | INTERDISCIPLINARY/ ELECTIVE |
| | UNDERSTANDING THE LOAN PROCESS AND PREQUALIFYING BUYERS | CLASSROOM | 01/2009-12/2009 | 4 | 4 | COMBINABLE | INTERDISCIPLINARY/ ELECTIVE |
| | ZIPFORM, INTRODUCTION | CLASSROOM | 01/2009-12/2009 | 3 | 3 | 0 | NON-ACADEMIC |
| | MECHANICS' LIENS: LAW & STRATEGY | CLASSROOM | 01/2009-12/2009 | 3 | 3 | COMBINABLE | INTERDISCIPLINARY/ ELECTIVE |
| | EASEMENTS AND ACCESS FOR THE NON-LAWYER | CLASSROOM | 01/2009-12/2009 | 4 | 4 | COMBINABLE | INTERDISCIPLINARY/ ELECTIVE |
| | PROPERTY DISCLOSURES: THE RE PROFESSIONAL GUIDE TO REDUCING RISK | CLASSROOM | 01/2009-12/2009 | 7 | 6 | COMBINABLE | INTERDISCIPLINARY/ ELECTIVE |
| | 1031 TAX DEFERRED EXCHANGES | CLASSROOM | 01/2009-12/2009 | 4 | 4 | COMBINABLE | INTERDISCIPLINARY/ ELECTIVE |
| | DIVERSITY ISSUES AND THE REAL ESTATE PROFESSIONAL | CLASSROOM | 01/2009-12/2009 | 6 | 6 | COMBINABLE | INTERDISCIPLINARY/ ELECTIVE |
| | ANATOMY OF A PURCHASE CONTRACT | CLASSROOM | 01/2009-12/2009 | 4 | 4 | COMBINABLE | INTERDISCIPLINARY/ ELECTIVE |
| | UNDERSTANDING AND USING RANM FORMS UPDATE | CLASSROOM | 01/2009-12/2009 | 8 | 7 | COMBINABLE | INTERDISCIPLINARY/ ELECTIVE |
| | BOOT CAMP-NEW ASSOCIATE BASIC TRAINING | CLASSROOM | 01/2009-12/2009 | 10 | 10 | 0.5 | INTERDISCIPLINARY/ ELECTIVE |
| | BROKERAGE RELATIONSHIPS | CLASSROOM | 01/2009-12/2009 | 4 | 4 | COMBINABLE | INTERDISCIPLINARY/ ELECTIVE |
| | LEASING & MANAGING RESIDENTIAL REAL ESTATE | CLASSROOM | 01/2009-12/2009 | 8 | 8 | 0.5 | INTERDISCIPLINARY/ ELECTIVE |
| | PROCURING CAUSE : THE BASICS & BEYOND | CLASSROOM | 01/2009-12/2009 | 4 | 4 | COMBINABLE | INTERDISCIPLINARY/ ELECTIVE |
| | PRACTICAL APPLICATIONS OF REAL ESTATE CONTRACTS | CLASSROOM | 01/2009-12/2009 | 4 | 4 | COMBINABLE | INTERDISCIPLINARY/ ELECTIVE |
| | UNDERSTANDING NM REAL PROPERTY TAXES | CLASSROOM | 01/2009-12/2009 | 8 | 8 | 0.5 | INTERDISCIPLINARY/ ELECTIVE |
| | NEGOTIATION AND COMPLETING AN EXCHANGE | CLASSROOM | 01/2009-12/2009 | 8 | 8 | 0.5 | INTERDISCIPLINARY/ ELECTIVE |
| | RESPECTING RESPA I | CLASSROOM | 01/2009-12/2009 | 4 | 4 | COMBINABLE | INTERDISCIPLINARY/ ELECTIVE |
| | NAR CODE ETHICS AND ENFORCEMENT | CLASSROOM | 01/2009-12/2009 | 4 | 4 | COMBINABLE | INTERDISCIPLINARY/ ELECTIVE |

