

University of Phoenix - Prior Learning Assessment - Corporate Articulation

WEST CORPORATION - INTERCALL UNIVERSITY



Credit Recommendation Guide (CRG)

The following courses have been evaluated by Corporate Articulation to potentially fulfill General Education or Elective credits for an Undergraduate Degree. In order to receive any of the credits recommended below, students should submit supporting documents to Prior Learning Assessment. For more information on PLA visit: ecampus.phoenix.edu/pla or contact the department toll free at 866-440-4707.

*NOTE: Fees are applicable for credits evaluated.

PLA will not award credit for certifications or coursework that duplicates the content of credits earned through PLA, transfer credit, National Testing Program credit or University of Phoenix.

Clock hour to semester credit hour conversions are made based on current academic standards as outlined in the academic policy of the University.

University of Phoenix Equivalency: (General Education or Elective category to which credit can be applied)

Combinable: Courses may only be combined with courses of similar content, modality and General Education/Elective areas.

Non-Academic: Lack of college level theory and/or principle necessary for credit recognition. Company specific and skill-based training.

Too Few Hours: Courses/training that cannot receive credit because they are less than 1 hour total in length. Similar content in a 1(+) hour timeframe may be eligible for credit.

Applicable Hours: Indicates the total amount of actual learning time. Any breaks or lunch time included in the initial clock hours have been removed.

Course Number	Course Title	Delivery Method	Course Year	Course Length	Applicable Hours	Credits Recommended	University of Phoenix Equivalency
MANAGEMENT DEVELOPMENT PROGRAM							
MD-501	MANAGEMENT FOUNDATIONS: LEADERSHIP TRAITS AND THEORIES	CLASSROOM	01/2007-12/2007	2 HOURS	1.92	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
MD-502	SITUATIONAL LEADERSHIP	CLASSROOM	01/2007-12/2007	2 HOURS	1.92	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
MD-503	COACHING	CLASSROOM	01/2007-12/2007	2 HOURS	1.92	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
MD-504	LEADERSHIP VALUES AND ETHICS	CLASSROOM	01/2007-12/2007	2 HOURS	0	COMBINABLE	NON-ACADEMIC
MD-505	COMMUNICATION: UNDERSTANDING THE IMPACT OF STYLE	CLASSROOM	01/2007-12/2007	2 HOURS	1.92	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
MD-506	PROBLEM SOLVING	CLASSROOM	01/2007-12/2007	2 HOURS	1.92	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
MD-507	ANALYZING PERFORMANCE	CLASSROOM	01/2007-12/2007	2 HOURS	1.92	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
MD-507	ANALYZING PERFORMANCE	SELF-PACED	01/2007-12/2007	2 HOURS	0.96	COMBINABLE	INTERDISCIPLINARY/ELECTIVE

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*NOTE - THE ABOVE TWO COURSES ARE IDENTICAL, HOWEVER STUDENTS HAVE THE OPTION OF CHOOSING THEIR MODALITY. CREDIT WILL ONLY BE AWARDED FOR ONE OF THE ABOVE COURSES.							
MD-508	MANAGING CONFLICT	CLASSROOM	01/2007-12/2007	2 HOURS	1.92	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
MD-509	MOTIVATING OTHERS	CLASSROOM	01/2007-12/2007	2 HOURS	1.92	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
CAREER DEVELOPMENT PROGRAM							
CD-201	UNDERSTANDING COMMUNICATION STYLES	CLASSROOM	01/2007-12/2007	2 HOURS	1.92	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
CD-202	ELEMENTS OF EFFECTIVE COMMUNICATION	CLASSROOM	01/2007-12/2007	2 HOURS	1.92	COMBINABLE	COMMUNICATION ARTS
CD-203	RESOLVING CONFLICT	CLASSROOM	01/2007-12/2007	2 HOURS	1.92	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
CD-204	BUILDING YOUR ORGANIZATIONAL SKILLS	CLASSROOM	01/2007-12/2007	2 HOURS	1.92	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
CD-205	TRANSITIONING TO LEADERSHIP	CLASSROOM	01/2007-12/2007	2 HOURS	0	0	NON-ACADEMIC
CONTINUING EDUCATION PROGRAM							
CE-104	10 WAYS TO STOP PROCRASTINATING AND GET MORE DONE	CLASSROOM	01/2007-12/2007	1 HOUR	0	0	NON-ACADEMIC
CE-128	BUILDING RELATIONSHIPS	CLASSROOM	01/2009-12/2009	1 HOUR	0	0	NON-ACADEMIC
CE-115	BUSINESS ETIQUETTE	CLASSROOM	01/2008-12/2008	1 HOUR	0	0	NON-ACADEMIC
CE-121	CRUCIAL CONVERSATIONS	CLASSROOM	01/2008-12/2008	1 HOUR	1	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
CE-119	DISC 1 - DISCOVERING YOURSELF & OTHERS	CLASSROOM	01/2008-12/2008	1 HOUR	1	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
CE-120	DISC II - UNDERSTANDING OUR CUSTOMERS	CLASSROOM	01/2008-12/2008	1 HOUR	1	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
CE-124	DISC III: UNDERSTANDING YOUR TEAM (MANAGERS ONLY)	CLASSROOM	01/2008-12/2008	1 HOUR	1	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
CE-129	FOUR KEY ELEMENTS OF EFFECTIVE BUSINESS COMMUNICATION	CLASSROOM	01/2010-12/2010	1 HOUR	1	COMBINABLE	COMMUNICATION ARTS
CE-105	GOAL SETTING	CLASSROOM	01/2007-12/2007	1 HOUR	0	0	NON-ACADEMIC
CE-100	IMPROVING YOUR ACTIVE LISTENING SKILLS	CLASSROOM	01/2007-12/2007	1 HOUR	1	COMBINABLE	COMMUNICATION ARTS
CE-107	LEADING EFFECTIVE TEAM MEETINGS	CLASSROOM	01/2007-12/2007	1 HOUR	1	COMBINABLE	INTERDISCIPLINARY/ELECTIVE

