



University of Phoenix®

# NATIONAL ASSOCIATION FOR HOME CARE AND HOSPICE

## 2000 Credit Recommendation Guide

The following courses have been evaluated by University of Phoenix Prior Learning Assessment to potentially fulfill General Education or Elective credits for an Undergraduate Degree. In order to potentially receive any of the credits recommended below, students should submit supporting documents to Prior Learning Assessment. For more information on PLA visit: [ecampus.phoenix.edu/pla](http://ecampus.phoenix.edu/pla) or contact the department toll free at 866-440-4707. There are fees associated with your PLA submission. However, you may be eligible for PLA benefits. Please contact your Finance Advisor for more information. PLA will not award credit for certifications or coursework that duplicates the content of credits earned through PLA, transfer credit, National Testing Program credit or University of Phoenix. Clock hour to semester credit hour conversions are made by the University using current U.S. Department of Education standards.

**University of Phoenix Equivalency:** General Education or Elective category to which credit can be applied.

**Combinable:** Courses may only be combined with courses of similar content and General Education/Elective areas.

**Non-Academic:** Lack of college level theory and/or principle necessary for credit recognition. Company specific and skill-based training.

**Too Few Hours:** Courses/training that cannot receive credit because they are less than 1 hour total in length. Similar content in a 1(+) hour timeframe may be eligible for credit.

Updated: 10/01/2019

The credit awards shown are for informative purposes, state and program limits on Prior Learning Assessment credit may apply.

Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency
<b>*NOTE:</b> STUDENTS WHO HAVE ATTENDED MORE THAN ONE CONFERENCE WITH THE SAME SESSIONS, WILL ONLY RECEIVE CREDIT FOR ONE OF THE SESSIONS THAT HAVE THE SAME NAME, AND HOURS, DUE TO DUPLICATION IN CONTENT.							
	PRIVATE DUTY HOME CARE LEADERSHIP SUMMIT JANUARY 2006						
	<b>TRACK 1: HUMAN RESOURCES/ COMPLIANCE</b>						
	THE MOST EFFECTIVE RECRUITING TECHNIQUES FOR HOME CARE AIDES AND OTHER CAREGIVERS	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	INDEPENDENT CONTRACTORS; NONCOMPETITION AND LABOR LAW FOR THE NON-UNION AGENCY	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	RISK MANAGEMENT FOR PRIVATE DUTY HOME CARE AGENCIES	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	WAGE & HOUR FOR THE PRIVATE DUTY AGENCY	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	TRACK 2: MARKETING/BUSINESS DEVELOPMENT		01/2006-12/2006				

Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency
	BLAST OFF WITH RECORD REVENUES IN THE NEW YEAR! DISCOVER MARKETING, SALES AND RECRUITING TACTICS TO GENERATE LEGENDARY RESULTS	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	MARKETING PRIVATE DUTY HOME CARE SERVICES: HOW TO GROW YOUR BUSINESSES WITHOUT VIOLATING THE LAW	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	EXPLORE THE NICHE SERVICES OF PRIVATE DUTY HOME CARE	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	EXPAND YOUR BUSINESS BY DEVELOPING NEW PAYOR SOURCES	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	GENERAL SESSION		01/2006-12/2006				
	GAIN THE TECHNOLOGY ADVANTAGE IN YOUR PRIVATE DUTY HOME CARE BUSINESS	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	THE TOP TEN BEST PRACTICES FOR OPERATING A SUCCESSFUL PRIVATE DUTY HOME CARE BUSINESS	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	NATIONAL HOME CARE AND HOSPICE POLICY CONFERENCE AND LAW SYMPOSIUM 2006						
SESSION 101	EXPANDING THE CONTINUUM OF SERVICES: HOW TO BECOME A MEDICARE PART B PROVIDER	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 102	PERFORMANCE-BASED PAYMENT IN HOME HEALTH: FROM POLICY INTO PRACTICE	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 103	ANSWERS FROM THE EXPERTS: CMS PANEL ON THE MEDICARE HOSPICE BENEFIT	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 104	ADVOCACY-HOW TO LOBBY YOUR MEMBER OF CONGRESS	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 201	CMS PANEL ON REGULATORY AND POLICY ISSUES	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
<b>SESSION 202</b>	<b>THE NATIONAL QUALITY IMPROVEMENT/HOSPITALIZATION REDUCTION PROJECT FINAL REPORT</b>	<b>CLASSROOM</b>	<b>01/2006-12/2006</b>	<b>1.5</b>	<b>1.5</b>	<b>COMBINABLE</b>	<b>INTERDISCIPLINARY/ ELECTIVE</b>
SESSION 203	OPTIMIZING HOSPICE OPERATIONS AND FINANCE	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 204	MOUNTING A SUCCESSFUL INFLUENZA CAMPAIGN	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 301	HIT IN THE HOME HEALTH SETTING	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 302	MEDICARE'S QIOS AND THE 8TH SCOPE OF WORK	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 303	HOSPICE DATA COLLECTION, QUALITY ASSESSMENT, AND PERFORMANCE IMPROVEMENT: ARE YOU READY?	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 304	HOME TELEHOSPICE: A NEW ADJUNCT TO CONVENTIONAL HOSPICE SERVICE DELIVERY	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 401	NAVIGATING THE BRAVE NEW WORLD OF MEDICARE NOTICES AND APPEALS; PART I: NOTICES	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE

Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency
SESSION 402	MEDICARE ADVANTAGE: IT'S IN YOUR HOUSE	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 501	NAVIGATING THE BRAVE NEW WORLD OF MEDICARE NOTICES AND APPEALS; PART II: APPEALS	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 502	LEGAL ISSUES IN COMPETITION	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 601	LEGAL ISSUES IN AGENCY CONFIGURATIONS: BUSINESS STRUCTURES	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 602	HOW TO SECURE PATIENT REFERRALS - WITHIN THE LAW	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	NATIONAL ASSOCIATION FOR HOME CARE AND HOSPICE FINANCIAL MANAGEMENT CONFERENCE JULY 2006						
	PRE-CONFERENCE FOR NEW MEDICARE PROVIDERS						
PRE1	SETTING UP A FINANCIAL SYSTEM: BUDGETING, CASH FLOW PLANNING, RECORD DEVELOPMENT, AND DATA NEEDS	CLASSROOM	01/2006-12/2006	1.67	1.67	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
PRE2	COST REPORT 101	CLASSROOM	01/2006-12/2006	1.67	1.67	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
PRE3	MANAGING AND MONITORING A NEW HOME HEALTH AGENCY	CLASSROOM	01/2006-12/2006	1.67	1.67	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	GENERAL SESSION - NATIONAL UPDATE	CLASSROOM	01/2006-12/2006	2	0	0	NON-ACADEMIC
	GENERAL SESSION: HOME CARE AND HOSPICE LEADERSHIP PANEL	CLASSROOM	01/2006-12/2006	1.67	1.67	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 101	EFFECTIVE BUSINESS PLANNING FOR NEW HOME CARE INITIATIVES	CLASSROOM	01/2006-12/2006	1.67	1.67	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 102	ACHIEVING AND MAINTAINING COMPREHENSIVE COMPLIANCE	CLASSROOM	01/2006-12/2006	1.67	1.67	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 201	STRATEGIC MARKETING: ACHIEVE GROWTH AS THE MARKET SHIFTS	CLASSROOM	01/2006-12/2006	1.67	1.67	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 202	TELEHEALTH: RETURN ON INVESTMENT, SERVICE PRICING, AND ONGOING FINANCIAL MANAGEMENT	CLASSROOM	01/2006-12/2006	1.67	1.67	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 301	POINT OF CARE TECHNOLOGY: SECURING THE BENEFITS	CLASSROOM	01/2006-12/2006	1.67	1.67	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 302	MANAGING AND MONITORING BILLING DEPARTMENTS	CLASSROOM	01/2006-12/2006	1.67	1.67	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 401	MERGERS AND ACQUISITIONS: SMALL TO MIDSIZE AGENCIES	CLASSROOM	01/2006-12/2006	1.67	1.67	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 402	GEARING UP FOR MEDICARE ADVANTAGE	CLASSROOM	01/2006-12/2006	1.67	1.67	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 501	USING A P4P EMPLOYEE COMPENSATION PROGRAM TO CONTROL THE INCIDENTS OF PATIENT RE-HOSPITALIZATION	CLASSROOM	01/2006-12/2006	1.67	1.67	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 502	HOSPICE PANEL: CURRENT ISSUES AND STRATEGIES	CLASSROOM	01/2006-12/2006	1.67	1.67	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE

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	GENERAL SESSIONS: FINANCIAL MANAGERS FORUM	CLASSROOM	01/2006-12/2006	1.5	0	0	NON-ACADEMIC
	NATIONAL ASSOCIATION FOR HOME CARE AND HOSPICE 2006 ANNUAL MEETING						
SESSION 102	THE NEW AMERICAN NURSES ASSOCIATION SCOPE AND STANDARDS OF HOME HEALTH NURSING PRACTICE	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 103	HOW TO SECURE FINANCING FOR WORKING CAPITAL REQUIREMENTS	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 105	INFECTION CONTROL	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 106	MANAGING THE TRANSITIONS FROM HOSPITAL AFFILIATION TO INDEPENDENCE TO GROWTH	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 107	POINT OF CARE TECHNOLOGY: THE KEY TO OUTCOME IMPROVEMENT	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 108	MODELS OF LONG TERM HOME CARE: A CRITICAL ANALYSIS	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 109	CREATIVE WOUND CARE IN-SERVICES	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 112	THRIVING AGENCY: COMBINING STAFF RECRUITMENT/RETENTION WITH STRATEGIC PLANNING TO BUILD SUCCESS	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 113	HIRING PRACTICES: SAFELY NAVIGATING THE IMMIGRATION LAWS	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 114	BEYOND OPIOIDS: ADJUVANT DRUG THERAPY	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 116	27 TECHNIQUES TO BOOST YOUR PRIVATE PAY REVENUES OVERNIGHT	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 117	MEETING THE CULTURAL AND LINGUISTIC NEEDS OF A DIVERSE PATIENT POPULATION	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 118	HOME HEALTH ADVANCE BENEFICIARY NOTICE (HHABN): THE FINAL WORD 2006	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 202	ICD-9 CM BASICS: CODING FOR COMPLIANCE	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 203	GUARANTEED OR YOUR MONEY BACK: HOW TO REDUCE RE-HOSPITALIZATION	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 204	A PRIMER ON MEDICARE ADVANTAGE	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 205	BUSINESS RESILIENCY: THE KEY TO SURVIVING A DISASTER	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 206	MARKETING TELEHEALTH: TOP 10 PRACTICES REVEALED!	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 207	HOW TO WIN ACCOUNTS FROM YOUR COMPETITORS WITHOUT SAYING ANYTHING BAD ABOUT THEM	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 209	INCORPORATING TELEHEALTH INTO STANDARD CLINICAL PRACTICES	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE

