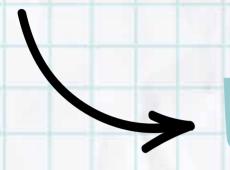
# How do I start my own business?

visual journey of the highlights

### 1. Come up with a great idea

- Is my idea unique? How can it stand out from others that are similar?
- O What will be my company's mission?
- What will be my company's name?



#### 2. Determine my business model

How will you get your product/service to your customer? A subscription model, retailer model, etc.

A detailed business plan can make a

convincing argument to potential

investors, showing the who, what,

when, where and why of your ideas.

and pursuing a business degree can

these tough questions. Learn more!

help you develop skills to answer

There are a lot of questions to answer,





**Executive summary** 

B

- Market analysis
- O Legal structure
- Service or product
- Marketing and sales
  - **\*** How will I attract customers?
- **O Funding sources**
- Financial projections
  - \* How can I make a case for financial viability?
- **O** Appendix
  - **\*** What other supporting documents can help make my case?

Max

### 4. Look at the financials

- An educational background in business can help you identify vital financial info to start a business.
  - \* For example, what will your costs be, from office or store leases to employee payroll? How will you fund your **business? Investors? Loans?**

### 5. Find a location

- Is my business entirely online?
- O Does my business require a brick-and-mortar location?

## 6. Address the fine print

- O Register my business
- O Get licenses, permits and other required documents



- 7. Start recruiting my team
- 8. Begin to market my business
- 9. Get insurance



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