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| | UNIFORM OWNER/ RESIDENT RELATIONS ACT | CLASSROOM | 01/2009-12/2009 | 6 | 6 | COMBINABLE | INTERDISCIPLINARY/ ELECTIVE |
| | REAL ESTATE AND TAXES: WHAT EVERY AGENT SHOULD KNOW | CLASSROOM | 01/2009-12/2009 | 6 | 6 | COMBINABLE | INTERDISCIPLINARY/ ELECTIVE |
| | RISK REDUCTION ISSUES | CLASSROOM | 01/2009-12/2009 | 6 | 6 | COMBINABLE | INTERDISCIPLINARY/ ELECTIVE |
| | FAIR HOUSING | SELF-PACED | 01/2009-12/2009 | 4 | 4 | COMBINABLE | INTERDISCIPLINARY/ ELECTIVE |
| | PROPERTY RED FLAGS | SELF-PACED | 01/2009-12/2009 | 4 | 4 | COMBINABLE | INTERDISCIPLINARY/ ELECTIVE |
| | INTRODUCTION TO COMMERCIAL REAL ESTATE SALES | SELF-PACED | 01/2009-12/2009 | 4 | 4 | COMBINABLE | INTERDISCIPLINARY/ ELECTIVE |
| | ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE | SELF-PACED | 01/2009-12/2009 | 4 | 4 | COMBINABLE | INTERDISCIPLINARY/ ELECTIVE |
| | REAL ESTATE FINANCE TODAY | SELF-PACED | 01/2009-12/2009 | 4 | 4 | COMBINABLE | INTERDISCIPLINARY/ ELECTIVE |
| | RISK MANAGEMENT | SELF-PACED | 01/2009-12/2009 | 4 | 4 | COMBINABLE | INTERDISCIPLINARY/ ELECTIVE |
| | BUYER REPRESENTATION IN REAL ESTATE | SELF-PACED | 01/2009-12/2009 | 4 | 4 | COMBINABLE | INTERDISCIPLINARY/ ELECTIVE |
| | REAL ESTATE FINANCE & TAX ISSUES | SELF-PACED | 01/2009-12/2009 | 4 | 4 | COMBINABLE | INTERDISCIPLINARY/ ELECTIVE |
| | PROPERTY MANAGEMENT AND MANAGING RISK | SELF-PACED | 01/2009-12/2009 | 4 | 4 | COMBINABLE | INTERDISCIPLINARY/ ELECTIVE |
| | ETHICS IN REAL ESTATE | SELF-PACED | 01/2009-12/2009 | 4 | 4 | COMBINABLE | INTERDISCIPLINARY/ ELECTIVE |
| | FAIR HOUSING LAW & PRACTICE | SELF-PACED | 01/2009-12/2009 | 4 | 4 | COMBINABLE | INTERDISCIPLINARY/ ELECTIVE |
| | THE TRUTH ABOUT MOLD | SELF-PACED | 01/2009-12/2009 | 4 | 4 | COMBINABLE | INTERDISCIPLINARY/ ELECTIVE |
| | UNDERSTANDING 1031 TAX-FREE EXCHANGES | SELF-PACED | 01/2009-12/2009 | 6 | 6 | COMBINABLE | INTERDISCIPLINARY/ ELECTIVE |
| | REAL ESTATE & TAXES: WHAT EVERY AGENT SHOULD KNOW | SELF-PACED | 01/2009-12/2009 | 6 | 6 | COMBINABLE | INTERDISCIPLINARY/ ELECTIVE |
| | INVESTMENT PROPERTY PRACTICE AND MANAGEMENT | SELF-PACED | 01/2009-12/2009 | 10 | 10 | COMBINABLE | INTERDISCIPLINARY/ ELECTIVE |
| | PRINCIPLES OF COMMERCIAL REAL ESTATE UNDERWRITING | SELF-PACED | 01/2009-12/2009 | 4 | 4 | COMBINABLE | INTERDISCIPLINARY/ ELECTIVE |
| | COMMERCIAL REAL ESTATE: LISTING PROPERTIES | SELF-PACED | 01/2009-12/2009 | 4 | 4 | COMBINABLE | INTERDISCIPLINARY/ ELECTIVE |
| | COMMERCIAL REAL ESTATE: SMART MARKETING PRACTICES | SELF-PACED | 01/2009-12/2009 | 4 | 4 | COMBINABLE | INTERDISCIPLINARY/ ELECTIVE |
| | PRINCIPLES OF COMMERCIAL REAL ESTATE FINANCE | SELF-PACED | 01/2009-12/2009 | 6 | 6 | COMBINABLE | INTERDISCIPLINARY/ ELECTIVE |
| | PRINCIPLES OF CONSTRUCTION LENDING | SELF-PACED | 01/2009-12/2009 | 8 | 8 | COMBINABLE | INTERDISCIPLINARY/ ELECTIVE |
| | COMMERCIAL REAL ESTATE: UNDERSTANDING INVESTMENTS | SELF-PACED | 01/2009-12/2009 | 8 | 8 | COMBINABLE | INTERDISCIPLINARY/ ELECTIVE |

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| | QUALIFYING BROKER | | | | | | |
| | NOTE: REAL ESTATE BROKER LICENSE ONLY-* 3.0 CREDITS IS THE MAXIMUM . PRE-LICENSURE COURSES DUPLICATE CREDIT GIVEN FOR THE LICENSE. | | | | | | |
| | QUALIFYING BROKER SPOTLIGHT | CLASSROOM | 01/2009-12/2009 | 30 | 30 | PLEASE SEE APOLLO QUICKLIST FOR CREDIT AWARD | |
| | BROKERAGE OFFICE ADMINISTRATION | CLASSROOM | 01/2009-12/2009 | 30 | 30 | PLEASE SEE APOLLO QUICKLIST FOR CREDIT AWARD | |
| | BROKER EXAM PREP | CLASSROOM | 01/2009-12/2009 | 18 | 16 | PLEASE SEE APOLLO QUICKLIST FOR CREDIT AWARD | |

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