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SESSION 210	HEALTH, HUMOR AND HARMONY IN HOME CARE	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 211	COST REPORT 101A: HOW TO COMPLETE A MEDICARE HHA COST REPORT	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 212	INVESTING IN STAFF PERFORMANCE FOR HIGHER RETURNS IN P4P	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 213	TREATING THE WHOLE PATIENT: DETECTING AND MANAGING DEPRESSION	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 215	BEREAVEMENT CARE IN HOSPICE	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 216	TARGETING THE BABY BOOMERS: TRY THESE INNOVATIVE PRIVATE PAY SERVICES	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 217	HOME HEALTH NURSING, A SPECIALTY: PREPARING NURSING STUDENTS, YOUR FUTURE STAFF!	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 301	OUTCOME MANAGEMENT: ACHIEVING FINANCIAL AND CLINICAL ACCOUNTABILITY	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 302	MAXIMIZING OPPORTUNITIES IN A MANAGED CARE ENVIRONMENT	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 303	STAYING ALIVE: AVOIDING RISKS OF FRAUD & ABUSE	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 304	THE SERVICE CALL: A RADICAL APPROACH TO ADMISSION DELAYS	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 305	EXPANDING BUSINESS MODELS BASED ON PREDICTIVE DATA	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 306	NURSING RETENTION: STOP THE YEAR ONE REVOLVING DOOR!	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 307	EMERGENCY PREPAREDNESS FOR HOME CARE AND HOSPICE	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 308	PRIVATE PAY START UP: EASY AS 1, 2, 3	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 309	IMPLEMENTING TECHNOLOGY TO IMPROVE PATIENT CARE IN HOSPICE	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 310	DANCING WITH YOUR DATA: ALL THE RIGHT MOVES	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 311	EMBRACING THE FUTURE, LEAVING THE PAST	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 312	STRATEGIC ELECTRONIC METHODS TO MEET HOSPICE CONDITIONS OF PARTICIPATION	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 313	BEING FASHIONABLE: RECRUITING AND RETAINING THE 30-50 SOMETHING VOLUNTEERS	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 314	HOW TO GROW YOUR BUSINESS USING ADVANCED TECHNOLOGY OF MONOCHROMATIC INFRARED	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 315	PROVIDING SYNERGIES IN THE HOME: IMPROVING THE OUTCOME	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 401	FEDERAL EFFORTS TO ASSIST IN PROVIDER PANDEMIC PREPARATION	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 402	LOOK BEFORE YOU LEAP: BEST PRACTICES IN MANAGED CARE CONTRACTING	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE

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SESSION 403	OUTCOMES: NOWHERE TO RUN, NOWHERE TO HIDE	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 404	CMS QUALITY IMPROVEMENT UPDATE	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 406	HOW TO SELL AND MARKET HOSPICE SERVICES	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 407	RISK MANAGEMENT FOR PRIVATE PAY HOME CARE AGENCIES	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 408	DON'T PULL YOUR HAIR OUT: IMPLEMENTING TECHNOLOGY AND PROCESS CHANGE	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 409	FRAUD DETECTION, DETERRENCE, AND PREVENTION: ARE YOU REALLY DOING ENOUGH?	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 410	CLINICAL DOCUMENTATION: MAGIC WANDS AND IMPROVEMENT STRATEGIES	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 411	THE TEAM APPROACH TO A URINARY INCONTINENCE PROGRAM	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 412	ENHANCE HOSPICE CARE WHILE PREPARING FOR THE NEW COPS	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 413	EMPLOYMENT LAW UPDATE 2006: UNDERSTANDING UNIONS, EMPLOYMENT DISCRIMINATION, AND FEDERAL WAGE AND HOUR LAWS	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 416 OR	THE BALANCED SCORECARD AS A MEANS TO PAY-FOR-PERFORMANCE SUCCESS	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 417	BRADEN SCALE VERSUS OASIS: PRESSURE ULCER PREDICTION AND PREVENTION	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 501	BAD IDEAS FOR OASIS ACCURACY	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 502	LESSONS LEARNED: AGENCIES' EXPERIENCES WITH MANAGED CARE	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 503	SELECTING, HIRING, AND MANAGING HOME CARE SALES PROFESSIONALS	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 504	THE THREE FACES OF SATISFACTION: PATIENTS, REFERRAL SOURCES, AND STAFF	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 505	KNOW THE RESEARCH WHEN ADDRESSING HOME HEALTHCARE NURSE JOB SATISFACTION AND RETENTION	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 506	MAINTAINING THE LIFELINE: AN EMPLOYER'S LEGAL GUIDE TO WORKER PROTECTIONS AND EXPOSURE	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 507	HOSPICE QA/PI: A BUSINESS-SAVVY APPROACH TO QUALITY	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 508	EMR: A CASE STUDY FOR IMPLEMENTATION/EHR: AN OVERVIEW OF THE HL7 SPECIFICATION	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 509	IDENTIFYING OPPORTUNITIES FOR MEDICARE HOME HEALTH REVENUE RECOVERY	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 510	CONGRUENCE OF CARE FOR HEART FAILURE PATIENTS	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE

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SESSION 511	START A CHRONIC DISEASE MANAGEMENT PROGRAM	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 512	CREATIVE AND INNOVATIVE APPROACHES TO HOSPICE OPERATIONS AND FINANCES	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 513	CORPORATE CULTURE: THE SIX SIGMA APPROACH	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 515	EXCITING THINGS ARE HAPPENING IN ADULT DAY SERVICES!	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 516	HOW TO BUILD A SUCCESSFUL WOUND CARE SPECIALIST PROGRAM	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 601	MAGIC BULLETS: SAVING COSTS WITHOUT SACRIFICING PATIENT CARE	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 602	SELF DIRECTED CARE: A NEW BUSINESS LINE FOR HOME CARE PROVIDERS	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 603	BLUEPRINT FOR SUCCESSFUL COMPLIANCE PLANNING: LEGAL AND CLINICAL ASPECTS	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 604	DEVELOP THE FUTURE OF YOUR AGENCY: TEN BUSINESS LESSONS I LEARNED FROM MY SONS	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 605	OPEN HOUSE: A WAY TO COVER REQUIRED STAFF EDUCATION PROGRAMS WITH A "ONE-STOP-SHOPPING" APPROACH	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 606	ADDING PRIVATE PAY SERVICES? USE STRATEGIC BRANDING TO INCREASE REFERRALS	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 607	THE LATEST INTELLIGENCE ON PROGRESS OF THE AVIAN FLU VIRUS: A PRIMER	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 608	PUSH TO PAPERLESS: A 5 YEAR PROJECT	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 610	WHAT'S NEW IN HOSPICE MEDICAL REVIEW?	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 611	GET READY FOR PERFORMANCE-BASED PAY	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 613	THE "LEAN METHOD" APPROACH TO PERFORMANCE IMPROVEMENT	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 614	BUILD AN IN-PATIENT FACILITY OR HOSPICE & PALLIATIVE CARE RESIDENCE: TWO SUCCESSFUL PERSPECTIVES	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 615	KIDS GRIEVE TOO	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 616	A FRAMEWORK FOR QUALITY IN HOSPICE: IMPLEMENTING THE NEW STANDARDS	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 702	WHAT A PLAN WANTS: MEDICARE ADVANTAGE PLANS' PERSPECTIVES ON HOME HEALTH	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 703	STARTUP, ACQUISITION, OR NEW PROGRAMS AND SERVICES: A FRAMEWORK FOR CHOOSING THE BEST BUSINESS EXPANSION STRATEGIES	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 704	MEDICARE QIO AND HOME HEALTH AGENCY COLLABORATION: THE PRESENT AND FUTURE OF QUALITY IMPROVEMENT	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE

Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency
SESSION 705	AN INNOVATIVE APPROACH TO BUILDING SERIOUS EQUITY IN YOUR AGENCY	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 707	COMPETITIVE STRATEGIES: 5 KEY ELEMENTS FOR THRIVING IN A HIGH STAKES OUTCOMES MARKET	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 708	ACCESS TO CARE: HOSPICE PROGRAM STRATEGY FOR EARLIER REFERRALS	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 709	HOW TO COPE WITH A DISASTER AND RECOVER-LEARNING FROM EXPERIENCE	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 710	DEVELOP & MARKET LIVE-IN AIDE SERVICES TO GROW YOUR PRIVATE PAY BUSINESS	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 711	E-LEARNING: A NEW FRONTIER FOR PROVIDERS OF CARE IN THE HOME	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 712	LEADERSHIP IN TIMES OF CHANGE	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 713	A MULTI-DISCIPLINARY APPROACH TO DIABETES EDUCATION FOR THE HOME CARE CLIENT	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 714	VIRTUAL CLASSROOMS AND VIRTUAL PATIENTS: EMBRACING NEW TECHNOLOGY IN HOME CARE	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 715	SUCCESSFUL TRANSFORMATION OF A COPD PALLIATIVE CARE PROGRAM THROUGHOUT THE CONTINUUM OF CARE	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 716	PHYSICIAN-HHA COLLABORATION MODELS IN A PAY FOR PERFORMANCE WORLD	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 802	JOINT COMMISSION UPDATE	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 803	FINANCIAL MANAGERS OPEN FORUM	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 804	THE NEW MEDICARE APPEALS PROCESS & STRATEGIES FOR SUCCESS	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 805	MEDICARE HOSPICE BENEFIT CONDITIONS OF PARTICIPATION: WHAT'S NEW?	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 806	UNITED GOVERNMENT SERVICES (UGS): MEET YOUR MEDICARE REGIONAL HOME HEALTH INTERMEDIARY	CLASSROOM	01/2006-12/2006	1.5	0	0	NON-ACADEMIC
SESSION 807	PALMETTO GBA: MEET YOUR MEDICARE REGIONAL HOME HEALTH INTERMEDIARY	CLASSROOM	01/2006-12/2006	1.5	0	0	NON-ACADEMIC
SESSION 808	PREPARING TO IMPLEMENT CLINICAL DOCUMENTATION WITH STANDARDIZED TERMINOLOGY	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 810	E-LEARNING'S FUTURE IN YOUR AGENCY	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 811	ROLES AND FUNCTIONS OF CASE MANAGERS - EXCITING NEW RESEARCH	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 812	NAVIGATING FOR SUCCESS: IMPACT OF THE MODEL OF CARE ON AGENCY SUCCESS	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 813	CAHABA GBA: MEET YOUR MEDICARE REGIONAL HOME HEALTH INTERMEDIARY	CLASSROOM	01/2006-12/2006	1.5	0	0	NON-ACADEMIC



Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency
SESSION 814	ASSOCIATED HOSPITAL SERVICES: MEET YOUR MEDICARE REGIONAL HOME HEALTH INTERMEDIARY	CLASSROOM	01/2006-12/2006	1.5	0	0	NON-ACADEMIC
SESSION 815	ESTABLISH A TELEHEALTH MONITORING PROGRAM FOR YOUR PRIVATE PAY POPULATION	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 816	PATIENT OUTCOMES, ORGANIZATIONAL ATTRIBUTES AND NURSE SATISFACTION: THE RELATIONSHIP	CLASSROOM	01/2006-12/2006	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	NAHC/PDHCA PRIVATE DUTY LEADERSHIP SUMMIT 2007						
	TRACK 1: HUMAN RESOURCES						
SESSION 101	THINK OUTSIDE THE NEWSPAPER: USE LOCAL TELEVISION TO RECRUIT AND RETAIN PASSIONATE CAREGIVERS	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 201	GET YOUR WORKERS 'COMPENSATION COSTS UNDER CONTROL	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 301	STAFFING AND SCHEDULING TRICKS OF THE TRADE	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 401	BOOST RETENTION WITH AFFORDABLE BENEFITS THAT EMPLOYEES REALLY WANT	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 501	BUILD A HIGH QUALITY WORKFORCE THROUGH DEVELOPMENT AND TRAINING	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	TRACK 2: MARKETING AND BUSINESS DEVELOPMENT						
SESSION 102	HOW MEDICARE CERTIFIED AGENCIES CAN CAPITALIZE ON PRIVATE DUTY HOME CARE	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 202	MAKE YOUR WEB SITE GENERATE REFERRALS: PROVEN TECHNIQUES IN TEXT, DESIGN AND INTERACTION	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 302	PROSPERITY OR PITFALL: HOW TO SUCCESSFULLY ADD CARE MANAGEMENT OR MONEY MANAGEMENT SERVICES TO YOUR SERVICE	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 402	HIT THE GAS AND WATCH THE DASHBOARD: ACCELERATING AND TRACKING YOUR PRIVATE DUTY BUSINESS	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 502	COMPETITIVE DIFFERENTIATION: INNOVATIVE STRATEGIES TO RISE ABOVE YOUR COMPETITION	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	TRACK 3: ACCOUNTING/LLEGAL/FINANCE						
SESSION 103	STAY ON THE RIGHT SIDE OF THE LAW: PRIVATE DUTY EMPLOYMENT LAW UPDATE	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 203	THE CURRENT STATE OF PRIVATE DUTY MERGERS AND ACQUISITIONS	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 303	STAY CURRENT WITH ACCOUNTS RECEIVABLES	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 403	HOW TO AVOID FRAUD AND ABUSE VIOLATIONS IN PRIVATE DUTY	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE

Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency
SESSION 503	UNDERSTANDING LONG TERM CARE INSURANCE, REVERSE MORTGAGES AND OTHER PRIVATE DUTY FUNDING SOURCES	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	GENERAL SESSIONS						
SESSION 802	LOCK IN FUTURE SUCCESS BY MARKETING TO BABY BOOMER CAREGIVERS NOW	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 803	HOME CARE TECHNOLOGY UPDATE	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	NAHC ONE DAY WORKSHOP ON PROPOSED PPS REFORM SIX SITES , SIX DAYS JUNE, JULY 2007						
	CLINICAL IMPLEMENTATIONS AND STRATEGIES	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	FINANCIAL IMPLICATIONS AND STRATEGIES	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	OPERATIONAL IMPLICATIONS AND STRATEGIES	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	PPS REFORM OVERVIEW	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	THE NATIONAL HOME CARE & HOSPICE POLICY CONFERENCE AND LAW SYMPOSIUM APRIL 2007						
	OPENING GENERAL SESSION						
	WASHINGTON UPDATE	CLASSROOM	01/2007-12/2007	2	2	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 101	NATIONAL PATIENT PERCEPTION OF CARE SURVEY	CLASSROOM	01/2007-12/2007	1.5	0	0	NON-ACADEMIC
SESSION 102	HOME HEALTH CAMPAIGN TO REDUCE PREVENTABLE HOSPITALIZATIONS	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 103	CREATIVE AND INNOVATIVE APPROACHES TO HOSPICE OPERATIONS & FINANCE	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 104	THE ABC'S OF ADVOCACY - HOW TO LOBBY YOUR MEMBER OF CONGRESS	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 201	CMS PANEL ON HOME HEALTH REGULATORY & POLICY ISSUES	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 202	MANAGED CARE AND THE CHRONIC CARE POPULATION - TRENDS AND ISSUES	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 203	MEETING THE NEW HOSPICE COP QAPI REQUIREMENTS	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 204	STATE AND LOCAL EFFORTS IN PANDEMIC PREPAREDNESS	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 301	HOME HEALTH PPS UPDATE	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 302	HOW TO MARKET AND SELL HOSPICE SERVICES	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 303	ANSWERS FROM THE EXPERTS: CMS PANEL IN THE MEDICARE HOSPICE BENEFIT	CLASSROOM	01/2007-12/2007	1.5	0	0	NON-ACADEMIC
SESSION 304	HOME HEALTH P4P DEMONSTRATION PROJECT: WHAT'S TO COME?	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE

Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency
SESSION 401	WHISTLEBLOWERS: WHAT YOU NEED TO KNOW TO PROTECT YOUR AGENCY	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 501	PROVIDER ENROLLMENT: ARE YOU READY?	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 502	MANAGED CARE: IDENTIFYING AND MANAGING EMERGING PATIENT LIABILITY RISKS	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 601	PATIENT DISCRIMINATION IN ADMISSION AND DISCHARGE: WHAT HAVE WE LEARNED?	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 602	HIRING AND FIRING - DOING IT RIGHT THE FIRST TIME!	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	NAHC & HHFMA'S 13TH ANNUAL FINANCIAL MANAGEMENT CONFERENCE JULY 2007						
	PRE-CONFERENCE						
801 PART I	FUNDAMENTALS OF HEALTHCARE FINANCIAL MANAGEMENT	CLASSROOM	01/2007-12/2007	3	3	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
802 PART II	HOME HEALTH AGENCY MEDICARE COST REPORT PREPARATION	CLASSROOM	01/2007-12/2007	3	3	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	GENERAL SESSION						
SESSION 900	NATIONAL UPDATE	CLASSROOM	01/2007-12/2007	1	1	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 901	MEDICARE HHPPS: REFINEMENT OF REFORM	CLASSROOM	01/2007-12/2007	1	1	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 902	HHFMA LEADERSHIP PANEL	CLASSROOM	01/2007-12/2007	1.67	1.67	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 101	WORKING WITH MEDICARE ADVANTAGE PLANS: UNDERSTANDING THE ADVANTAGES	CLASSROOM	01/2007-12/2007	1.67	1.67	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 102	BEST PRACTICES TO SECURE COST SAVINGS	CLASSROOM	01/2007-12/2007	1.67	1.67	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 201	THE STATE OF HOME CARE TECHNOLOGY	CLASSROOM	01/2007-12/2007	1.67	1.67	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 202	HOSPICE FINANCIAL MANAGEMENT	CLASSROOM	01/2007-12/2007	1.67	1.67	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 301	BENCHMARKING DASHBOARDS: HEADING IN THE RIGHT DIRECTION	CLASSROOM	01/2007-12/2007	50 MIN	0	0	NON-ACADEMIC
SESSION 302	MERGERS AND ACQUISITIONS: IS THE TIME RIGHT FOR YOU?	CLASSROOM	01/2007-12/2007	50 MIN	0	0	NON-ACADEMIC
SESSION 401	FINANCIAL REPORTING: ARE YOU DOING IT RIGHT?	CLASSROOM	01/2007-12/2007	50 MIN	0	0	NON-ACADEMIC
SESSION 402	STRATEGIC PLANNING: EMBRACING NEW OPPORTUNITIES	CLASSROOM	01/2007-12/2007	50 MIN	0	0	NON-ACADEMIC
SESSION 501	RECRUITING AND RETENTION: WHERE DOES THE FINANCIAL MANAGER FIT INTO THIS EFFORT?	CLASSROOM	01/2007-12/2007	1.67	1.67	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 502	COMPLIANCE: A CONTINUING RESPONSIBILITY	CLASSROOM	01/2007-12/2007	1.67	1.67	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 601	ESTABLISHING BUDGETS AND TRACKING COSTS	CLASSROOM	01/2007-12/2007	1.67	1.67	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE

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SESSION 602	SHARPENING YOUR NEGOTIATION SKILLS	CLASSROOM	01/2007-12/2007	1.67	1.67	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 903	OPEN FINANCIAL MANAGER'S FORUM	CLASSROOM	01/2007-12/2007	1.5	0	0	NON-ACADEMIC
	26TH ANNUAL MEETING OF THE NATIONAL ASSOCIATION FOR HOME CARE & HOSPICE - OCT 2007						
SESSION 102	"I MADE THE VISIT - WHAT ELSE DO YOU EXPECT?" THE ART OF SUCCESSFUL THERAPY DOCUMENTATION	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 103	LAPTOP SECURITY, BE CAREFUL OUT THERE	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 104	IMPROVING OUTCOMES FOR PATIENTS WITH HEART FAILURE USING A COST EFFECTIVE APPROACH	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 105	HHQI NATIONAL CAMPAIGN BEST PRACTICES: ASSESSING RISK, PHONE MONITORING AND FRONT-LOADING VISITS	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 106	DEVELOPING AND USING HOME CARE STANDARDS OF PRACTICE TO MANAGE MEDICARE ADVANTAGE PATIENTS	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 109	RECRUITING AND RETAINING THE GAMER GENERATION	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 110	THE NEXT FRONTIER - PIONEERING TELEHEALTH PRIVATE PAY	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 111	CQI DENVER INVESTIGATES: IS TELEHEALTH THE SILVER BULLET?	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 112	DECISION MAKING AND NEGOTIATION AT THE END OF LIFE	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 113	THE HOSPICE MEDICARE BENEFIT: THE GREY ZONE	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 114	BUSINESS RESILIENCY PLANNING: HOW TO PREPARE FOR THE NEXT KATRINA OR MAJOR CATASTROPHE	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 115	A POINTED LOOK AT YOUR ROLE IN NEEDLE STICK PREVENTION IN THE COMMUNITY	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 116	SUCCESSFUL TECHNOLOGY: BUILDING THE BRIDGE FROM ACUTE	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 202	EVERYTHING YOU (N)EVER WANTED TO KNOW ABOUT OBQI OUTCOMES DATA (AND RISK-ADJUSTMENT)	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 203	PROVIDER ENROLLMENT: ARE YOU READY?	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 204	PATIENT EDUCATION: THE 800-POUND GORILLA IN DISEASE MANAGEMENT	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 205	HHQI NATIONAL CAMPAIGN BEST PRACTICES: PATIENT EMERGENCY PLANS AND TELETRIAGE	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 206	COSTING OUT AND PRICING HOME CARE SERVICES FOR MANAGED CARE	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE

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SESSION 207	WAGE AND HOUR LAW ISSUES IN HOME CARE: MINIMUM WAGE, OVERTIME COMPENSATION AND BEYOND	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 208	OASIS INTEGRITY: THE BATTLE FOR ACCURACY AND MANAGING CASE MIX WEIGHT	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 209	MOVING FROM CONTRACT TO IN-HOUSE: STRATEGIES FOR BUILDING AND MANAGING A SUCCESSFUL THERAPY PROGRAM	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 210	INTEGRATING CARE MANAGEMENT SERVICES WITH PRIVATE PAY HOME CARE	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 212	OUR HOSPICE RAISED \$235,000 WITH THIS FREE EVENT - YOU CAN TOO!	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 213	AVOID HOSPICE EMERGENCY CALLS WITH A "COMFORT PACK" PROTOCOL	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 214	STATE QUARANTINE LAWS AND THE PANDEMIC THREAT: THE CHALLENGES OF PREPAREDNESS PLANNING TO HOME HEALTH CARE & HOSPICE	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 215	INFUSION NURSING STANDARDS OF PRACTICE	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 216	SALES AND MARKETING STRATEGIES FOR MAXIMUM SUCCESS IN THE NEW WORLD OF PPS	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 301	THE NEW MEDICARE HOME HEALTH PROSPECTIVE PAYMENT SYSTEM: AN OVERVIEW	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 302	PHARMACY PROGRAM IN A HOME HEALTH CARE AGENCY -A WIN-WIN PROPOSITION	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 303	ANTI-FRAUD PROGRAMS AND CONTROL - WHY THE TIME IS RIGHT	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 305	HHQI NATIONAL CAMPAIGN BEST PRACTICES: PHYSICIAN RELATIONSHIPS	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 306	LOOK BEFORE YOU LEAP: BEST PRACTICES IN MANAGED CARE CONTRACTING	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 307	THE CARE AND FEEDING OF YOUR REFERRAL BASE: USING OUTCOMES DATA TO BECOME THE PROVIDER OF CHOICE	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 308	WINNING STRATEGIES FOR MANAGING THE BILLING PROCESS	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 309	HIRING PRACTICES: SAFELY NAVIGATING THE IMMIGRATION LAWS	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 310	INCREASE REFERRAL RESULTS FROM YOUR WEB SITE: PROVEN TECHNIQUES IN TEXT, DESIGN AND INTERACTION	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 311	TELEHEALTHCARE: COST TO DELIVER IS THE BOTTOM LINE	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 312	RAISING YOUR COMMUNITY PROFILE THROUGH GRIEF SUPPORT	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 313	HOW TO TAP INTO COMMUNITY REFERRAL SOURCES: HOSPITALS, ASSISTED LIVING FACILITIES, PHYSICIANS	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE

Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency
SESSION 314	PANDEMIC FLU TABLETOP EXERCISE	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 315	HOW TO MAXIMIZE CENSUS AND QUALITY OUTCOMES THROUGH DELIVERY OF A DEMENTIA SPECIALIZATION PROGRAM	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 316	DANCING WITH YOUR DATA: THE TANGO CONTINUES	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 403	AVOIDING THE FALL - A FALL PREVENTION PROGRAM	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 404	A MULTI-DISCIPLINARY APPROACH TO DIABETES EDUCATION FOR THE HOME CARE CLIENT	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 405	HHQI NATIONAL CAMPAIGN BEST PRACTICES: MEDICATION MANAGEMENT	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 406	THE FINE PRINT: LEGAL ISSUES IN CONTRACTS WITH MANAGED CARE ORGANIZATIONS	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 407	ADMINISTRATORS ARE FROM MARS, MARKETING LIAISONS ARE FROM VENUS - HOW TO COMMUNICATE AND DEVELOP A MARKETING PLAN AND COMMISSION STRUCTURE	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 408	CURRENT TRENDS IN HOME CARE & HOSPICE MERGERS AND ACQUISITION	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 409	BUILD IT AND THEY WILL STAY: RETENTION STRATEGIES THAT WORK	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 410	PROFITABLE NICHE IN PRIVATE PAY HOME CARE	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 411	ELECTRONIC SOLUTIONS FOR YOUR BUSINESS NEEDS: CHOOSING THE RIGHT VENDOR	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 412	MIND, BODY, SPIRIT: INTEGRAL COMPONENTS OF EXCELLENT, COMPREHENSIVE END-OF-LIFE CARE	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 413	MEETING NEW HOSPICE COPS QAPI REQUIREMENTS	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 414	SWARMS, STORMS, AND WAVES, OH MY! THE LATEST INFO ON AVIAN AND PANDEMIC FLU	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 415	HOME CARE & HOSPICE EMERGENCY DISASTER PREPAREDNESS AND PLANNING: NEW JERSEY UPDATE	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 416	OUTCOMES CENTERED MANAGEMENT: TUNING UP FOR THE LONG HAUL	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 418	INSIGHTS FROM PHILIPS NATIONAL STUDY ON THE FUTURE OF TECHNOLOGY AND TELEHEALTH IN HOME CARE: THERE IS NO PLACE LIKE HOME	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 501	THE NEW MEDICARE HOME HEALTH PROSPECTIVE PAYMENT SYSTEM: FINANCIAL IMPLICATIONS	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 502	INTEGRATING THE 2007 ANA SCOPE AND STANDARDS FOR HOME HEALTH NURSING INTO PRACTICE	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE

Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency
SESSION 503	RISK MANAGEMENT FOR THE HOME CARE PROVIDER	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 504	THE UPWARD SPIRAL OF REHABILITATION: A DISEASE MANAGEMENT PROGRAM FOR COPD	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 505	HHQI NATIONAL CAMPAIGN BEST PRACTICES: PATIENT SELF-MANAGEMENT AND DISEASE MANAGEMENT	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 506	THE BOTTOM LINE: KEEPING CARE COSTS IN LINE UNDER MANAGED CARE	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 507	DETERMINING VALUE AND ORGANIZATIONAL OUTCOMES OF ACHIEVING MAGNET RECOGNITION	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 508	COST REPORT 101A: HOW TO COMPLETE A MEDICARE HHA COST REPORT	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 509	CLINICIAN RECRUITMENT AND RETENTION: CHANGING ORGANIZATIONAL CULTURE	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 510	PRIVATE PAY START UP: EASY AS 1,2,3	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 511	FINALLY, ON THE ROAD AGAIN - WITH YOUR EHR	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 512	EFFECTIVE INTERDISCIPLINARY TEAM MEETINGS	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 513	INTRODUCTION THE VALUE OF PATIENT-LEVEL DATA ANALYSIS	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 514	A PEDIATRIC HOME CARE INFECTION CONTROL SURVEILLANCE PROGRAM: IMPLEMENTATION TO OUTCOMES	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 515	PREVENTING WORKPLACE VIOLENCE IN HOME CARE - A RISK REDUCTION MODEL	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 602	ROLLING OUT THE HOME HEALTH P4P DEMONSTRATION	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 603	SUCCESSFUL COMPLIANCE STRATEGIES: CLINICAL & LEGAL ASPECTS	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 604	ADDRESSING THE CHALLENGES OF MS: GUIDELINES & RECOMMENDATIONS FOR QUALITY CARE	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 605	HHQI NATIONAL CAMPAIGN BEST PRACTICES: TRANSITIONAL CARE COORDINATION	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 606	CREATING A NEW NATIONAL FRAMEWORK FOR GERIATRIC HOME CARE PRACTICE	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 607	THE RIGHT STAFF INCENTIVES FOR REAL OUTCOMES	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 608	MONITORING THE FINANCIAL ASPECTS OF HOME CARE	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 609	THE RIGHT TO AGE-IN-PLACE... HOME CARE'S STAND IN AMERICA'S LAST GREAT CIVIL RIGHTS STRUGGLE	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE

Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency
SESSION 610	IMPLEMENTING PRIVATELY PAY LESSONS LEARNED AFTER TWO YEARS	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 611	THE 5 KEY POINTS FOR AGENCY SUCCESS DURING POINT OF CARE TECHNOLOGY IMPLEMENTATION: ONCE SUCCESS STORY	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 612	HOSPICE FINANCIAL MANAGEMENT AS A STRATEGIC PLANNING TOOL	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 613	BEST PRACTICES FOR PROVIDING HOSPICE SERVICES IN NURSING FACILITIES	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 614	PEDIATRIC HOSPICE CARE: A LIGHT IN THE DARKNESS... A STORY OF HOPE	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 616	GOING BEYOND DIAGNOSIS: ALZHEIMER'S DISEASE AND BEHAVIORAL DISTURBANCES	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 618	THE NEW MEDICARE HOME HEALTH PROSPECTIVE PAYMENT SYSTEM, THE IMPACT ON CLINICAL SERVICES, MANAGEMENT AND OPERATIONS	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 702	PPS: AN INSIDE PERSPECTIVE ON THE DATA	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 703	WHISTLEBLOWERS: WHAT YOU NEED TO KNOW TO PROTECT YOUR AGENCY	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 705	HHQI NATIONAL CAMPAIGN BEST PRACTICES: TELEMONTORING	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 706	SHARING THE GOOD NEWS: STRATEGIC VALUE OF HOME CARE AND COMMUNITY BASED SERVICES	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 707	A HOME CARE CLINICAL CHALLENGE IN WOUND AND OSTOMY MANAGEMENT: ITS REWARDS, INSPIRATION AND POSITIVE OUTCOMES	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 708	MARKETING AND PUBLIC RELATIONS FOR COMMUNITY BASED AGENCIES	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 709	WHEN CONSUMERS CALL: HOW TO TURN " JUST AN INQUIRY" INTO AN ADMISSION!	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 710	PRIVATE PAY CLIENT-CAREGIVER-AGENCY RELATIONSHIP - STRUCTURED FOR SUCCESS	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 711	BEST PRACTICES FOR EHR IMPLEMENTATION IN HOME CARE	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 712	OPTIMIZING THE HOME CARE-HOSPICE CONTINUUM THROUGH INTEGRATED MANAGEMENT	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 713	WHAT'S NEW IN HOSPICE MEDICAL REVIEW	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 714	REDUCING FALLS: A BENCHMARKING PROJECT THAT WORKS	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 715	CMS SPONSORED MEDICAL ADULT DAY CARE DEMONSTRATION: FIRST YEAR OUTCOMES	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 716	ACCREDITATION THE ACHC WAY!	CLASSROOM	01/2007-12/2007	1.5	0	0	NON-ACADEMIC



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SESSION 717	THE NEW MEDICARE HOME HEALTH PROSPECTIVE PAYMENT SYSTEM: ARE YOUR BILLING AND IT SYSTEMS READY?	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 801	FINANCIAL MANAGERS OPEN FORUM	CLASSROOM	01/2007-12/2007	1.5	0	0	NON-ACADEMIC
SESSION 802	PROVIDING NURSING HOME LEVEL CARE AT HOME	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 803	NEWEST INNOVATION: RE-INVENT THE PRIMARY CARE MODEL - USE HOME HEALTH, HOSPICE CLINICIANS AS PARTNERS IN THE MEDICAL CLINIC SETTING WITH AMAZING RESULTS	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 804	THE INFAMOUS NURSES' BAG: INFECTION CONTROL AND EVIDENCE BASED PRACTICE	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 805	HHQI NATIONAL CAMPAIGN BEST PRACTICES: IMMUNIZATIONS	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 806	CAHABA GBA: MEET YOUR MEDICARE REGIONAL HOME HEALTH INTERMEDIARY	CLASSROOM	01/2007-12/2007	1.5	0	0	NON-ACADEMIC
SESSION 807	CASE MANAGEMENT: STRATEGIES AND TOOLS FOR SUCCESS	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 808	PALMETTO GBA: MEET YOUR MEDICARE REGIONAL HOME HEALTH INTERMEDIARY	CLASSROOM	01/2007-12/2007	1.5	0	0	NON-ACADEMIC
SESSION 809	KEY COMPLIANCE ISSUES FACING HOSPICE PROVIDERS	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 810	BUILD YOUR PRIVATE PAY REFERRAL BASE THROUGH ELDER LAW ATTORNEYS	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 811	CONTINUUM OF CARE: GRANT YIELDS INSIGHTS INTO INTEGRATED TECHNOLOGY APPROACH	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 812	TELEHOSPICE: USES AND BEST PRACTICES	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 813	DREAM TO REALITY: HOSPICE HOUSE DESIGN. CONSTRUCTION AND AN OWNER'S PERSPECTIVE ONE YEAR AFTER OPENING	CLASSROOM	01/2007-12/2007	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 814	NATIONAL GOVERNMENT SERVICES: MEET YOUR MEDICARE REGIONAL HOME HEALTH INTERMEDIARY	CLASSROOM	01/2007-12/2007	1.5	0	0	NON-ACADEMIC
	THIRD ANNUAL PRIVATE DUTY HOME CARE LEADERSHIP SUMMIT & EXPOSITION						
SESSION 800	GENERAL SESSION - CELEBRATING THE CAREGIVER	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
TRACK 1	HUMAN RESOURCES						
SESSION 101	EVERYTHING YOU ALWAYS WANTED TO KNOW ABOUT HOME CARE LAW, BUT WERE AFRAID TO ASK	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 201	TRAINING BEST PRACTICES AND RESOURCES - BEST PRACTICES AND RESOURCES FOR TRAINING HOME CARE PERSONNEL	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE

