

# University of Phoenix - Prior Learning Assessment - Corporate Articulation

## United Parcel Service

### Credit Recommendation Guide (CRG)



The following courses have been evaluated by Corporate Articulation to potentially fulfill General Education or Elective credits for an Undergraduate Degree. In order to receive any of the credits recommended below, students should submit supporting documents to Prior Learning Assessment. For more information on PLA visit: [ecampus.phoenix.edu/pla](http://ecampus.phoenix.edu/pla) or contact the department toll free at 866-440-4707.

\*NOTE: Fees are applicable for credits evaluated.

PLA will not award credit for certifications or coursework that duplicates the content of credits earned through PLA, transfer credit, National Testing Program credit or University of Phoenix.

Clock hour to semester credit hour conversions are made based on current academic standards as outlined in the academic policy of the University.

#### University of Phoenix Equivalency: (General Education or Elective category to which credit can be applied)

Combinable: Courses may only be combined with courses of similar content, modality and General Education/Elective areas.

Non-Academic: Lack of college level theory and/or principle necessary for credit recognition. Company specific and skill-based training.

Too Few Hours: Courses/training that cannot receive credit because they are less than 1 hour total in length. Similar content in a 1(+) hour timeframe may be eligible for credit.

Applicable Hours: Indicates the total amount of actual learning time. Any breaks or lunch time included in the initial clock hours have been removed.

Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency
2	SECOND INTERVIEW CERTIFICATION	CLASSROOM	01/2002-12/2005	2 HOURS	2	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
3	EFFECTIVE EMPLOYEE RELATION II	CLASSROOM	01/2002-12/2005	16 HOURS	16	0.5	INTERDISCIPLINARY/ELECTIVE
6	FACILITY SECURITY DESIGN	CLASSROOM	01/2002-12/2005	8 HOURS	8	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
7	BOMBS AND BOMB THREATS	CLASSROOM	01/2002-12/2005	8 HOURS	8	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
102	FACILITATOR SKILLS WORKSHOP	CLASSROOM	01/1999-12/2005	15 HOURS	15	0.5	COMMUNICATION ARTS
104	DUE DILIGENCE	CLASSROOM	01/1999-12/2005	2 HOURS	2	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
106	FINANCIAL PLANNING WORKSHOP	CLASSROOM	01/2001-12/2005	8 HOURS	8	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
107	MEDIA TRAINING-CORPORATE	CLASSROOM	01/1999-12/2005	8 HOURS	8	COMBINABLE	COMMUNICATION ARTS

Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency
108	CO-CHAIRLED H&S COMMUNICATION WORKSHOP	CLASSROOM	01/1996-12/2005	8 HOURS	8	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
109	COMPREHENSIVE H&S PROCESS	CLASSROOM	01/1996-12/2005	40 HOURS	40	2	INTERDISCIPLINARY/ELECTIVE
110	ACCIDENT INVEST WORKSHOP	CLASSROOM	01/1992-12/2005	8 HOURS	8	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
113	OCCUPATIONAL HEALTH ORIENTATION	CLASSROOM	01/2000-12/2005	20 HOURS	20	1	INTERDISCIPLINARY/ELECTIVE
116	COMPREHENSIVE H&S PROCESS	CLASSROOM	01/1997-12/2005	2 HOURS	2	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
119	INFORMATION MAPPING	CLASSROOM	01/2002-12/2005	24 HOURS	24	1	COMMUNICATION ARTS
120	AFFIRMATIVE ACTION WORKSHOP	CLASSROOM	01/1994-12/2005	2 HOURS	2	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
121	GOVERNMENT CONTRACTS	CLASSROOM	01/2000-12/2005	3 HOURS	3	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
126	WFPM WORKSHOP – STAFFING	CLASSROOM	01/1998-12/2005	32 HOURS	32	1.5	INTERDISCIPLINARY/ELECTIVE
127	WFPM WORKSHOP – INTERNAL RELATIONS	CLASSROOM	01/1998-12/2005	16 HOURS	16	0.5	INTERDISCIPLINARY/ELECTIVE
128	WFPM WORKSHOP – EXTERNAL RELATIONS	CLASSROOM	01/1998-12/2005	16 HOURS	16	0.5	INTERDISCIPLINARY/ELECTIVE
129	WFPM WORKSHOP – DIVERSITY	CLASSROOM	01/1998-12/2005	16 HOURS	16	0.5	INTERDISCIPLINARY/ELECTIVE
132	WFPM WORKSHOP – COMPLIANCE/AA PLANS	CLASSROOM	01/1998-12/2005	24 HOURS	24	1	INTERDISCIPLINARY/ELECTIVE
133	WFPM WORKSHOP – MANAGEMENT OF CCP REVIEW	CLASSROOM	01/2001-12/2005	16 HOURS	16	0.5	INTERDISCIPLINARY/ELECTIVE
134	WFPM WORKSHOP – INVEST RESPONSIBILITY	CLASSROOM	01/1998-12/2005	16 HOURS	16	0.5	INTERDISCIPLINARY/ELECTIVE
135	BLACK EXECUTIVE EXCHANGE PROGRAM	CLASSROOM	01/2002-12/2005	16 HOURS	16	0.5	INTERDISCIPLINARY/ELECTIVE
137	CAREER DEVELOPMENT WORKSHOP	CLASSROOM	01/1992-12/2005	4.5 HOURS	4.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
138	RECRUITING MODULE FOR RECRUITERS	CLASSROOM	01/1999-12/2005	12 HOURS	12	0.5	INTERDISCIPLINARY/ELECTIVE
145	COACHING AND REINFORCING	CLASSROOM	01/1990-12/2005	5 HOURS	5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
146	ANTI-TRUST COMPLIANCE TRAINING	CLASSROOM	01/2001-12/2005	2 HOURS	2	COMBINABLE	INTERDISCIPLINARY/ELECTIVE

Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency
149	LEARNING MAP 5 – INVESTING TO GROW	CLASSROOM	01/2001-12/2005	1.5 HOURS	1.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
150	CUSTOMER MANAGEMENT TRAINING PRIOR TO 3/95	CLASSROOM	01/1995-12/2005	8 HOURS	8	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
151	ALCOHOL/TRAINING HANDBOOK	CLASSROOM	01/1995-12/2005	1 HOURS	1	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
152	CUSTOMER ALCOHOL COMBINED TRAINING	CLASSROOM	01/1995-12/2005	0.5 HOURS	0.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
161	SPEECHWRITING WORKSHOP	CLASSROOM	01/2001-12/2005	5 HOURS	5	COMBINABLE	COMMUNICATION ARTS
162	RAPID ASSESSMENT & RECOVERY OF TROUBLED PROJECTS	CLASSROOM	01/2001-12/2005	2.5 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
163	SPM FOUNDATIONS	CLASSROOM	01/1999-12/2005	12 HOURS	12	0.5	INTERDISCIPLINARY/ELECTIVE
164	MANAGEMENT TRAINING CUSTOMER & ALCOHOL	CLASSROOM	01/1994-12/2005	8 HOURS	8	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
165	EMPLOYEE ASSISTANCE PROGRAM	CLASSROOM	01/1988-12/2005	2 HOURS	2	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
169	UPS DISPUTE RESOLUTION PROGRAM	CLASSROOM	01/1996-12/2005	20 HOURS	20	1	INTERDISCIPLINARY/ELECTIVE
173	TARGETED SELECTION WORKSHOP	CLASSROOM	01/1998-12/2005	20 HOURS	20	1	INTERDISCIPLINARY/ELECTIVE
174	EMPLOYMENT MANAGERS WORKSHOP	CLASSROOM	01/1998-12/2005	40 HOURS	40	2	INTERDISCIPLINARY/ELECTIVE
175	INTERVIEWER'S WORKSHOP	CLASSROOM	01/1995-12/2005	16 HOURS	16	0.5	COMMUNICATION ARTS
178	WHAT MATTERS MOST	CLASSROOM	01/1994-12/2005	4 HOURS	4	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
185	HAZARDOUS MATERIALS RESPIRATORY TRAINING	CLASSROOM	01/1993-12/2005	24 HOURS	24	1	INTERDISCIPLINARY/ELECTIVE
187	BCCP NEW EMPLOYEE ORIENTATION-INTERNATIONAL	CLASSROOM	01/1999-12/2005	5 HOURS	5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
190	HUB SBTS. (HSBTS)	CLASSROOM	01/1980-12/2005	120 HOURS	120	6	INTERDISCIPLINARY/ELECTIVE
196	BCCP NEW EMPLOYEE ORIENTATION - DOMESTIC	CLASSROOM	01/2001-12/2005	5 HOURS	5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
199	LEARNING MAP 2 – GO GLOBAL	CLASSROOM	01/1998-12/2005	1.5 HOURS	1.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
202	LABOR RELATION WORKSHOP	CLASSROOM	01/1999-12/2005	8 HOURS	8	COMBINABLE	INTERDISCIPLINARY/ELECTIVE

Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency
203	LEADERSHIP ACADEMY	CLASSROOM	01/2001-12/2005	40 HOURS	40	2	INTERDISCIPLINARY/ELECTIVE
204	LABOR RELATIONS MANAGER'S WORKSHOP	CLASSROOM	01/1995-12/2005	40 HOURS	40	2	INTERDISCIPLINARY/ELECTIVE
205	LABOR RELATIONS WORKSHOP – STAFF MANAGEMENT	CLASSROOM	01/1995-12/2005	8 HOURS	8	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
206	LABOR RELATIONS WORKSHOP	CLASSROOM	01/1995-12/2005	24 HOURS	24	1	INTERDISCIPLINARY/ELECTIVE
212	REGION CAMPAIGN TEAM WORKSHOP	CLASSROOM	01/2001-12/2005	16 HOURS	16	0.5	INTERDISCIPLINARY/ELECTIVE
220	NEW MANAGEMENT ORIENTATION	CLASSROOM	01/1994-12/2005	88 HOURS	88	4	INTERDISCIPLINARY/ELECTIVE
221	MANAGING INFORMATION TECHNOLOGY PROJECTS	CLASSROOM	01/1999-12/2005	20 HOURS	20	1	INTERDISCIPLINARY/ELECTIVE
222	SOFTWARE PROJECT MANAGEMENT	CLASSROOM	01/1999-12/2005	10 HOURS	10	0.5	SCIENCE/TECHNOLOGY
225	OSHA 501 SCHOOL	CLASSROOM	01/2002-12/2005	40 HOURS	40	2	INTERDISCIPLINARY/ELECTIVE
232	SOFTWARE RISK MANAGEMENT	CLASSROOM	01/1999-12/2005	12 HOURS	12	0.5	INTERDISCIPLINARY/ELECTIVE
233	SYSTEMS INTEGRATION PROJECT MANAGEMENT	CLASSROOM	01/1999-12/2005	24 HOURS	24	1	SCIENCE/TECHNOLOGY
235	PEOPLE WORKSHOP	CLASSROOM	01/1993-12/2005	20 HOURS	20	1	INTERDISCIPLINARY/ELECTIVE
240	BUSINESS CONDUCT COMPLIANCE WORKSHOP	CLASSROOM	01/1996-12/2005	4 HOURS	4	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
245	SAFETY MANAGEMENT TRAINING SCHOOL	CLASSROOM	01/2002-12/2005	40 HOURS	40	2	INTERDISCIPLINARY/ELECTIVE
246	MANAGING PROJECTS IN ORGANIZATIONS	CLASSROOM	01/1998-12/2005	24 HOURS	24	1	INTERDISCIPLINARY/ELECTIVE
248	PROJECT LEADERSHIP/MANAGEMENT/COMMUNICATION	CLASSROOM	01/1998-12/2005	40 HOURS	40	2	COMMUNICATION ARTS
249	SCHEDULING & COST CONTROL	CLASSROOM	01/1998-12/2005	40 HOURS	40	2	INTERDISCIPLINARY/ELECTIVE
250	RISK MANAGEMENT	CLASSROOM	01/1998-12/2005	24 HOURS	24	1	INTERDISCIPLINARY/ELECTIVE
251	PROJECT MANAGEMENT APPLICATIONS	CLASSROOM	01/1998-12/2005	40 HOURS	40	2	INTERDISCIPLINARY/ELECTIVE
254	CONTRACTING FOR PROJECT MANAGERS	CLASSROOM	01/1998-12/2005	16 HOURS	16	0.5	INTERDISCIPLINARY/ELECTIVE

Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency
255	QUALITY FOR PROJECT MANAGERS	CLASSROOM	01/1998-12/2005	24 HOURS	24	1	INTERDISCIPLINARY/ELECTIVE
259	INTERNATIONAL CONTRACTING	CLASSROOM	01/2002-12/2005	40 HOURS	40	2	INTERDISCIPLINARY/ELECTIVE
260	SUPERVISOR BASIC TRAINING SCHOOL (SBTS)	CLASSROOM	01/1962-12/2005	40 HOURS	40	2	INTERDISCIPLINARY/ELECTIVE
261	SUPERVISOR LEADERSHIP SCHOOL (SLS)	CLASSROOM	01/1993-12/2005	108 HOURS	108	5	INTERDISCIPLINARY/ELECTIVE
262	MANAGER LEADERSHIP SCHOOL (MLS)	CLASSROOM	01/1995-12/2005	80 HOURS	80	4	INTERDISCIPLINARY/ELECTIVE
263	EXECUTIVE LEADERSHIP SCHOOL (ELS)	CLASSROOM	01/1993-12/2005	40 HOURS	40	2	INTERDISCIPLINARY/ELECTIVE
264	INTERNATIONAL PROJECT MANAGEMENT	CLASSROOM	01/1998-12/2005	24 HOURS	24	1	INTERDISCIPLINARY/ELECTIVE
265	SOFTWARE PROJECT MANAGEMENT	CLASSROOM	01/1998-12/2005	8 HOURS	8	COMBINABLE	SCIENCE/TECHNOLOGY
268	MANAGING SOFTWARE QUALITY	CLASSROOM	01/1998-12/2005	24 HOURS	24	1	SCIENCE/TECHNOLOGY
271	SOFTWARE TESTING METHODS	CLASSROOM	01/1998-12/2005	24 HOURS	24	1	SCIENCE/TECHNOLOGY
272	TELECOM PRINCIPLES /PROJECT MANAGEMENT	CLASSROOM	01/1998-12/2005	24 HOURS	24	1	SCIENCE/TECHNOLOGY
274	TRAINING MANAGER WORKSHOP	CLASSROOM	01/1994-12/2005	28 HOURS	28	1	INTERDISCIPLINARY/ELECTIVE
275	TLA PROCESS TRAINING	CLASSROOM	01/1986-12/2005	1.5 HOURS	1.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
276	2004ATION SKILLS	CLASSROOM	01/2002-12/2005	2 HOURS	2	COMBINABLE	COMMUNICATION ARTS
281	COMMUNITY INVESTMENT STRATEGY	CLASSROOM	01/1996-12/2005	2 HOURS	2	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
283	COMMUNITY RELATIONS CONFERENCE TRAINING	CLASSROOM	01/1999-12/2005	3 HOURS	3	COMBINABLE	COMMUNICATION ARTS
284	COUNTDOWN	CLASSROOM	01/1998-12/2005	24 HOURS	24	1	INTERDISCIPLINARY/ELECTIVE
285	RE2004ING UPS	CLASSROOM	01/1998-12/2005	2 HOURS	2	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
288	INSIDER TRADING TRAINING	CLASSROOM	01/1999-12/2005	1 HOURS	1	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
290	ADA COMPLIANCE TRAINING/KEY PRINCIPLES	CLASSROOM	01/1999-12/2004	12 HOURS	12	0.5	INTERDISCIPLINARY/ELECTIVE

Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency
291	MAKING GLOBAL CONNECT 2000	CLASSROOM	01/2000-12/2005	2 HOURS	2	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
292	ACCOUNTING STRATEGY MAJOR SALE	CLASSROOM	01/2000-12/2005	24 HOURS	24	1	INTERDISCIPLINARY/ELECTIVE
293	REQS. MANAGEMENT – KEY TO PROJECT SUCCESS	CLASSROOM	01/2001-12/2005	24 HOURS	24	1	INTERDISCIPLINARY/ELECTIVE
298	CORPORATE REPUTATION MANAGEMENT	CLASSROOM	01/1998-12/2005	8 HOURS	8	COMBINABLE	COMMUNICATION ARTS
299	ANTI – CORRUPTION TRAINING	CLASSROOM	01/2000-12/2005	1.5 HOURS	1.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
314	AIS 4.1 AUTOMATIC INFORMATION SYSTEMS	CLASSROOM	01/1990-12/2005	24 HOURS	24	1	INTERDISCIPLINARY/ELECTIVE
325	STUDY TEAM (CAST)	CLASSROOM	01/1995-12/2005	40 HOURS	40	2	SCIENCE/TECHNOLOGY
326	ENVIRONMENTAL TRAINING -CENTER BUSINESS TEAM	CLASSROOM	01/1997-12/2005	2 HOURS	2	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
328	PRODUCT SERVICE REPORTING SEM.	CLASSROOM	01/1999-12/2005	3 HOURS	3	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
333	ENVIRONMENTAL FACILITY AUDIT TRAINING	CLASSROOM	01/2002-12/2005	16 HOURS	16	0.5	INTERDISCIPLINARY/ELECTIVE
334	HOUSEKEEPING MANAGEMENT WORKSHOP	CLASSROOM	01/2002-12/2005	4 HOURS	4	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
335	WORK MEASURE WORKSHOP -HOUSE	CLASSROOM	01/2002-12/2005	4 HOURS	4	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
336	WORK MEASURE WORKSHOP - MAINTENANCE	CLASSROOM	01/2002-12/2005	4 HOURS	4	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
340	CBM/ND-ENVIRON ROLES & RESPONSIBILITY	CLASSROOM	01/1998-12/2005	1.5 HOURS	1.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
341	CBT/ND-ASBESTOS	CLASSROOM	01/1998-12/2005	1 HOURS	1	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
342	CBT/ND-AUTOMOTIVE ENVIRONMENT	CLASSROOM	01/1998-12/2005	1 HOURS	1	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
348	CROSS FUNCTION PROJECT MANAGEMENT	CLASSROOM	01/1999-12/2005	40 HOURS	40	2	INTERDISCIPLINARY/ELECTIVE
350	AUTOMOTIVE 2007 2004A	CLASSROOM	01/1999-12/1999	2 HOURS	2	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
354	AIS 2.0 TRAINING	CLASSROOM	01/2000-12/2005	6 HOURS	6	COMBINABLE	SCIENCE/TECHNOLOGY
358	COST ANALYSIS COMPUTER TRAINING	CLASSROOM	01/2000-12/2005	16 HOURS	16	0.5	INTERDISCIPLINARY/ELECTIVE

Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency
401	REGION PROJECT ENGINEER WORKSHOP	CLASSROOM	01/2002-12/2005	40 HOURS	40	2	INTERDISCIPLINARY/ELECTIVE
403	QIP CERTIFICATION	CLASSROOM	01/1999-12/2005	4 HOURS	4	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
404	BUSINESS PROCESS IMPROVEMENT WORKSHOP	CLASSROOM	01/2002-12/2005	16 HOURS	16	0.5	INTERDISCIPLINARY/ELECTIVE
406	DISPATCH IMPROVEMENT PROCEDURES	CLASSROOM	01/2001-12/2005	40 HOURS	40	2	INTERDISCIPLINARY/ELECTIVE
407	FACILITIES ENGINEER WORKSHOP	CLASSROOM	01/2002-12/2005	40 HOURS	40	2	INTERDISCIPLINARY/ELECTIVE
408	SATURDAY DISPATCH SYSTEM WORKSHOP	CLASSROOM	01/2001-12/2005	24 HOURS	24	1	INTERDISCIPLINARY/ELECTIVE
409	DISTRICT PROJECT ENGINEER WORKSHOP	CLASSROOM	01/2002-12/2005	40 HOURS	40	2	INTERDISCIPLINARY/ELECTIVE
410	CONTROLLED DISPATCH	CLASSROOM	01/2002-12/2005	16 HOURS	16	0.5	INTERDISCIPLINARY/ELECTIVE
411	IE BASIC SKILLS – DOMESTIC	CLASSROOM	01/2002-12/2005	80 HOURS	80	4	SCIENCE/TECHNOLOGY
416	FDR TOOLS TRAINING	CLASSROOM	01/2002-12/2005	5 HOURS	5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
418	OJS WORKSHOP	CLASSROOM	01/1999-12/2005	35 HOURS	35	1.5	INTERDISCIPLINARY/ELECTIVE
424	EFFECTIVE EMPLOYEE RELATIONS	CLASSROOM	01/2004-12/2005	2.5 HOURS	2.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
426	PRELOAD CORNERSTONE TRAINING WORKSHOP	CLASSROOM	01/2001-12/2005	16 HOURS	16	0.5	INTERDISCIPLINARY/ELECTIVE
428	CUSTOMER CENTER STRATEGY TRAINING	CLASSROOM	01/2004-12/2005	4 HOURS	4	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
432	DEVELOP OUR SKILLS – SELECT & PREPARATION	CLASSROOM	01/2002-12/2005	8 HOURS	8	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
434	DEVELOP OUR SKILLS – INSIDE AM/PM	CLASSROOM	01/2002-12/2005	8 HOURS	8	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
439	GOAL SETTING TRAINING PILOT	CLASSROOM	01/2004-12/2005	1.5 HOURS	1.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
441	LOOP PRINCIPLES & CONTROLLED DISPATCH (CD)	SELF- PACED	02/2004-12/2005	5 HOURS	5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
442	DISPATCH PLANNING SYSTEM (DPS)	CLASSROOM	01/2001-12/2005	8 HOURS	8	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
443	CENTER OF THE FUTURE (COF)-PACKAGE DISPATCH SUPERVISOR WORKSHOP	CLASSROOM	02/2004-12/2005	5 DAYS	32.5	1.5	INTERDISCIPLINARY/ELECTIVE

Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency
445	PACKAGE TIME STUDY WORKSHOP	CLASSROOM	02/2005-12/2005	9 DAYS	58.5	2.5	INTERDISCIPLINARY/ELECTIVE
446	HUBTOOLS TRAINING	CLASSROOM	01/2002-12/2005	5 HOURS	5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
449	STEP II - SALES	CLASSROOM	02/2004-12/2005	5 DAYS	32.5	1.5	INTERDISCIPLINARY/ELECTIVE
452	PRELOAD ASSIST SYSTEM	CLASSROOM	01/2001-12/2005	1 HOURS	1	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
455	HUB SIMULATION WORKSHOP	CLASSROOM	01/2002-12/2005	1 HOURS	1	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
459	UPS SCS MNUS REFRESHER	CLASSROOM	02/2004-12/2005	0.75 HOURS	0.75	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
460	OPS MANAGEMENT AND SCHEDULING	CLASSROOM	01/2002-12/2005	5 HOURS	5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
461	DISPATCH PLANNING WORKSHOP	CLASSROOM	01/2002-12/2005	16 HOURS	16	0.5	INTERDISCIPLINARY/ELECTIVE
463	FEEDER PLANNING WORKSHOP	CLASSROOM	01/2002-12/2005	24 HOURS	24	1	INTERDISCIPLINARY/ELECTIVE
464	PRELOAD PLANNING WORKSHOP	CLASSROOM	01/2002-12/2005	20 HOURS	20	1	INTERDISCIPLINARY/ELECTIVE
465	FEEDER PLANNING TOOL	CLASSROOM	01/2001-12/2005	3 HOURS	3	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
466	STEP III - SALES	CLASSROOM	03/2004-12/2005	10 DAYS	65	3	INTERDISCIPLINARY/ELECTIVE
467	INCOTERMS 2000	SELF- PACED	03/2004-12/2005	2 HOURS	2	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
469	CENTER OF THE FUTURE (COF)-PACKAGE DIVISION MANAGER	CLASSROOM	03/2004-12/2005	2 DAYS	13	0.5	INTERDISCIPLINARY/ELECTIVE
475	TALENT MANAGEMENT SYSTEMS (TMS) CAREER DEVELOPMENT TRAINING (MGR)	CLASSROOM	05/2004-12/2005	8 HOURS	8	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
476	TALENT MANAGEMENT SYSTEMS (TMS) CAREER DEVELOPMENT TRAINING (EMPLOYEE)	CLASSROOM	05/2004-12/2005	8 HOURS	8	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
479	BPI PROCESS MAPPING	CLASSROOM	01/2004-12/2005	4 DAYS	26	1	INTERDISCIPLINARY/ELECTIVE
480	DISPATCH PLANNING WORKSHOP	CLASSROOM	01/1999-12/2005	16 HOURS	16	0.5	INTERDISCIPLINARY/ELECTIVE
481	FEEDER PROPERTY WORKSHOP	CLASSROOM	01/1999-12/2005	24 HOURS	24	1	INTERDISCIPLINARY/ELECTIVE
482	HUB PLANNING WORKSHOP	CLASSROOM	01/1999-12/2005	40 HOURS	40	2	INTERDISCIPLINARY/ELECTIVE



Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency
483	LOAD PLANNING WORKSHOP	CLASSROOM	01/1999-12/2005	20 HOURS	20	1	INTERDISCIPLINARY/ELECTIVE
484	PACKAGE TIME STUDY DAD WORKSHOP	CLASSROOM	01/1999-12/2005	24 HOURS	24	1	INTERDISCIPLINARY/ELECTIVE
485	PACKAGE TIME STUDY MOM WORKSHOP	CLASSROOM	01/1999-12/2005	16 HOURS	16	0.5	INTERDISCIPLINARY/ELECTIVE
486	PACKAGE TOOLS TRAINING	CLASSROOM	01/2000-12/2005	5 HOURS	5	COMBINABLE	SCIENCE/TECHNOLOGY
487	PRELOAD PLANNING WORKSHOP	CLASSROOM	01/1999-12/2005	20 HOURS	20	1	INTERDISCIPLINARY/ELECTIVE
488	BOXLINE WORKSHOP - BASIC	CLASSROOM	01/2000-12/2005	20 HOURS	20	1	INTERDISCIPLINARY/ELECTIVE
489	STRUCTURED INTERVIEW TRAINING	SELF- PACED	05/2004-12/2005	5 HOURS	5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
495	HUB/LOCAL SORT MEASUREMENT TRAINING	CLASSROOM	01/2001-12/2005	14 HOURS	14	0.5	SCIENCE/TECHNOLOGY
504	UPS FREIGHT SERVICE LEADERSHIP	CLASSROOM	01/2001-12/2005	20 HOURS	20	1	INTERDISCIPLINARY/ELECTIVE
506	AIR RAMP SAFETY SCHOOL	CLASSROOM	01/1995-12/2004	30 HOURS	30	1.5	INTERDISCIPLINARY/ELECTIVE
508	AIR PLANNER WORKSHOP	CLASSROOM	01/2000-12/2005	75 HOURS	75	3.5	INTERDISCIPLINARY/ELECTIVE
512	CODA: INTRO AND BASIC TOPICS	SELF- PACED	08/2004-12/2005	6 HOURS	6	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
517	AIR MANAGEMENT TRAINING SCHOOL	CLASSROOM	01/1985-12/2004	70 HOURS	70	3.5	INTERDISCIPLINARY/ELECTIVE
519	WEIGHT & BALANCE WORKSHOP	CLASSROOM	01/1997-12/2005	46 HOURS	46	2	SCIENCE/TECHNOLOGY
520	CORP SUSTAINABILITY UPDATE	CLASSROOM	08/2004-12/2005	0.75 HOURS	0	0	TOO FEW HOURS
521	CENTER OF THE FUTURE (COF)-OPERATIONS MANAGEMENT SPECIALISTS (OMS) PEOPLE AND COMMUNICATION	CLASSROOM	09/2004-12/2005	5 HOURS	5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
522	FACILITATOR DEVELOPMENT - BASIC	CLASSROOM	01/1997-12/2005	16 HOURS	16	0.5	INTERDISCIPLINARY/ELECTIVE
523	CENTER OF THE FUTURE (COF) - OPERATIONS MANAGEMENT SPECIALISTS (OMS) PACKAGE CENTER PAYROLL	CLASSROOM	09/2004-12/2005	5 HOURS	5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
524	CENTER OF THE FUTURE (COF)-OPERATIONS MANAGEMENT SPECIALISTS (OMS) ROLE & RESPONSIBILITY	CLASSROOM	09/2004-12/2005	5 HOURS	5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE

Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency
525	CENTER OF THE FUTURE (COF) - OPERATIONS MANAGEMENT SPECIALISTS (OMS) DISPATCH PART 1	CLASSROOM	09/2004-12/2005	5 HOURS	5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
526	CENTER OF THE FUTURE (COF) - OPERATIONS MANAGEMENT SPECIALISTS (OMS) DISPATCH PART 2	CLASSROOM	09/2004-12/2005	5 HOURS	5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
527	CENTER OF THE FUTURE (COF) - OPERATIONS MANAGEMENT SPECIALISTS (OMS) CUSTOMER CARE	CLASSROOM	09/2004-12/2005	5 HOURS	5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
528	FOCUS ON COMPLIANCE 2005	CLASSROOM	01/2005-12/2005	1 HOURS	1	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
529	CUSTOMER CENTER (CC) ADVANCED CUSTOMER SERVICE	SELF- PACED	08/2004-12/2005	1 HOURS	1	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
530	UPSCO-DESIGNEE COURSE	CLASSROOM	01/1994-12/2005	2 HOURS	2	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
531	INSIDE AM TRAINING/JOB SETUP	SELF- PACED	06/2004-12/2005	2 HOURS	2	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
533	INSIDE PM TRAINING/JOB SETUP	SELF- PACED	09/2004-12/2005	2 HOURS	2	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
535	CUSTOMS AFFAIRS COMPLIANCE TRAINING	CLASSROOM	01/2000-12/2005	16 HOURS	16	0.5	INTERDISCIPLINARY/ELECTIVE
537	INTRODUCTION TO EXPORT	SELF- PACED	10/2004-12/2005	4 HOURS	4	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
539	PLANNING FOR HELPER AREAS	SELF- PACED	08/2004-12/2005	2 HOURS	2	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
540	AIR HUB SCHOOL	CLASSROOM	01/1999-12/2004	80 HOURS	80	4	INTERDISCIPLINARY/ELECTIVE
550	AIRCRAFT MANAGEMENT CRITICAL SKILLS SEMINAR	CLASSROOM	01/2001-12/2004	16 HOURS	16	0.5	INTERDISCIPLINARY/ELECTIVE
553	MANAGEMENT ASSESSMENT AND PROMOTION PROCESS (MAPP) PANEL MEMBER TRAINING	CLASSROOM	01/2005-12/2005	1/2 DAY	3.25	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
554	MANAGEMENT ASSESSMENT AND PROMOTION PROCESS (MAPP) PROCESS TRAINING	CLASSROOM	01/2005-12/2005	1 DAY	6.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
557	INTRODUCTION TO INBOUND TRANSPORTATION	SELF- PACED	12/2004-12/2005	4 HOURS	4	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
559	POST ON ROAD SUPERVISOR (ORS) BASIC TRAINING WORKSHOP	CLASSROOM	01/2005-12/2005	6 DAYS	39	1.5	INTERDISCIPLINARY/ELECTIVE
562	BUYER FOCUSED PROSPECTING	CLASSROOM	01/2005-12/2005	8 HOURS	8	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
563	DPS V. 3.0 CBT	SELF- PACED	01/2005-12/2005	2 HOURS	2	COMBINABLE	INTERDISCIPLINARY/ELECTIVE

Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency
564	CALIFORNIA ANTI-HARASSMENT TRAINING	CLASSROOM	01/2005-12/2005	2 HOURS	2	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
566	CD/DISPATCH PLANNING SERVICE (DPS) WORKSHOP	CLASSROOM	02/2005-12/2005	3 DAYS	19.5	0.5	INTERDISCIPLINARY/ELECTIVE
567	TRADE AGREEMENTS: ADVANCED NAFTA (NORTH AMERICAN FREE TRADE AGREEMENT)	SELF- PACED	01/2005-12/2005	1 HOURS	1	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
568	CUSTOMS-TRADE PARTNERSHIP AGAINST TERRORISM (C-TPAT) OVERVIEW	SELF- PACED	01/2005-12/2005	0.5 HOURS	0.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
571	FAA ALCOHOL TRAINING	CLASSROOM	01/1998-12/2005	2 HOURS	2	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
576	ANTI DUMPING OVERVIEW	SELF- PACED	01/2005-12/2005	0.5 HOURS	0.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
577	TRADE AGREEMENTS PART 1	SELF- PACED	01/2005-12/2005	0.5 HOURS	0.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
579	SPECIAL ENTRIES: EXCISE TAX	SELF- PACED	01/2005-12/2005	1 HOURS	1	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
583	POWER OF ATTORNEY - IMPORT	SELF- PACED	01/2005-12/2005	0.5 HOURS	0.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
585	CAPTAINS LEADERSHIP WORKSHOP	CLASSROOM	01/1999-12/2005	20 HOURS	20	1	INTERDISCIPLINARY/ELECTIVE
592	EMS SALES TRAINING	CLASSROOM	03/2005-12/2005	4 HOURS	4	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
595	SUPPLY CHAIN TRAINING PROGRAM	CLASSROOM	03/2005-12/2005	2 DAYS	13	0.5	INTERDISCIPLINARY/ELECTIVE
598	PACKAGE CENTER INFORMATION SYSTEM CBT	SELF- PACED	03/2005-12/2005	2 HOURS	2	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
599	TOXIC SUBSTANCES CONTROL ACT	SELF- PACED	02/2005-12/2005	1 HOURS	1	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
609	GBS-CM	CLASSROOM	03/2005-12/2005	24 HOURS	24	0.5	INTERDISCIPLINARY/ELECTIVE
612	QUEST FOR QUALITY WORKSHOP	CLASSROOM	04/2005-12/2005	4.5 HOURS	4.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
619	POLICY - IMPORTER OF RECORD	SELF- PACED	05/2005-12/2005	1 HOURS	1	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
634	REVIEWER AIR & OCEAN BROKERAGE	SELF- PACED	04/2005-12/2005	1 HOURS	1	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
635	UPSCO DESIGNEE WEIGHT AND BALANCE (W&B) INSTRUCTOR	CLASSROOM	06/2005-12/2005	8 DAYS	52	2.5	INTERDISCIPLINARY/ELECTIVE
637	UPS MI INTERNATIONAL MAIL SALES TRAIN	CLASSROOM	01/2005-12/2005	3 HOURS	3	COMBINABLE	INTERDISCIPLINARY/ELECTIVE

Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency
639	COUNTERVAILING DUTY	SELF- PACED	04/2005-12/2005	0.5 HOURS	0.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
640	TRADE AGREEMENTS PART 2	SELF- PACED	04/2005-12/2005	0.5 HOURS	0.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
641	TRADE AGREEMENTS PART 3	SELF- PACED	04/2005-12/2005	0.5 HOURS	0.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
642	TRADE AGREEMENTS PART 4	SELF- PACED	04/2005-12/2005	0.5 HOURS	0.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
650	BEHAVIORAL ANALYSIS WORKSHOP	CLASSROOM	01/1983-12/2005	40 HOURS	40	2	COMMUNICATION ARTS
702	TEMPORARY IMPORT BOND (TIB)	SELF- PACED	05/2005-12/2005	0.5 HOURS	0.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
705	INTERPERSONAL SKILLS TRAINING	CLASSROOM	01/2001-12/2005	12 HOURS	12	0.5	COMMUNICATION ARTS
710	STRATEGIC SUPPLY MANAGEMENT	CLASSROOM	01/1999-12/2005	16 HOURS	16	0.5	INTERDISCIPLINARY/ELECTIVE
711	SYNCHRONIZED SOLUTIONS-INBOUND	CLASSROOM	05/2005-12/2005	1 DAY	6.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
712	UPS DIVERSITY KNOWLEDGE MAP	CLASSROOM	06/2005-12/2005	2 HOURS	2	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
713	BOND: SURETY BONDS	SELF- PACED	05/2005-12/2005	1 HOURS	1	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
716	EMERGENCY SALES TRAINING	CLASSROOM	05/2005-12/2005	1 DAY	6.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
718	SALES TRAINING MANAGER WORKSHOP	CLASSROOM	05/2005-12/2005	2 DAYS	13	0.5	INTERDISCIPLINARY/ELECTIVE
727	LESSONS FOR LEADS	CLASSROOM	09/2004-12/2005	1 DAY	6.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
728	MANAGING FOR RESULTS	CLASSROOM	09/2004-12/2005	3 HOURS	3	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
765	NEW AUDIT SUPERVISOR TRAINING	CLASSROOM	01/1997-12/2005	40 HOURS	40	2	INTERDISCIPLINARY/ELECTIVE
811	2004ING THE WINNING CASE	CLASSROOM	01/2002-12/2005	24 HOURS	24	1	COMMUNICATION ARTS
814	SPIN MARKETING	CLASSROOM	01/2002-12/2005	8 HOURS	8	COMBINABLE	COMMUNICATION ARTS
818	SALES INCENTIVE PLAN – 2001	CLASSROOM	01/2000-12/2005	5 HOURS	5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
824	MAKING MAJOR SALES	CLASSROOM	01/1992-12/2005	16 HOURS	16	0.5	INTERDISCIPLINARY/ELECTIVE

Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency
835	MAJOR ACCOUNT STRATEGY WORKSHOP	CLASSROOM	01/2002-12/2005	16 HOURS	16	0.5	INTERDISCIPLINARY/ELECTIVE
837	STRATEGY PLANNING	CLASSROOM	01/1999-12/2005	8 HOURS	8	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
840	PUBLIC AFFILIATION & CONGRESS AWARENESS TRAINING	CLASSROOM	01/1999-12/2005	6 HOURS	6	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
841	CONGRESSIONAL AWARENESS DISTRICT WORKSHOP	CLASSROOM	01/1999-12/2005	6 HOURS	6	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
852	E-COMMERCE UNIVERSITY	CLASSROOM	01/2001-12/2005	40 HOURS	40	2	INTERDISCIPLINARY/ELECTIVE
860	BIA PROCESS (LEVEL 2)	CLASSROOM	01/1999-12/1999	8 HOURS	8	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
867	SPEAKEASY: TAKE CHARGE	CLASSROOM	01/2002-12/2005	16 HOURS	16	0.5	COMMUNICATION ARTS
868	SPEAKEASY: TAKE THE NEXT STEP	CLASSROOM	01/2002-12/2005	8 HOURS	8	COMBINABLE	COMMUNICATION ARTS
869	SPEECHWORKS/PERSUASIVE SPEAKING	CLASSROOM	01/2002-12/2005	16 HOURS	16	0.5	COMMUNICATION ARTS
871	PROJECT MANAGEMENT	CLASSROOM	01/1999-12/2005	16 HOURS	16	0.5	INTERDISCIPLINARY/ELECTIVE
872	ADVANCED PHARMASIM	CLASSROOM	01/1999-12/2004	24 HOURS	24	1	INTERDISCIPLINARY/ELECTIVE
873	MARKETING PRINCIPLES	CLASSROOM	01/1999-12/2005	16 HOURS	16	0.5	INTERDISCIPLINARY/ELECTIVE
874	ADVANCED STRATEGY SIMULATION WORKSHOP	CLASSROOM	01/1999-12/2004	16 HOURS	16	0.5	INTERDISCIPLINARY/ELECTIVE
875	MARKETING NEGOTIATION SKILLS WORKSHOP	CLASSROOM	01/1999-12/2005	16 HOURS	16	0.5	INTERDISCIPLINARY/ELECTIVE
876	STRATEGY FORMULATION	CLASSROOM	01/1999-12/2005	16 HOURS	16	0.5	INTERDISCIPLINARY/ELECTIVE
877	SSNII-NEGOTIATING UPS VALUE	CLASSROOM	01/2000-12/2005	16 HOURS	16	0.5	INTERDISCIPLINARY/ELECTIVE
878	INTERNATIONAL SEMINAR	CLASSROOM	01/2001-12/2005	28 HOURS	28	1	INTERDISCIPLINARY/ELECTIVE
879	MANAGEMENT REINFORCEMENT WORKSHOP	CLASSROOM	01/1998-12/2005	4 HOURS	4	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
881	SITUATION SALES NEGOTIATIONS	CLASSROOM	01/1998-12/2005	16 HOURS	16	0.5	INTERDISCIPLINARY/ELECTIVE
882	WINNING IN PRICE NEGOTIATIONS	CLASSROOM	01/1998-12/2005	8 HOURS	8	COMBINABLE	INTERDISCIPLINARY/ELECTIVE

Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency
883	BUILDING CUSTOMER RELATIONS	CLASSROOM	01/1998-12/2005	16 HOURS	16	0.5	COMMUNICATION ARTS
884	MANAGING FOR SALES EXCELLENCE	CLASSROOM	01/1998-12/2005	24 HOURS	24	1	INTERDISCIPLINARY/ELECTIVE
885	CRM. PROCESS LEVEL 2/3 TRAINING	CLASSROOM	01/1999-12/2005	24 HOURS	24	1	INTERDISCIPLINARY/ELECTIVE
886	2-DAY STRATEGY & PLANNING	CLASSROOM	01/1999-12/2004	16 HOURS	16	0.5	INTERDISCIPLINARY/ELECTIVE
887	SPEAKEASY/TALK SO PEOPLE LISTEN	CLASSROOM	01/1999-12/2005	24 HOURS	24	1	COMMUNICATION ARTS
888	ELECTRONIC COMMERCE SOLUTIONS	CLASSROOM	01/2000-12/2005	3 HOURS	3	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
889	SPEAKEASY/MAKE VISUALS WORK	CLASSROOM	01/1999-12/2005	16 HOURS	16	0.5	COMMUNICATION ARTS
890	SPEAKEASY/PLAN FOR RESULTS	CLASSROOM	01/1999-12/2005	8 HOURS	8	COMBINABLE	COMMUNICATION ARTS
891	SALES TRAINING-BASIC	CLASSROOM	01/1999-12/2005	60 HOURS	60	3	INTERDISCIPLINARY/ELECTIVE
892	SALES TRAINING-INTERMEDIATE	CLASSROOM	01/1999-12/2005	80 HOURS	80	4	INTERDISCIPLINARY/ELECTIVE
893	SALES MANAGER INTERNATIONAL SCHOOL	CLASSROOM	01/1999-12/2005	40 HOURS	40	2	INTERDISCIPLINARY/ELECTIVE
894	SALES TRAINING-ADVANCED	CLASSROOM	01/2000-12/2005	40 HOURS	40	2	INTERDISCIPLINARY/ELECTIVE
896	NAM. (NATLACCTMNGR) SCHOOL	CLASSROOM	01/2002-12/2005	40 HOURS	40	2	INTERDISCIPLINARY/ELECTIVE
901	LEARNING PERSPECTIVES BUSINESS SIMULATION	CLASSROOM	01/2002-12/2005	9 HOURS	9	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
933	PROFESSIONAL FACILITATOR WORKSHOP	CLASSROOM	01/1996-12/2005	32 HOURS	32	1.5	COMMUNICATION ARTS
934	GROUP COACHES DEVELOPMENT	CLASSROOM	01/1996-12/2005	16 HOURS	16	0.5	INTERDISCIPLINARY/ELECTIVE
935	GROUP DEVELOPMENT WORKSHOP	CLASSROOM	01/1996-12/2005	18 HOURS	18	0.5	INTERDISCIPLINARY/ELECTIVE
936	CORE PROCESS REDESIGN WORKSHOP	CLASSROOM	01/1995-12/2005	24 HOURS	24	1	INTERDISCIPLINARY/ELECTIVE
951	PRELOAD TRAINER WORKSHOP	CLASSROOM	01/1996-12/2005	60 HOURS	60	3	INTERDISCIPLINARY/ELECTIVE
952	SVC PROVIDER TRAINER WORKSHOP	CLASSROOM	01/1996-12/2005	60 HOURS	60	3	INTERDISCIPLINARY/ELECTIVE

Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency
953	HUB TRAINER WORKSHOP	CLASSROOM	01/1996-12/2005	60 HOURS	60	3	INTERDISCIPLINARY/ELECTIVE
962	TRANS SERVICES SCHOOL (TSS)	CLASSROOM	01/1997-12/2005	80 HOURS	80	4	INTERDISCIPLINARY/ELECTIVE
964	PT. SUPERVISOR ORIENTATION TRAINING WORKSHOP	CLASSROOM	01/2000-21/2005	75 HOURS	75	3.5	INTERDISCIPLINARY/ELECTIVE
991	PARTNERS IN QUALITY	CLASSROOM	01/1995-12/2005	16 HOURS	16	0.5	INTERDISCIPLINARY/ELECTIVE
993	QUALITY EDUCATION CONFERENCE	CLASSROOM	01/1995-12/2005	16 HOURS	16	0.5	INTERDISCIPLINARY/ELECTIVE
8019	CYCLE COUNTING	CLASSROOM	01/2002-12/2005	1 HOURS	1	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
8037	SAFETY HAZMAT COMMERCE	CLASSROOM	01/2001-12/2005	1.2 HOURS	1.2	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
8046	SAFETY DOT HAZMAT	CLASSROOM	01/2001-12/2005	4 HOURS	4	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
8049	UPS SCS NEW MANAGEMENT ORIENTATION-PT 1	CLASSROOM	01/2002-12/2005	16 HOURS	16	0.5	INTERDISCIPLINARY/ELECTIVE
8050	UPS SCS NEW MANAGEMENT ORIENTATION	CLASSROOM	01/2002-12/2005	36 HOURS	36	1.5	INTERDISCIPLINARY/ELECTIVE
8060	INTRODUCTION BUSINESS UNIT-SCS TECH	CLASSROOM	01/2002-12/2005	10 HOURS	10	0.5	INTERDISCIPLINARY/ELECTIVE
8061	MANAGEMENT SUPPLY CHAIN – SCS GROUP	CLASSROOM	01/2002-12/2005	16 HOURS	16	0.5	INTERDISCIPLINARY/ELECTIVE
8062	INTRODUCTION BUSINESS UNIT – SERVICE PARTS	CLASSROOM	01/2002-12/2005	10 HOURS	10	0.5	INTERDISCIPLINARY/ELECTIVE
8063	INTRODUCTION BUSINESS UNIT – SUPPLY CHAIN MANAGEMENT	CLASSROOM	01/2002-12/2005	10 HOURS	10	0.5	INTERDISCIPLINARY/ELECTIVE
8064	INTRODUCTION BUSINESS UNIT – TRANS SERVICES	CLASSROOM	01/2002-12/2005	10 HOURS	10	0.5	INTERDISCIPLINARY/ELECTIVE
880	INTERNATIONAL SALES TRAINING	CLASSROOM	01/1998-12/2005	80 HOURS	80	4	SOCIAL SCIENCE
9000	ISO 9000 QUALITY SYSTEMS TRAINING	CLASSROOM	01/1997-12/2005	1 HOURS	1	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
9005	ISO CACHE AUTOMATION TRAINING	CLASSROOM	01/1996-12/2005	20 HOURS	20	1	INTERDISCIPLINARY/ELECTIVE
9006	ISO CACHE AUTOMATION TRAINING – PT	CLASSROOM	01/1997-12/2005	4 HOURS	4	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
9008	ISO – AUTOMATED TRAINING WORKSHOP - PE	CLASSROOM	01/1995-12/2005	4 HOURS	4	COMBINABLE	SCIENCE/TECHNOLOGY