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CE-113	MINDING YOUR GLOBAL MANNERS: UNDERSTANDING CULTURAL DIFFERENCES IN THE BUSINESS WORLD	CLASSROOM	01/2008-12/2008	1 HOUR	1	COMBINABLE	SOCIAL SCIENCE
CE-132	NETWORKING YOUR WAY TO SUCCESS	CLASSROOM	01/2010-12/2010	1 HOUR	0	0	NON-ACADEMIC
CE-130	PRESENTATION SKILLS: HOW TO CREATE AND DELIVER IMPACTFUL PRESENTATIONS	CLASSROOM	01/2010-12/2010	1 HOUR	1	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
CE-408	SHARPENING YOUR NEGOTIATION SKILLS	CLASSROOM	01/2008-12/2008	1 HOUR	1	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
CE-125	SOLUTION SELLING	CLASSROOM	01/2008-12/2008	1 HOUR	0	0	NON-ACADEMIC
CE-103	UNDERSTANDING BODY LANGUAGE AND HOW IT IMPACTS YOUR MESSAGE	CLASSROOM	01/2007-12/2011	1 HOUR	1	COMBINABLE	COMMUNICATION ARTS
CE-111	WRITING EMAILS PEOPLE WILL READ	CLASSROOM	01/2008-12/2008	1 HOUR	0	0	NON-ACADEMIC
CE-451	MANAGING CONFLICT: KEEPING IT CONSTRUCTIVE	CLASSROOM	01/2010-12/2010	1 HOUR	1	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
CONTINUING EDUCATION PROGRAM - SELF STUDY WITH SIMULATION							
CE-114R	MANAGING REMOTE TEAMS: SELF-STUDY MODULE	SELF-PACED	01/2010-12/2010	1 HOUR	0.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
EK-6613	ACCEPTING A DECISION (INCLUDES SIMULATION)	SELF-PACED	01/2007-12/2007	2 HOURS	1	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
EK-5744	BUSINESS MEETING SKILLS (INCLUDES SIMULATION)	SELF-PACED	01/2007-12/2007	2.5 HOURS	1.25	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
EK-6395	COMMUNICATING ACROSS CULTURES (INCLUDES SIMULATION)	SELF-PACED	01/2007-12/2007	1.75 HOURS	0.875	COMBINABLE	SOCIAL SCIENCE
EK-6368	DEVELOPING AND IMPLEMENTING A STRATEGIC PLAN (INCLUDES SIMULATION)	SELF-PACED	01/2007-12/2007	1.5 HOURS	0.75	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
EK-6388	DEVELOPING AND LEADING AN EFFECTIVE TEAM (INCLUDES SIMULATION)	SELF-PACED	01/2007-12/2007	1.75 HOURS	0.875	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
EK-6623	EXPERIENCING CHANGE: CHANGE MANAGEMENT FOR EMPLOYEES (INCLUDES SIMULATION)	SELF-PACED	01/2007-12/2007	3.75 HOURS	1.875	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
EK-8049	FINANCIAL BASICS FOR NON-FINANCIAL MANAGERS (SECOND EDITION) (INCLUDES SIMULATION)	SELF-PACED	01/2007-12/2007	1.5 HOURS	0.75	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
EK-5712	GET THE MOST OUT OF YOUR MEETINGS (INCLUDES SIMULATION)	SELF-PACED	01/2007-12/2007	1.25 HOURS	0.625	COMBINABLE	COMMUNICATION ARTS
EK-6596	MAKING GROUP DECISIONS (INCLUDES SIMULATION)	SELF-PACED	01/2007-12/2007	3 HOURS	1.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
EK-3966	MANAGING PERSONAL STRESS (SECOND EDITION)	SELF-PACED	01/2007-12/2007	1.25 HOURS	0.625	COMBINABLE	INTERDISCIPLINARY/ELECTIVE