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SESSION 301	HIRING PRACTICES: SAFELY NAVIGATING THE IMMIGRATION LAWS	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 401	STOP THE REVOLVING DOOR: GET A RETENTION RATE YOU CAN BE PROUD OF!	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 501	PRIVATE PAY CLIENT-CAREGIVER-AGENCY RELATIONSHIPS: STRUCTURED FOR SUCCESS	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
TRACK 2	MARKETING & BUSINESS DEVELOPMENT						
SESSION 102	NEW BUSINESS OPPORTUNITIES - KNOWING THE GOOD, THE BAD AND THE UGLY	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 202	HOW TO TURN INQUIRIES INTO REVENUE: THE SERVICE VISIT REVISITED!	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 302	ACHIEVE GROWTH! PRACTICAL TECHNIQUES TO INCREASE YOUR PRIVATE DUTY BUSINESS	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 402	HOW TO GET THE M.O.S.T FROM YOUR SALES AND MARKETING EFFORTS	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 502	BUILDING THE VALUE OF A PRIVATE DUTY HOME CARE AGENCY	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
TRACK 3	OPERATIONS						
SESSION 103	PRIVATE DUTY AND CONTINUITY OF OPERATIONS: IS YOUR COOP PLAN READY?	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 203	BEST PRACTICES TO SUCCESSFULLY GROW YOUR PRIVATE DUTY BUSINESS	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 303	QUALITY ISSUES WOVEN INTO THE FABRIC OF YOUR PRIVATE DUTY/PRIVATE PAY BUSINESS	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 403	THE LITTLE AGENCY THAT COULD: A PRIVATE DUTY START-UP & TURBO-CHARGE SUCCESS STORY	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 503	HELP YOUR CLIENTS FUND YOUR OWN HOME CARE SERVICES: UNDERSTAND AND OFFER OPTIONS FOR PAYMENT	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 801	GENERAL SESSION - THE ELEPHANT IN THE LIVING ROOM: CREATE A SECURITY PROGRAM TO PROTECT YOUR CLIENTS' BELONGINGS	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	2008 HOME CARE & HOSPICE MARCH ON WASHINGTON AND LEGAL SYMPOSIUM						
	WASHINGTON UPDATE	CLASSROOM	01/2008-12/2008	2	2	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 101	THE HOME HEALTH QUALITY IMPROVEMENT (HHQI) CAMPAIGN - WHAT IT MEANS FOR THE FUTURE OF HOME CARE PRACTICE	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 102	THE FUTURE OF PRIVATE PLANS UNDER THE MEDICARE PROGRAM	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 103	ANSWERS FROM THE EXPERTS: CMS PANEL ON THE MEDICARE HOSPICE BENEFITS	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 201	CMS PANEL ON HOME HEALTH REGULATORY & POLICY ISSUES	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE

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SESSION 202	ADVOCACY FROM A TO Z - HOW TO LOBBY YOUR MEMBER OF CONGRESS	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 203	HOSPICE FINANCIAL BENCHMARKS	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 301	HOME HEALTH DEMONSTRATION PROJECTS - WHAT IS PILOT IS PROLOGUE	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 302	THE EVOLVING FACE OF THE HOME HEALTH PPS: AN ANALYSIS OF THE LATEST CHANGES AND THEIR IMPACT ON AGENCIES	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 303	MEASURING QUALITY OF CARE IN HOSPICE AND PALLIATIVE CARE PROGRAMS	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 401	ISSUES IN WAGE & HOURS LAW COMPLIANCE	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 402	LEGAL ISSUES IN PATIENT FREEDOM OF CHOICE	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 501	UNIONIZATION IN HOME CARE AND HOSPICE	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 502	MANAGING MEDICARE HOME HEALTH & HOSPICE MEDICAL REVIEW AND APPEALS	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 601	THE PS AND QS OF PAID MEDICAL DIRECTORS	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 602	LEGAL ISSUES IN HOME HEALTH & HOSPICE SURVEY AND CERTIFICATION	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	2008 FINANCIAL MANAGEMENT CONFERENCE & EXPOSITION JULY 2008						
PRE-CONFERENCE	PRE-CONFERENCE SESSION ONE: MEDICARE HOME HEALTH CARE BASIC TRAINING FOR ROOKIES AND VETERANS						
SESSION 701	FUNDAMENTALS OF HEALTH CARE FINANCIAL MANAGEMENT	CLASSROOM	01/2008-12/2008	3	3	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 702	HOME HEALTH AGENCY MEDICARE COST REPORT PREPARATION	CLASSROOM	01/2008-12/2008	2	2	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	PRE-CONFERENCE SESSION TWO: HOSPICE FINANCIAL MANAGEMENT: EVERYTHING YOU NEED AND MORE						
SESSION 801	BENCHMARKING; COST MANAGEMENT; BILLING AND REPORTING; AND OPERATIONS INTEGRATION	CLASSROOM	01/2008-12/2008	3	3	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 802	FEASIBILITY OF DIRECT INPATIENT CARE; MANAGING GIT/RESIDENTIAL COST; WORKING WITHIN THE ANNUAL MEDICARE CAP; USE TELEHEALTH; AND FUNDRAISING AND MARKETING	CLASSROOM	01/2008-12/2008	2	2	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
EDUCATIONAL	GENERAL SESSION: PART1: NATIONAL UPDATE; PART 2: MEDICARE HH PPS: AN OVERVIEW OF THE IMPACT OF THE NEW MODEL	CLASSROOM	01/2008-12/2008	2	2	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
GENERAL SESSIO	HHFMA LEADERSHIP PANEL	CLASSROOM	01/2008-12/2008	1.67	1.67	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 101	THE NEW HH PPS: PERFORMANCE BENCHMARKS TO DATE	CLASSROOM	01/2008-12/2008	1.67	1.67	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE

Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency
SESSION 102	MANAGING THROUGH FLEXIBLE BUDGETING	CLASSROOM	01/2008-12/2008	1.67	1.67	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 201	THE NEW HH PPS: OPERATIONS AND PROCESS IMPROVEMENT: FROM CODING TO SUPPLY MANAGEMENT	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 202	DIVERSIFIED LINES OF BUSINESS: SHOULD YOU GET IN, STAY IN, OR GET OUT?	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 301	THE NEW HH PPS: BILLING ISSUES AND SOLUTIONS	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 302	TRENDS IN COMPLIANCE MEASURES AND FRAUD ENFORCEMENT ACTIVITIES	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 401	THE NEW HH PPS: FINANCIAL IMPLICATIONS OF CASE MIX	CLASSROOM	01/2008-12/2008	1.67	1.67	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 402	THE HOSPICE MANAGEMENT PANEL: GUIDANCE FROM THE EXPERTS	CLASSROOM	01/2008-12/2008	1.67	1.67	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 501	THE NEW HH PPS: BUDGETING, FINANCIAL ANALYSIS, AND REPORTING	CLASSROOM	01/2008-12/2008	1.67	1.67	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 502	MANAGED CARE: A TOOL KIT FOR SURVIVAL AND SUCCESS	CLASSROOM	01/2008-12/2008	1.67	1.67	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	2008 ANNUAL MEETING & EXPOSITION OCTOBER 2008						
	SUCCESS UNDER THE NEW HOSPICE COPS - DEMONSTRATING COMPLIANCE AND MEANINGFUL IMPROVEMENT	CLASSROOM	01/2008-12/2008	6.25	6.25	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	THE 8TH ANNUAL CEO LEADERSHIP SCHOOL	CLASSROOM	01/2008-12/2008	3.5	3.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 101	BETTER AGENCY MANAGEMENT: ADAPTING TO THE 2008 PPS REFINEMENTS AND FACING THE ONGOING CHALLENGES	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 102	EVIDENCE-BASED CLINICAL PATHWAYS: INTEGRATE REGULATORY AND BEST PRACTICE STANDARDS INTO HOSPICE AND PALLIATIVE CARE	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 103	BUILDING A SUCCESSFUL HOSPICE BY MANAGING DATA	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 104	IN-HOME DIABETES MANAGEMENT: A SUCCESSFUL COLLABORATIVE PRACTICE MODEL	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 105	A NEW TOOL FOR EMPLOYEE RETENTION: AN AGENCY REWARDS PROGRAM	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 106	DEMONSTRATING HOME HEALTH'S VALUE TO ALL PAYORS	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 107	STRENGTHEN YOUR TEAM: THE PATH FROM PHYSICIAN SATISFACTION TO LOYALTY	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 108	SEVEN HABITS OF HIGHLY EFFECTIVE PRIVATE DUTY MANAGERS	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 110	STRATEGIES AND TOOLS TO SUCCEED IN THIS COMPLICATED ERA OF HOMECARE	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 111	MEDICAL ADULT DAY SERVICES DEMONSTRATION: TWO YEAR OUTCOMES	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE

Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency
SESSION 112	CREATING A PAPERLESS OFFICE	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 113	HOME HEALTH REGULATORY ROUNDUP	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 114	HOME CARE AND HOSPICE EMERGENCY DISASTER PREPAREDNESS: NEW JERSEY UPDATE FOR 2008	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 115	STRATEGIES FOR IMPROVING THERAPY DOCUMENTATION AND PLAN OF CARE (POC) PREPARATION	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 201	HOW TO SURVIVE MANAGED CARE	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 202	HOW TO GET THE BEST POSSIBLE OUTCOMES WITH PT AND OT?	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 203	THE POWER OF FLEXIBLE BUDGETING IN HOME CARE	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 204	BECOME THE HIGHEST UTILIZED HOSPICE IN YOUR STATE	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 205	CONVERTING TO AN ELECTRONIC MEDICAL RECORD: A HOSPICE PROGRAM'S JOURNEY	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 206	PREPARING FOR P4P - GETTING BASELINE DATA RIGHT	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 207	SO YOU WANT TO TURN YOUR VACANCY RATE UPSIDE DOWN?	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 208	CEOS PREDICT STRATEGIES FOR FUTURE SUCCESS	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 209	CAN A PHONE CALL HELP IMPROVE YOUR AGENCY'S ACUTE CARE HOSPITALIZATION RATE?	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 210	NEW BUSINESS STRATEGIES FOR PRIVATE DUTY HOME CARE	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 211	EMERGENCY PREPAREDNESS: INSIGHTS AND TOOL KIT FOR PROVIDERS	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 213	DEVELOPMENT OF A PALLIATIVE CARE CONSULTATION PROGRAM	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 214	IMPROVING QUALITY ACROSS THE SENIOR CARE CONTINUUM: HOW PERSONAL HEALTH RECORDS WILL CHANGE CARE COORDINATION, CONTINUITY AND QUALITY	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 215	HOME CARE FRAUD: FLORIDA OPENS NEW BATTLE FRONT	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 216	THE HOME-BASED CHRONIC CARE MODEL - A FOUNDATION FOR HOME HEALTH'S INTEGRAL ROLE IN CHRONIC CARE MANAGEMENT	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 301	EVALUATING THE ROI ON OASIS COMPETENCY TESTING IN LIGHT OF PPS 2008 REFORM	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 302	MANAGED CARE: IDENTIFYING AND MANAGING EMERGING PATIENT LIABILITY RISKS	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE

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SESSION 303	FINANCIAL REPORTING AND ANALYSIS: ARE YOU DOING IT RIGHT?	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 304	BENCHMARK HOSPICE OUTCOMES NOW TO MEET QAPI REQUIREMENTS AND FUTURE CMS INITIATIVES	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 305	DEVELOPING A HEALTHY FUNDRAISING MENTALITY	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 306	LESSONS LEARNED FROM A GOVERNMENT INVESTIGATION OF A HOSPICE PROVIDER	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 307	ISSUES IN WAGE & HOUR LAW COMPLIANCE	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 308	NATIONAL PERSPECTIVE ON EMERGENCY AND DISASTER PREPAREDNESS	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 311	INTEGRATION FOR THE HOME CARE NATION!	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 312	CHILDHOOD OBESITY AND DIABETES: THE GROWING EPIDEMIC	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 313	MEASURING UP: THE SIX STEPS TO MOTIVATING AND MEASURING YOUR PRIVATE PAY OFFICE STAFF	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 315	THE SUCCESS OF HEART FAILURE: KEEPING PATIENTS AT HOME WITH TELEHEALTH	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 316	STATUS REPORT: THE MEDICARE POST-ACUTE CARE DEMONSTRATION AND CARE ASSESSMENT TOOL	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 317	PROVEN METHODS OF MARKETING YOUR SERVICES IN THE COMMUNITY AND IN YOUR OWN HOSPITAL	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 318	HOW TO DEVELOP YOUR EXECUTIVE LEADERSHIP TEAM	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 401	MANAGED CARE: A TOOL KIT FOR SURVIVAL AND SUCCESS	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 402	THE PPS HONEYMOON IS OVER: WHERE DO WE GO FROM HERE?	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 403	P4P FORECASTING OUTCOMES -THE GOOD, THE BAD AND THE UGLY: THE DATA ON THE NUMBERS	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 404	MANAGING THE HOME HEALTH - HOSPICE CONTINUUM	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 405	THE ADVANTAGES OF USING CARE MANAGEMENT DASHBOARD WITH BIWEEKLY IDT MEETINGS	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 407	THE REHABILITATIVE PROFESSIONAL AS A MANAGER/ADMINISTRATOR IN HOME CARE AND HOSPICE	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 408	EVIDENCE-BASED PRACTICE AND INDWELLING URINARY CATHETERS: A SIGNIFICANT OPPORTUNITY FOR OUTCOME IMPROVEMENT	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE

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SESSION 410	ACUTE CARE HOSPITALIZATION: A SOCIO -TECHNICAL PROBABILISTIC RISK ASSESSMENT IN HOME CARE	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 411	RESOURCE-RICH MARKETING TO REFERRAL SOURCES: A WAY TO STAND OUT FROM THE CROWD	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 413	PATIENT CENTERED HOME CARE: THE SATISFIED PATIENT	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 414	IDENTIFICATION AND RISK REDUCTION EFFORTS USING BEST PRACTICE APPROACHES	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 415	THE BENEFITS OF INFORMATION TECHNOLOGY FOR PRE AND POST ACUTE PRACTICES: THE CLEVELAND CLINIC EXPERIENCE	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 416	SPEECH LANGUAGE PATHOLOGISTS: WHERE TO FIND THEM, HOW TO KEEP THEM AND WHY YOU NEED THEM	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 417	PROVIDER ENROLLMENT COMPLIANCE	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 418	MULTIPLE SERVICES OR BRANCHES? CENTRALIZE REFERRALS TO IMPROVE CUSTOMER SERVICE!	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 501	PPS REFINEMENTS FOR 2008: EVALUATING YOUR AGENCY'S SUCCESS	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 502	BUILDING UPON THE BASICS: MOVING FORWARD IN THE HOME HEALTH QUALITY IMPROVEMENT CAMPAIGN	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 503	CUTTING COSTS, NOT SERVICES	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 504	ORGANIZATIONAL EXCELLENCE THROUGH STRATEGIC PLANNING AND MANAGEMENT: A CASE STUDY IN EFFECTIVE HOSPICE QAPI IMPLEMENTATION	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 505	HOSPITAL BASED PALLIATIVE CARE SUCCESS: ONE HOME CARE AGENCY'S STORY	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 506	NAVIGATING COMPLIANCE: PROGRAM TIPS, TACTICS, AND TOOLS	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 507	RETOOLING TO ADDRESS THE HOME HEALTH CARE NEEDS OF HEART FAILURE PATIENTS	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 508	OBQI-BASED CASE CONFERENCE AND THERAPY SERVICE UTILIZATION: A PROACTIVE PPS STRATEGY	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 509	PASSPORT TO HEALTHCARE: NURTURING DONORS AND VOLUNTEERS FOR BUSINESS DEVELOPMENT	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 510	IMPLEMENTING A CLINICAL INFORMATION SYSTEM: FOUNDATIONS FOR QUALITY CARE AND A WELL-MANAGED AGENCY	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 511	THE FINDING SYSTEM: HOW TO MANAGE TIME IN HOME CARE SERVICES	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE

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SESSION 512	FALLS PREVENTION: RISK ASSESSMENT AND INTERVENTION	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 513	CARING FOR THE CAREGIVER: ADDRESSING THE HEALTH AND WELL-BEING OF OUR HOME CARE AIDES	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 514	HOW TO SUCCESSFULLY START AND MONITOR A TELEHEALTH PROGRAM	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 515	10 GUIDEPOSTS TO LEGAL MARKETING	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 602	P4P: CREATING THE MODEL FOR TOMORROW, TODAY	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 603	MERGERS AND ACQUISITIONS: THE AFTERMATH	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 604	WHAT'S NEW IN HOSPICE MEDICAL REVIEW?	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 605	INFECTION CONTROL: WHAT'S THE BUZZ?	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 607	NAVIGATING THE NEW JOINT COMMISSION HOME CARE STANDARDS	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 608	USING PROCESS IMPROVEMENT TO IMPACT HHQI SCORES FOR SURGICAL WOUNDS	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 609	INTEGRATED CASE MANAGEMENT: MAKING THE MOST OF EVERY VISIT	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 610	THE PIVOTAL ROLE OF CLINICAL NURSE SPECIALISTS IN HOME HEALTH: A TELEHEALTH BEST-PRACTICE MODEL	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 611	RETENTION IN THE MULTI-GENERATION WORKPLACE	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 612	ELECTRONIC HEALTH RECORDS AT THE POINT OF CARE: NEW TECHNOLOGY CREATES NEW BENEFITS	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 613	A PEDIATRIC CONTINUUM OF CARE: BUILDING PROGRAM OPTIONS FOR FAMILIES	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 614	SO YOU HAVE A HOSPICE INPATIENT UNIT - NOW WHAT ?	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 615	HOME HEALTH PROSPECTIVE PAYMENT: KEYS TO SUCCESS IN THE NEW MODEL	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 616	GETTING IT RIGHT: PROMOTING EXCELLENCE IN GERIATRIC HOME CARE	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 617	HOSPICE COPS SEMINAR "BE READY TO MEET THE NEW COPS" SUBPART C-PATIENT CARE	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 701	OASIS C: PREPARING FOR THE NEW FRONTIER IN OASIS	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 702	MEDICARE PPS REFORM: BILLING DYNAMICS	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 704	CARE BEYOND CURING: VALUES, CULTURE AND HOSPICE IN THE 21ST CENTURY	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE



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SESSION 705	RISK MANAGEMENT FOR THE HOME CARE AND HOSPICE PROVIDER	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 706	NATURE OR NURTURE: THE CARE AND FEEDING OF NEW CLINICAL SUPERVISORS	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 707	OASIS INDICATORS THAT TRIGGER THERAPY INTERVENTION: THE ROLE OF REHAB IN IMPROVING YOUR CLIENT OUTCOMES	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 709	DEALING WITH DRUG-DRUG INTERACTIONS IN PALLIATIVE CARE	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	PHYSICAL/ BIOLOGICAL SCIENCE
SESSION 710	MAINTAINING BEST PRACTICES IN 2008 FOR PATIENTS WITH JOINT REPLACEMENTS	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 711	HIRING PRACTICES: SAFELY NAVIGATING IMMIGRATION LAWS	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 712	BEST PRACTICES IN ESTABLISHING WOUND CARE FORMULARIES: THE JOURNEY TO AN ELECTRONIC SUPPLY ORDERING PROCESS	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 713	DIABETES DISEASE MANAGEMENT WITH PHYSICIAN COLLABORATION, SPECIALTY NURSING AND TELEHEALTH	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 714	HOSPICE COPS SEMINAR "BE READY TO MEET THE NEW COPS" SUBPART C- PATIENT CARE	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 715	CHRONIC DISEASES, TELEHEALTH, SAVING MONEY AND IMPROVING QUALITY: REPORT FROM THE PHILIPS NATIONAL CHRONIC DISEASE EXPERT DESIGN PROJECT	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 716	PPS 2008: HOME CARE VALUE BASED PURCHASING IS JUST AROUND THE CORNER!	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 717	UNIONIZATION IN HOME CARE AND HOSPICE	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 801	RE-ENGINEERING THERAPY USING OASIS FOR IMPROVED CLINICAL AND FINANCIAL OUTCOMES	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 802	ELECTRONICALLY SHARING HOME CARE PATIENT RECORDS: ONE AGENCY'S EXPERIENCE	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 803	BRANCH OFFICES - KNOW WHEN TO HOLD THEM - KNOW WHEN TO FOLD THEM	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 804	RECOVERY AUDIT CONTRACTORS AND MEDICARE AUDITS: SUCCESSFUL APPEAL STRATEGIES AND COMPLIANCE TIPS	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 805	"SMOOTH SAILING AHEAD WITH MEDICARE": CHART A SAFE COURSE WITH CAHABA GBA	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 807	PALMETTO GBA: MEET YOUR MEDICARE REGIONAL HOME HEALTH INTERMEDIARY	CLASSROOM	01/2008-12/2008	1.5	0	0	NON-ACADEMIC
SESSION 808	FINANCIAL MANAGERS OPEN FORUM	CLASSROOM	01/2008-12/2008	1.5	0	0	NON-ACADEMIC
SESSION 809	HOW TO PROMOTE PATIENT SELF-MANAGEMENT: STRATEGIES AND SYSTEMS	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE

Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency
SESSION 810	DETERMINING THE ETIOLOGY OF FALLS IN THE ELDERLY: EVIDENCE BASED STRATEGIES TO ASSESS AND TREAT THE GERIATRIC PATIENT	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 813	HOSPICE FINANCIAL BENCHMARKS	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 814	HOSPICE COP SEMINAR "BE READY TO MEET THE NEW COPS" SUBPART D-ORGANIZATIONAL ENVIRONMENT	CLASSROOM	01/2008-12/2008	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	4TH ANNUAL PRIVATE DUTY LEADERSHIP SUMMIT & EXPOSITION JANUARY 2009						
GENERAL SESSION	OPENING GENERAL SESSION	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	TRACK 1- HUMAN RESOURCES						
SESSION 101	COACHING SUPERVISION: A WORKER EMPOWERMENT APPROACH TO SUPERVISION	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 201	BUSINESS OWNER TO BUSINESS LEADER: TAKING YOUR BUSINESS TO THE NEXT LEVEL	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 301	"RELEVANT INTEGRATION" A STRATEGY TO RETAIN YOUR MULTI-CULTURAL WORKFORCE AND BOOST CLIENT SATISFACTION	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 401	TAKING MARKET SHARE BY PROVIDING CAREGIVERS WHO ARE "ALZHEIMER'S WHISPERERS"	CLASSROOM	01/2009-12/2009	1.75	1.75	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 501	RISING TO NEW HEIGHTS: HR STRATEGIES TO HEL YOU CLIMB TO THE TOP	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	TRACK 2- MARKETING & BUSINESS DEVELOPMENT						
SESSION 102	PRIVATE DUTY 2020: ARE YOU READY?	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 202	DELIVER BEST WHAT YOUR CUSTOMERS WANT MOST	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 302	PERSONAL BRANDING : THE MAGIC IS IN YOUR MESSAGE	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 402	UNDERSTANDING YOUR AUDIENCE: IF YOU ARE TARGETING EVERYONE, YOU AREN'T READING ANYONE	CLASSROOM	01/2009-12/2009	1.75	1.75	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 502	SMART SALES AND MARKETING: DISCOVER SECRETS FROM THE MOST SUCCESSFUL AGENCIES THAT WILL CATAPULT REVENUES	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	TRACK 3 - OPERATIONS						
SESSION 103	ESSENTIAL PERSONNEL POLICIES TO COMPLY WITH EMPLOYMENT LAWS	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 203	STRATEGIES AND TOOLS TO IMPROVE YOUR SUCCESS WITH LONG-TERM CARE INSURANCE CLAIMS	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE

Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency
SESSION 303	ESSENTIAL REQUIREMENTS FOR THE FINANCIAL MANAGEMENT OF THE PRIVATE DUTY BUSINESS WITHIN A MULTI-LINE COMPANY	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 403	SELLING A PRIVATE DUTY AGENCY: A "HOW TO" ON TRAVELING A ROCKY ROAD	CLASSROOM	01/2009-12/2009	1.75	1.75	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 503	KNOCK, KNOCK: WHAT TO DO WHEN YOUR SURVEYOR ARRIVES	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
EDUCATION SES	CLIENT AS PARTNERS: CREATING A CLIENT LOYALTY CULTURE	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	2009 MARCH ON WASHINGTON & LAW SYMPOSIUM						
GENERAL SESSIO	OPENING GENERAL SESSION, WASHINGTON UPDATE	CLASSROOM	01/2009-12/2009	1	1	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 101	ONE YEAR LATER: THE EVOLVING FACE OF THE HOME HEALTH PPS AND ITS IMPACT ON THE PRACTICE OF HOME HEALTH CARE	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 102	ANSWERS FROM THE EXPERTS: CMS PANEL ON THE MEDICARE HOSPICE BENEFIT	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 103	THE FUTURE OF PRIVATE PLANS UNDER THE MEDICARE PROGRAM	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 104	HOME HEALTH QUALITY IMPROVEMENT (HHQI) CAMPAIGN - FINDINGS AND FUTURE PLANS	CLASSROOM	01/2009-12/2009	1.5	0	0	NON-ACADEMIC
SESSION 201	CMS PANEL ON HOME HEALTH REGULATORY & POLICY ISSUES	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 202	HOW TO MEET THE NEW HOSPICE COPS - CLINICAL, OPERATIONS, ADMINISTRATIVE AND LEGAL REQUIREMENTS	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 203	ADVOCACY FROM A TO Z - LOBBY YOUR MEMBER OF CONGRESS	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 204	ACCOUNTING FOR DIFFERENCES: DOES HOME HEALTH P4P RISK ADJUSTMENT ADEQUATELY ACCOUNT FOR PATIENT VARIATION?	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 301	WHAT LIES BENEATH: SHEDDING LIGHT ON VARIATIONS THROUGH THE STUDY OF HOME HEALTH CLAIMS DATA	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 302	BALANCING HOSPICE CLINICAL EXCELLENCE AND FINANCIAL STABILITY	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 303	UP CLOSE AND PERSONAL: THE OASIS-C ASSESSMENT INSTRUMENT	CLASSROOM	01/2009-12/2009	1.5	0	0	NON-ACADEMIC
SESSION 401	BACK TO BASICS - MEDICARE'S COVERAGE OF HOME HEALTH SERVICES	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 402	NOT JUST RED TAPE: IMPLICATIONS OF THE NEW PROVIDER ENROLLMENT REQUIREMENTS FOR COMPLIANCE ACTION	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 501	HIRING AND FIRING - DOING IT RIGHT THE FIRST TIME!	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 502	LEGAL ISSUES IN COMPETITION	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE

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SESSION 601	LEGAL ISSUES IN PATIENT FREEDOM OF CHOICE	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 602	THE IRS AND HOME CARE - ARE YOU COMPLIANT?	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	15TH ANNUAL FINANCIAL MANAGEMENT CONFERENCE AND EXPOSITION-JULY 2009						
	PRECONFERENCE ONE: GETTING THE GREATEST VALUE FROM HOME CARE AND HOSPICE TECHNOLOGIES						
SESSION 601	TODAY: ARE YOU RECEIVING THE GREATEST ROI FROM EXISTING HOME CARE TECHNOLOGIES?	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 602	TOMORROW: LEVERAGING BENEFITS OF SEPARATE SYSTEMS WITH AN INTEGRATED SYSTEMS APPROACH	CLASSROOM	01/2009-12/2009	1.25	1.25	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 603	DAY AFTER TOMORROW: LOOKING AT THE FUTURE OF HOME HEALTH TECHNOLOGY IN THE NEAR-TERM	CLASSROOM	01/2009-12/2009	1.75	1.75	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	PRECONFERENCE TWO: ESTABLISHING FINANCIAL SYSTEMS AND MAKING THE COST REPORT WORK FOR ALL						
SESSION 701	THE MEDICARE HHA COST REPORT AND ITS TRAIL OF DOCUMENTS, BLOOD, SWEAT AND TEARS	CLASSROOM	01/2009-12/2009	3	3	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 702	ESTABLISHING FUNDAMENTAL FINANCIAL SYSTEMS	CLASSROOM	01/2009-12/2009	2	2	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	PRE-CONFERENCE THREE: HOSPICE FINANCIAL MANAGEMENT		01/2009-12/2009				
SESSION 801	BENCHMARKING; COST MANAGEMENT; BILLING AND REPORTING; AND OPERATIONS INTEGRATION	CLASSROOM	01/2009-12/2009	3	3	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 802	FEASIBILITY OF DIRECT INPATIENT CARE; MANAGING GIT/RESIDENTIAL COST; WORKING WITHIN THE ANNUAL MEDICARE CAP; USE TELEHEALTH; AND FUNDRAISING AND MARKETING	CLASSROOM	01/2009-12/2009	2	2	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
EDUCATIONAL	NATIONAL UPDATE	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	GENERAL SESSION: HHFMA LEADERSHIP PANEL	CLASSROOM	01/2009-12/2009	1.67	1.67	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	TRACK 1 - COST CONTROL STRATEGIES						
SESSION 101	MANAGING NON-LABOR DIRECT COSTS	CLASSROOM	01/2009-12/2009	1.75	1.75	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 201	CLINICAL COMPENSATION: ALIGNING INCENTIVES INCREASES CASE CAPACITY, PRODUCTIVITY AND IMPROVES OUTCOMES WHILE CONTROLLING COSTS, EVEN IF UNDER A COLLECTIVE BARGAINING AGREEMENT	CLASSROOM	01/2009-12/2009	1.67	1.67	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 301	ACHIEVING COST EFFICIENCIES IN BACK OFFICE STAFFING AND STRUCTURE	CLASSROOM	01/2009-12/2009	1.67	1.67	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 401	ESTABLISHING COST CONTROLS IN WORKERS COMPENSATION AND UNEMPLOYMENT	CLASSROOM	01/2009-12/2009	1.67	1.67	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE

Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency
SESSION 501	EVALUATING EMPLOYEE HEALTH INSURANCE COSTS, STRUCTURES AND OPTIONS	CLASSROOM	01/2009-12/2009	1.67	1.67	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	TRACK 2 - SECURING REVENUES		01/2009-12/2009				
SESSION 102	FINANCIAL REPORTING: ACCESS TO CAPITAL MARKETS	CLASSROOM	01/2009-12/2009	1.75	1.75	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 202	PROVEN SUCCESS STRATEGIES FOR HOSPICE CAP MANAGEMENT	CLASSROOM	01/2009-12/2009	1.67	1.67	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 302	BENCHMARKING FOR HOME CARE AND HOSPICE: HEADING IN THE RIGHT DIRECTION	CLASSROOM	01/2009-12/2009	1.67	1.67	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 402	CONSOLIDATION STRATEGIES FOR NON-PROFIT AND FOR PROFIT COMPANIES	CLASSROOM	01/2009-12/2009	1.67	1.67	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 502	COMPLIANCE RISKS, PREVENTION AND MANAGEMENT TECHNIQUES	CLASSROOM	01/2009-12/2009	1.67	1.67	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	TRACK 3 - OVERALL PROGRAM MANAGEMENT		01/2009-12/2009				
SESSION 103	OPTIMIZING THE HOME CARE REVENUE CYCLE	CLASSROOM	01/2009-12/2009	1.75	1.75	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 203	DIVERSIFICATION AND GROWTH STRATEGIES: PRIVATE DUTY SERVICES AND MORE	CLASSROOM	01/2009-12/2009	1.67	1.67	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 303	THE FIVE DYSFUNCTIONS OF THE HOME CARE AND HOSPICE REFERRAL PROCESS: HOW MUCH ARE THEY COSTING YOUR ORGANIZATION?	CLASSROOM	01/2009-12/2009	1.67	1.67	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 403	EFFECTIVE FINANCIAL MANAGEMENT OF MEDICAID HOME CARE PROGRAMS	CLASSROOM	01/2009-12/2009	1.67	1.67	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 503	ACHIEVING OPTIMAL CLINICAL EPISODE MANAGEMENT AND FINANCIAL BALANCE	CLASSROOM	01/2009-12/2009	1.67	1.67	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	NAHC 28TH ANNUAL MEETING & EXPOSITION		01/2009-12/2009				
	THE 9TH ANNUAL CEO LEADERSHIP SCHOOL: BALANCING THE FIVE EQUITIES	CLASSROOM	01/2009-12/2009	3.5	3.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	A PANEL DISCUSSION: WHAT HEALTH CARE REFORM MEANS TO HOME CARE AND HOSPICE	CLASSROOM	01/2009-12/2009	2	2	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	PRE-CONFERENCE: EXPANDING HOSPICE - TAKING ADVANTAGE OF OPPORTUNITIES ACROSS THE CONTINUUM	CLASSROOM	01/2009-12/2009	6.25	6.25	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
	PRE-CONFERENCE: OASIS-C: WHAT YOU MUST KNOW!	CLASSROOM	01/2009-12/2009	4	4	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 101	URINARY AND CENTRAL VENOUS CATHETER CARE: BEST PRACTICES FOR INFECTION PREVENTION	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 102	MAXIMIZE THE IMPACT OF THE ENTIRE REHABILITATION TEAM: STRATEGIES FOR CLINICAL AND FINANCIAL SUCCESS	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 103	ICD-10 AND ITS EFFECT ON HOME HEALTH AGENCIES	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 104	MANAGING YOUR MANAGEMENT TIME FOR MAXIMUM RESULTS!	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE

