



University of Phoenix®

LOCAL INSIGHT MEDIA

2010 Credit Recommendation Guide

The following courses have been evaluated by University of Phoenix Prior Learning Assessment to potentially fulfill General Education or Elective credits for an Undergraduate Degree. In order to potentially receive any of the credits recommended below, students should submit supporting documents to Prior Learning Assessment. For more information on PLA visit: ecampus.phoenix.edu/pla or contact the department toll free at 866-440-4707.

There are fees associated with your PLA submission. However, you may be eligible for PLA benefits. Please contact your Finance Advisor for more information. PLA will not award credit for certifications or coursework that duplicates the content of credits earned through PLA, transfer credit, National Testing Program credit or University of Phoenix. Clock hour to semester credit hour conversions are made by the University using current U.S. Department of Education standards.

University of Phoenix Equivalency: General Education or Elective category to which credit can be applied.

Combinable: Courses may only be combined with courses of similar content and General Education/Elective areas.

Non-Academic: Lack of college level theory and/or principle necessary for credit recognition. Company specific and skill-based training.

Too Few Hours: Courses/training that cannot receive credit because they are less than 1 hour total in length. Similar content in a 1(+) hour timeframe may be eligible for credit.

Applicable Hours: Indicates the total amount of actual learning time. Any breaks or lunch time included in the initial clock hours have been removed.

Updated: 09/30/2019

The credit awards shown are for informative purposes, state and program limits on Prior Learning Assessment credit may apply.

Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency
	"HOW TO" CREATE & EDIT VIEWS	CLASSROOM	01/2010-12/2010	.5 HOURS	0	0	TOO FEW HOURS
	"HOW TO" CREATE A CUSTOM REPORT	CLASSROOM	01/2010-12/2010	1 HOUR	0	0	NON-ACADEMIC
	"HOW TO" CREATE A QUOTE	CLASSROOM	01/2010-12/2010	1 HOUR	0	0	NON-ACADEMIC
	"HOW TO" EDIT A QUOTE	CLASSROOM	01/2010-12/2010	.5 HOURS	0	0	TOO FEW HOURS
	"HOW TO" GRANT LOGIN ACCESS	CLASSROOM	01/2010-12/2010	.5 HOURS	0	0	TOO FEW HOURS
	"HOW TO" HANDLE RE-GRADES/PROSPECTS AND LEADS	CLASSROOM	01/2010-12/2010	1 HOUR	0	0	NON-ACADEMIC
	"HOW TO" MANAGE LISTINGS	CLASSROOM	01/2010-12/2010	1 HOUR	0	0	NON-ACADEMIC
	"HOW TO" MODIFY AND EDIT ACCOUNT RECORDS	CLASSROOM	01/2010-12/2010	.5 HOURS	0	0	TOO FEW HOURS
	"HOW TO" RECEIVE AND UNDERSTAND YOUR MARKET	CLASSROOM	01/2010-12/2010	1 HOUR	0	0	NON-ACADEMIC

Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency
	"HOW TO" REQUEST A REASSIGNMENT	CLASSROOM	01/2010-12/2010	.5 HOURS	0	0	TOO FEW HOURS
	"HOW TO" REVIEW ASSIGNMENTS, ACCOUNTS AND CONTACTS	CLASSROOM	01/2010-12/2010	3 HOUR	0	0	NON-ACADEMIC
	"HOW TO" USE THE CONTENT TOOL	CLASSROOM	01/2010-12/2010	1 HOUR	0	0	NON-ACADEMIC
	BCC SALES EXECUTION GUIDE - PREMISE	CLASSROOM	01/2010-12/2010	8 HOURS	8	0.5	INTERDISCIPLINARY/ ELECTIVE
	BCC SALES EXECUTION GUIDE - TELESALES	CLASSROOM	01/2010-12/2010	8 HOURS	8	0.5	INTERDISCIPLINARY/ ELECTIVE
	BERRY SOLUTION	CLASSROOM	01/2010-12/2010	2 HOURS	0	0	NON-ACADEMIC
	DRIVE TRAFFIC TO YOUR BUSINESS.	CLASSROOM	01/2010-12/2010	1 HOUR	1	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	HOW TO ACCESS AND DOWNLOAD THE LLE INITIAL SALES TRAINING E-LEARNING COURSES	CLASSROOM	01/2010-12/2010	.5 HOURS	0	0	TOO FEW HOURS
	HOW TO BE A GREAT LEADER-COACH USING CEREBYTE WEB SYSTEMS -- GROUP COACHING	SELF-PACED	01/2010-12/2010	8 HOURS	8	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	HOW TO BE A GREAT LOCAL LEADS EXPERT	SELF-PACED	01/2010-12/2010	84 HOURS	84	2.5	INTERDISCIPLINARY/ ELECTIVE
	INITIAL SALES TRAINING COMPENSATION PLAN	CLASSROOM	01/2010-12/2010	1 HOUR	0	0	NON-ACADEMIC
IST800	IST - AD TYPE CATEGORY OVERVIEW	SELF-PACED	01/2010-12/2010	2 HOURS	2	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
IST900	IST - BERRYREALRESULTS (LIB)	SELF-PACED	01/2010-12/2010	2 HOURS	0	0	NON-ACADEMIC
IST701	IST - DISPLAY ADS (LIB)V2	SELF-PACED	01/2010-12/2010	2 HOURS	2	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
IST 700	IST - DISPLAY ADS (LIYP)	SELF-PACED	01/2010-12/2010	2 HOURS	2	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
IST702	IST - IN-COLUMN ADS (LIB)	SELF-PACED	01/2010-12/2010	2 HOURS	2	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
IST701	IST - LISTINGS (LIB)	SELF-PACED	01/2010-12/2010	2 HOURS	2	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
IST5667	IST - OTHER AD TYPES (LIB)	SELF-PACED	01/2010-12/2010	2 HOURS	2	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
IST101 & IST102	IST - POWER OF PRINT & IST - POWER OF INTERNET	SELF-PACED	01/2010-12/2010	3 HOURS	3	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
IST401	IST - SPECIALTY ADS (LIB)	SELF-PACED	01/2010-12/2010	2 HOURS	2	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	NAVIGATION BASICS	CLASSROOM	01/2010-12/2010	1 HOUR	0	0	NON-ACADEMIC
P4P01	P4P CERTIFICATION	SELF-PACED	01/2010-12/2010	4 HOURS	0	0	NON-ACADEMIC
	POINTS ONLY ENHANCEMENTS	CLASSROOM	01/2010-12/2010	1 HOUR	0	0	NON-ACADEMIC
BCC01	SALESFORCE.COM OVERVIEW	SELF-PACED	01/2010-12/2010	8 HOURS	8	0.5	INTERDISCIPLINARY/ ELECTIVE

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	STUDENT ORIENTATION	SELF-PACED	01/2010-12/2010	2.75 HOURS	0	0	NON-ACADEMIC
	TRADITIONAL & BERRY ADVANTAGE AD DESIGN	CLASSROOM	01/2010-12/2010	2 HOURS	2	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
YPC104	VIDEO ON YELLOWPAGES.COM	SELF-PACED	01/2010-12/2010	1 HOUR	1	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
107DI	WINSTREAM'S INTERNET YELLOW PAGES	SELF-PACED	01/2010-12/2010	1 HOUR	1	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	YP.COM	CLASSROOM	01/2010-12/2010	2 HOURS	0	0	NON-ACADEMIC

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