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EK-5064	PERSUASIVE BUSINESS WRITING (INCLUDES SIMULATION)	SELF-PACED	01/2007-12/2007	1 HOUR	0.5	COMBINABLE	COMMUNICATION ARTS
EK-6566	PRESENTING YOUR IDEAS EFFECTIVELY (INCLUDES SIMULATION) *	SELF-PACED	01/2007-12/2007	2 HOURS	1	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
EK-8783	PROJECT MANAGEMENT SKILLS FOR NON-PROJECT MANAGERS (INCLUDES SIMULATION)	SELF-PACED	01/2007-12/2007	2.75 HOURS	1.375	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
EK-8051	PROVIDING EFFECTIVE FEEDBACK (SECOND EDITION) (INCLUDES SIMULATION)	SELF-PACED	01/2007-12/2007	1.50 HOURS	0.75	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
EK-5927	REALISTIC TIME MANAGEMENT GOALS (INCLUDES SIMULATION)	SELF-PACED	01/2007-12/2007	3.5 HOURS	0	0	NON-ACADEMIC
EK-6579	SUCCEEDING THROUGH TEAMWORK IN BUSINESS (INCLUDES SIMULATION)	SELF-PACED	01/2007-12/2007	4 HOURS	2	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
EK-6637	WORKING WITH DIFFICULT PEOPLE (INCLUDES SIMULATION)	SELF-PACED	01/2007-12/2007	3 HOURS	1.5	COMBINABLE	INTERDISCIPLINARY/ELECTIVE
EK-5928	WRITING EFFECTIVE EMAILS (INCLUDES SIMULATION)	SELF-PACED	01/2007-12/2007	1 HOUR	0.5	COMBINABLE	COMMUNICATION ARTS
2007-2011							
	SALES TRAINING PORTFOLIO	CLASSROOM	07/2011-12/2011	16 HOURS	16	1	1 - INTERDISCIPLINARY/ELECTIVE
*NOTE- BELOW IS A COURSE LISTING FOR THE SALES TRAINING PORTFOLIO. POSSIBLE CREDITS WILL ONLY BE AWARDED FOR THE COMPLETION OF THE ENTIRE PROGRAM.							
	GOALS	CLASSROOM	01/2011-12/2011	2 HOURS	2	*	INTERDISCIPLINARY/ELECTIVE
	PRESENTING	CLASSROOM	03/2011-12/2011	2 HOURS	2	*	INTERDISCIPLINARY/ELECTIVE
	HANDLING OBJECTIONS	CLASSROOM	12/2010-12/2011	2 HOURS	2	*	INTERDISCIPLINARY/ELECTIVE
	CLOSING	CLASSROOM	02/2011-12/2011	2 HOURS	2	*	INTERDISCIPLINARY/ELECTIVE
	NEGOTIATING	CLASSROOM	05/2010-12/2011	2 HOURS	2	*	INTERDISCIPLINARY/ELECTIVE
	LISTENING	CLASSROOM	03/2010-12/2011	2 HOURS	2	*	INTERDISCIPLINARY/ELECTIVE
	CUSTOMER CARE TRAINING	CLASSROOM	07/2011-12/2011	2 HOURS	2	*	INTERDISCIPLINARY/ELECTIVE
	LEAD MANAGEMENT	CLASSROOM	07/2008-12/2011	2 HOURS	2	*	INTERDISCIPLINARY/ELECTIVE