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SESSION 105	PREDICTABLE SALES: A NEW FORM OF BUSINESS INTELLIGENCE	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 106	TRANSFORMATION FROM A PAPER WORLD TO A PAPERLESS EMR REQUIRES MORE THAN TECHNOLOGY	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 107	PARTNERING WITH MEDICARE CERTIFIED HOME HEALTH AGENCIES AND HOSPICES	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 108	ASSESS QUALITY AND IMPROVE PERFORMANCE: TOOLS FOR SUCCESS WITH THE NEW QAPI COP	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 109	HOSPICE COMPLIANCE ISSUES	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 110	MONITORING THE HOME HEALTH BILLING DEPARTMENT	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 201	CUTTING COSTS, NOT SERVICES	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 202	INDUSTRY PROSPECTUS: A REVIEW OF THE FINANCIAL HEALTH OF HOME CARE	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 203	THE CASE MANAGEMENT MODEL: PATIENT CENTERED CARE UNDER OASIS C AND P4P	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 204	MEDICAL ADULT DAY SERVICES DEMONSTRATION: THREE YEAR OUTCOMES	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 205	ENGAGE EMPLOYEES THROUGH APPLIED LEARNING SITUATIONS	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 206	DOCUMENTATION METHODS TO AVOID ADRS	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 207	MANAGING CASE MIX WEIGHT AND USING AGENCY RESOURCES EFFECTIVELY	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 208	STRATEGIES FOR PAY FOR PERFORMANCE: TH ROLE OF STANDARDIZED PATIENT EDUCATION	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 209	UNIQUE FUNDRAISING FOR NON-PROFIT AGENCIES	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 210	NO GEEKS ALLOWED: STRAIGHT TALK ABOUT LEADING TECHNOLOGY TRANSFORMATION AGENCY LEADERS	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 211	STARTING YOUR NEW PRIVATE DUTY AGENCY AND THE TOP 10 DECISIONS YOU NEED TO MAKE	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 212	PROVE YOUR WORTH TO CMS AND MEDPAC WITH EVIDENCE OF VALUE	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 213	THE NEWEST MEMBER OF THE IDT: HOSPICE MUSICIAN	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 301	LIES AND FINANCIAL STATEMENTS	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 302	IMPLEMENTING STRATEGIES TO PROPERLY HANDLE PAYMENT VARIANCES	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 303	TOTAL KNEE REPLACEMENT: UTILIZING EVIDENCE TO CREATE BEST PRACTICES IN HOME SERVICE DELIVERY	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE

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SESSION 304	THE PATHWAY TO PATIENT SATISFACTION	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 305	ENSURE YOUR FUTURE THROUGH RECRUITMENT AND RETENTION OF HOME HEALTH AIDES	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 306	CIVIL AND CRIMINAL LIABILITY REGARDING IDENTIFY THEFT AND DATA BREACHES	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 307	HOW POLICY TRENDS IMPACT THE HOME HEALTH INDUSTRY	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 308	PRESIDENT'S FORUM: PREDICTIONS FOR FUTURE SUCCESS	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 309	UTILIZATION AND OUTCOMES DATA TO ACHIEVE BEST PERFORMANCE AND GROW MARKET SHARE	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 310	ORIENTATION REDESIGN USING A LEARNING MANAGEMENT SYSTEM TO DELIVER TRAINING	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 311	HOW CERTIFIED HOME HEALTH-AGENCIES CAN SUCCEED IN PRIVATE DUTY HOME CARE	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 312	HOSPICE LEGAL UPDATE - A YEAR IN REVIEW	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 314	LIFE BEYOND THE FEAR OF DEATH - WHAT REALLY HAPPENS WHEN WE DIE?	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 315	LOOKING AT THE FUTURE OF HOME HEALTH TECHNOLOGY IN THE NEAR-TERM	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 316	HOSPICE AND LONG TERM HOME HEALTH CARE	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 401	CLINICAL COMPENSATION, PRODUCTIVITY, OUTCOMES AND A COLLECTIVE BARGAINING AGREEMENT	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 402	THERAPY DOCUMENTATION: WHAT'S REQUIRED AND THE FINANCIAL IMPACT	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 403	EASING & ENHANCING TRANSITION ACROSS CARE SETTINGS	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 404	MODELS TO SUPPORT AND FINANCIAL NEEDS	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 405	SHOW ME: A QI TOOL TO ENHANCE INTERDISCIPLINARY FUNCTIONAL ASSESSMENT	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 406	THE ABC'S OF MEDICARE ADVANTAGE: PROVIDER RELATIONSHIP AND PLANS	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 407	BEYOND PRODUCTIVITY STANDARDS	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 408	CUSTOMERS ONLY WANT TWO THINGS: PROVIDING EXTRAORDINARY HOME HEALTH CUSTOMER SERVICE	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 409	COMPONENTS AND STRATEGIES OF HEART FAILURE AND TELEHEALTH DISEASE MANAGEMENT PROGRAMS IN HOME CARE	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 410	MERGING OPPORTUNITIES BRINGS BETTER CARE, BETTER OUTCOMES, INCREASED FINANCIAL REWARDS	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE

Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency
SESSION 411	IMPROVING THE CLINICIAN'S USE OF DIGNITY CONSERVING CARE	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 412	PROVIDING HOSPICE SERVICES FOR LTC FACILITY RESIDENTS UNDER THE NEW COPS	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 413	A BUSINESS MODEL THAT GIVES BACK - MAKE A DIFFERENCE IN SOCIETY TO ACHIEVE SIGNIFICANCE	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 414	TEN PRINCIPLES OF LEGAL MARKETING	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 415	CHOW QIGONG (TRADITIONAL CHINESE MEDICINE): THE INTERNAL POWER TO EXCEL AT ALL LEVELS	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 416	HOSPITAL HOME CARE ASSOCIATION OF AMERICA OPEN FORUM	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 501	DRILLING INTO THE NEW COMPLEXITIES OF MEDICARE BILLING	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 502	PHYSICAL THERAPY IN A CHRONIC DISEASE MANAGEMENT MODEL	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 503	HOSPITAL AT HOME: A NEW FRONTIER FOR HOME HEALTH	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 504	BRIDGING THE GAP IN CLINICIAN PREPARATION FOR HOME CARE	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 506	HOME CARE VALUATIONS IN THE REAL WORLD: PUTTING THEORY INTO PRACTICE	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 507	NAVIGATING STANDARDS COMPLIANCE THROUGH THE EYES OF THE PATIENT	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 508	EASY WAYS TO BUILD BRAND IDENTITY IN A CROWDED MARKETPLACE	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 509	A HIGH-IMPACT MONTHLY MARKETING ROUTINE AIMED AT SUCCESS: BALANCE, STRENGTH, FLEXIBILITY AND ENDURANCE	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 510	COMPREHENSIVE INTERDISCIPLINARY ASSESSMENT	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 511	BALANCING HOSPICE CLINICAL EXCELLENCE AND FINANCIAL STABILITY	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 512	AN INNOVATIVE WOUND CARE PROGRAM	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 513	HOME HEALTH REGULATORY ROUND-UP	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 514	CONTRACT VS. EMPLOYEE: THE THERAPY DILEMMA	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 515	FINDING CLINICAL AND COST OUTCOMES THROUGH HOME TELEMONTORING	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 601	PROACTIVE PREVENTION OF OCCUPATIONAL FRAUD - SAFEGUARDING PROVIDER ASSETS	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 602	CRITICAL CHANGES TO FMLA CAN IMPACT AGENCY SUCCESS	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 603	A LOGICAL BEST FIT FOR A PATIENT - CENTERED MEDICAL HOME PHYSICIAN PARTNERSHIP	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE



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SESSION 604	OBQI-BASED CASE CONFERENCE-LIVE	CLASSROOM	01/2009-12/2009	1.5	0	0	NON-ACADEMIC
SESSION 605	TRAINING FOR EXCELLENCE: RAISING THE BAR FOR YOUR FIRST LINE MANAGERS	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 606	MEDICARE MANAGED CARE: CONTRACTING TO PROVIDE CARE AND NEGOTIATING PAYMENT RATES	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 607	EMERGENCY AND DISASTER PREPAREDNESS A COLLABORATIVE APPROACH TO PARAPROFESSIONAL SERVICE DELIVERY DURING EMERGENCY EVENTS	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 608	WHO SAYS YOU CAN'T TEACH HOME HEALTH AND HOSPICE NURSES TO SELL?	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 609	COMPUTERIZED DOCUMENTATION: HOW TO GET YOUR CLINICIANS ON BOARD	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 610	PERSONAL BRANDING: THE MAGIC IS IN YOUR MESSAGE	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 611	LESSONS LEARNED FROM OPENING A HOSPICE INPATIENT UNIT	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 612	WHAT'S NEW IN HOSPICE MEDICAL REVIEW?	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 613	COMPLETE DIABETES MANAGEMENT IN HOME HEALTH	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 614	MEDICARE ENROLLMENT AND MAINTAINING BILLING PRIVILEGES	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 615	NEW GRADUATE NURSE INTERNSHIP PROGRAM	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 616	COMPLIANCE TIPS: APPEALS STRATEGIES FOR RECOVERY AUDIT CONTRACTORS AND MEDICARE AUDITS	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 701	HOSPICE COST REPORT 1A	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 703	EPISODE MANAGEMENT IN A CLINICAL MANAGEMENT MODEL	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 704	IMPROVING REHABILITATION CLINICIAN DOCUMENTATION USING FOR REIMBURSEMENT	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 705	FINDING HUMOR IN HOME CARE FOR HEALTH & HARMONY	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 706	INTEGRATING NEW TECHNOLOGIES INTO COMPLIANCE TRAINING	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 707	SPOKES ALONE DON'T TURN THE WHEEL -- A CASE STUDY OF INTEGRATED CHANGE MANAGEMENT	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 708	CLINICAL AND FINANCIAL BENEFITS OF AN ADULT MENTAL HEALTH HOME CARE PROGRAM	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 709	IT'S ALL ABOUT RELATIONSHIPS	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 710	TELEMONITORING IN HOME HEALTH: NOW AND THE FUTURE	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE

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SESSION 711	A DEVELOPMENT MODEL FOR PRIVATE DUTY AGENCIES	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 712	COMPLIANCE SELF AUDIT-GETTING READY FOR SURVEYORS	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 713	HOW TO PARTNER WITH YOUR LOCAL VOLUNTEER HOSPICE	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 714	STANDARDIZING WOUND CARE AND IMPROVING PRODUCTIVITY WITH PROTOCOLS	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 715	BUILDING A COMPREHENSIVE PRECEPTOR PROGRAM IN HOME CARE: A STRATEGY FOR SUCCESS	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 716	MEET YOUR MEDICARE CLAIM CONTRACTOR: NATIONAL GOVERNMENT SERVICES	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 801	A LOVING AND GENTLE APPROACH TO CHALLENGING BEHAVIORS WITH ALZHEIMER'S PATIENTS	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 802	PALLIATIVE CARE IN ALL HEALTH CARE SETTINGS	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 803	THE ROLE OF REHABILITATION IN PRESSURE ULCER PREVENTION	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 804	CREATING MAXIMIZE RESULTS AND RETENTION OF HOME CARE EMPLOYEES	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 805	MEET YOUR MEDICARE CLAIM CONTRACTOR: PALMETTO GOVERNMENT BENEFIT ADMINISTRATORS	CLASSROOM	01/2009-12/2009	1.5	0	0	NON-ACADEMIC
SESSION 806	KEYS TO SUCCESSFUL GROWTH OF A HOSPITAL BASED HOME CARE AGENCY IN A RURAL MARKET	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 808	SHOOT FOR THE STARS: MAKE THE MOST OF YOUR MEDICARE JOURNEY WITH CAHABA GBA	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 809	PRIVATE DUTY OPEN FORUM	CLASSROOM	01/2009-12/2009	1.5	0	0	NON-ACADEMIC
SESSION 810	PUBLIC REPORTING OF HOSPICE QUALITY - UPDATE ON REPORT CARD DEMONSTRATION PROJECT	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 811	USING QUALITY REPORTS AND CR5567 DATA TO ENHANCE HOSPICE OPERATIONS	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 812	FINANCIAL MANAGERS OPEN FORUM	CLASSROOM	01/2009-12/2009	1.5	0	0	NON-ACADEMIC
SESSION 814	RECOVERY AUDIT CONTRACT PROGRAM (RAC): CMS OVERVIEW	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE
SESSION 815	NATIONAL GOVERNMENT SERVICES HOME HEALTH AND HOSPICE BILLING	CLASSROOM	01/2009-12/2009	1.5	1.5	COMBINABLE	INTERDISCIPLINARY/ ELECTIVE